

## Exhibit B

**Price Proposal** Respondent: PCS

Solution Proposed: Abnormal Security Inbound Email Security (IES)

Service Category: **Email Security- Service Category 5**Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Order Quantity 150-2999	\$40.48	IES per Mailbox
Order Quantity 3000-9999	\$26.28	IES per Mailbox
Order Quantity 10000-99999	\$17.59	IES per Mailbox
Order Quantity 100,0000+	\$12.80	IES per Mailbox

\*Minimum initial Inbound Email Security (IES) order per customer is \$25,0000

Please note that Abnormal Security does not charge for initial implementation services

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Email Account Takeover Protection	Detects compromised accounts across email and identity platforms like Google Workspace, Microsoft 365 and its 85+ associated apps,	\$11.94	Order Quantity 150-2999
	Entra ID, and Okta—observing end-user behavior for activity that deviates from their known normal, including login patterns, MFA methods, too-fast-to-travel locations, mail rule changes, identity events ingested through Abnormal's CrowdStrike integration, and more.		
Email Account Takeover Protection	Same As Above	\$7.75	Order Quantity 3000-9999
Email Account Takeover Protection	Same As Above	\$5.02	Order Quantity 10000-99999
Email Account Takeover Protection	Same As Above	\$3.60	Order Quantity 100,0000+

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Core Security Posture Management	Human behavior AI monitors for configuration drift, alerting you to risky administrator role changes, conditional access policy exceptions, and other potentially high-risk events. Provides ongoing insight into applications integrated into Microsoft 365 including information about app permissions and data access. Detects changes to user privileges and administrative role assignments to help identify and minimize the risk surface area. Provides a simple workflow to acknowledge and address configuration changes.	\$11.94	Order Quantity 150-2999
Core Security Posture Management	Same As Above	\$7.75	Order Quantity 3000-9999
Core Security Posture Management	Same As Above	\$5.02	Order Quantity 10000-99999
Core Security Posture Management	Same As Above	\$3.60	Order Quantity 100,0000+

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Abuse Mailbox/AI Security Mailbox	Provides 24/7 AI triage to autonomously inspect	\$11.94	Order Quantity 150-2999
	and judge user-reported emails as malicious, spam, safe, or a phishing simulation. If an email is found to be malicious or spam, AI Security Mailbox intelligently locates and removes other unreported emails within the same phishing campaign instantly. Responds to every reported email with AI-powered explanations that provide detailed explanations. Employees can also ask follow-up or other security related questions, offering them a delightful and helpful experience. Organizes all user-reported emails in one place and provides full visibility into each submission. Administrators can see the full attack context for each campaign and every email. Integrates with existing end-user phishing reporting buttons, SIEM/SOAR solutions, and ticketing system workflows to enable centralized alerts for SOC analysts.		
Abuse Mailbox/AI Security Mailbox	Same As Above	\$7.75	Order Quantity 3000-9999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$5.02	Order Quantity 10000-99999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$3.60	Order Quantity 100,0000+

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Email Productivity	Applies the same advanced behavioral AI, NLP, and NLU that helps detect and remediate the most sophisticated email-borne attacks to the challenge of time-wasting email. Moves graymail out of inboxes and into a Promotions folder in Microsoft 365, removing the need for end-user quarantines or digest summaries. Utilizes an API-based approach to surface unique productivity insights on user engagement, open rates, folder movements, and the productivity and time impact of limiting graymail on the business. Self-learns each user's preference with adaptive graymail management based on how they engage with emails and move them from their inboxes to promotions folders.	\$11.94	Order Quantity 150-2999
Email Productivity	Same As Above	\$7.75	Order Quantity 3000-9999
Email Productivity	Same As Above	\$5.02	Order Quantity 10000-99999
Email Productivity	Same As Above	\$3.60	Order Quantity 100,000+

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Email-like Account Takeover Protection	Cloud-native API architecture centralizes cloud visibility by enabling a simple integration to any cloud app in under five minutes with only a few clicks. Human behavior AI automatically monitors authentication signals, communications, and notable activity, such as unusual locations, IPs, or VPNs or new MFA device registrations, across all integrated platforms—enhancing behavioral models without the need for rule or policy creation. Automatically identifies compromised identities, generating a contextual behavioral case timeline to enable investigation of notable events. Automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed.	\$11.94	Order Quantity 150-2999
Email-like Account Takeover Protection	Same As Above	\$7.75	Order Quantity 3000-9999
Email-like Account Takeover Protection	Same As Above	\$5.02	Order Quantity 10000-99999
Email-like Account Takeover Protection	Same As Above	\$3.60	Order Quantity 100,0000+

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
E-mail Like Security Posture Management	Monitor high-impact changes to user privileges across collaboration apps like Slack and Zoom. Abnormal Human Behavior AI builds a running inventory of privilege changes across Slack and Zoom, including timestamps and the humans involved—determining which changes may present a risk and need further investigation. Abnormal admins can drill into an individual change to gain a before-and-after view, giving insight into what the normal state looked like and how a given application has been affected. Abnormal also provides links to the PeopleBase profiles for each user involved and suggested next steps. Abnormal sends notifications so security teams can acknowledge changes, schedule email notifications, export to the SIEM, and follow suggested next steps if a privilege change indicates a serious risk. Changes associated	\$11.94	Order Quantity 150-2999
	are also surfaced and analyzed in Account Takeover Protection Case timelines to bolster investigation and detection confidence.		
E-mail Like Security Posture Management	Same As Above	\$7.75	Order Quantity 3000-9999
E-mail Like Security Posture Management	Same As Above	\$5.02	Order Quantity 10000-99999
E-mail Like Security Posture Management	Same As Above	\$3.60	Order Quantity 100,000+

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
E-mail Like Messaging Security	Detect Malicious Messages Across Collaboration Apps. Inspects messages for suspicious URLs. Abnormal leverages autonomous AI, scanning for malicious links in message threads, groups, and chats. Combines email and collaboration app threats in one threat log. Abnormal understands the advanced attacks	\$11.94	Order Quantity 150-2999
	targeting the humans in your organization across all of your email tenants, as well as Slack, Microsoft Teams, and Zoom, and displays them in one Threat Log. Detects risky external content by scanning all of your internal and external messaging threads for malicious content to detect insider threats and reduce your risk of supply chain attacks.		
E-mail Like Messaging Security	Same As Above	\$7.75	Order Quantity 3000-9999
E-mail Like Messaging Security	Same As Above	\$5.02	Order Quantity 10000-99999
E-mail Like Messaging Security	Same As Above	\$3.60	Order Quantity 100,000+

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Cloud Account Takeover Protection	Prevent account takeovers in your cloud infrastructure platforms with autonomous AI. Cloud-native API architecture centralizes cloud visibility by enabling simple integration with only a few clicks. Security teams can integrate their major cloud apps—AWS, Microsoft Azure, and Google Cloud Platform—in minutes. Human behavior AI automatically analyzes authentication signals, communications, and suspicious applications, including logins from unusual locations, abnormal VPN usage, or new MFA registrations. Abnormal automatically identifies compromised	\$11.94	Order Quantity 150-2999



	<p>identities, generating a contextual behavioral Case timeline to enable investigation of notable events. This significantly reduces manual SOC effort and highlights threats that may have gone unnoticed.</p> <p>Account Takeover Protection automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed—massively reducing the time spent responding to account takeover incidents.</p>		
Cloud Account Takeover Protection	Same As Above	\$7.75	Order Quantity 3000-9999
Cloud Account Takeover Protection	Same As Above	\$5.02	Order Quantity 10000-99999
Cloud Account Takeover Protection	Same As Above	\$3.60	Order Quantity 100,000+

[SAMPLE] Price Proposal

Respondent: PCS

Solution Proposed: Barracuda

Service Category: Choose an item.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Hardware	12% Minimum Discount of MSRP	
Software	12% Minimum Discount of MSRP	
Subscriptions	12% Minimum Discount of MSRP	
Licenses	12% Minimum Discount of MSRP	

Tiered, not to exceed pricing for **renewal** term:

Tier	Price	Unit
Renewals	12% Minimum Discount of MSRP	

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Services	Pro Services	7% Minimum Discount of MSRP	

Add-On Services (**OPTIONAL**) for **renewal** term:

Name	Description	Price	Unit

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiClient/EMS FortiNAC

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	FortiNAC Endpoint Pack
1000 Endpoints	\$ 12,523.50	FortiNAC Endpoint Pack
10000 Endpoints	\$ 63,360.00	FortiNAC Endpoint Pack
50000 Endpoints	\$ 250,272.00	FortiNAC Endpoint Pack
VM	\$ 3,049.20	Per FortiNAC Instance
VM Support	\$ 609.84	Per FortiNAC Instance
25-pack	\$ 1,283.40	FortiClient Endpoint Pack
500-pack	\$ 13,230.00	FortiClient Endpoint Pack
2000-pack	\$ 44,550.00	FortiClient Endpoint Pack
10000-pack	\$ 181,440.00	FortiClient Endpoint Pack
25-999 Endpoints	\$ 2,700.00	FortiClient Endpoint Pack
1000-9999 Endpoints	\$ 5,400.00	FortiClient Endpoint Pack
10000+ Endpoints	\$ 10,800.00	FortiClient Endpoint Pack

Tiered, not to exceed pricing for **renewal** term:

Tier	Price	Unit
VM Support	\$ 609.84	Per FortiNAC Instance
100 Endpoints	\$ 1,940.40	Per FortiNAC Endpoint Pack
1000 Endpoints	\$ 12,523.50	Per FortiNAC Endpoint Pack
10000 Endpoints	\$ 63,360.00	Per FortiNAC Endpoint Pack
50000 Endpoints	\$ 250,272.00	Per FortiNAC Endpoint Pack
25-pack	\$ 1,283.40	Per FortiClient Endpoint Pack
500-pack	\$ 13,230.00	Per FortiClient Endpoint Pack
2000-pack	\$ 44,550.00	Per FortiClient Endpoint Pack
10000-pack	\$ 181,440.00	Per FortiClient Endpoint Pack

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$2,970.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiNAC Training - 3 days</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac">https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac">https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$270.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator</a></p>	\$270.00	Per Student

	- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$63.00	Per Student
FortiManager-VM Subscription License with Support Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$363.17	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$2,905.11	Per Instance

FortiManager-VM Subscription License with Support Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$25,411.84	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiManager Administrator Training - 2 days</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimanager_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimanager_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiManager Administrator Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$99.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day



Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit
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**Add-On Services (OPTIONAL) for renewal term:**

Name	Description	Price	Unit
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$609.84	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 10 devices/vdms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 10 devices/vdms managed by FortiManager VM S-series, including FortiCare Premium.	\$363.17	Per Instance

FortiManager-VM Subscription License with Support Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$2,905.11	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$25,411.84	Per Instance

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiNAC

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	FortiNAC Endpoint Pack
1000 Endpoints	\$ 12,523.50	FortiNAC Endpoint Pack
10000 Endpoints	\$ 63,360.00	FortiNAC Endpoint Pack
50000 Endpoints	\$ 250,272.00	FortiNAC Endpoint Pack
VM	\$ 3,049.20	Per Instance
VM Support	\$ 609.84	Per Instance

Tiered, not to exceed pricing for **renewal** term:

Tier	Price	Unit
VM Support	\$ 609.84	Per Instance
100 Endpoints	\$ 1,940.40	FortiNAC Endpoint Pack
1000 Endpoints	\$ 12,523.50	FortiNAC Endpoint Pack
10000 Endpoints	\$ 63,360.00	FortiNAC Endpoint Pack
50000 Endpoints	\$ 250,272.00	FortiNAC Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$ 3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$ 609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiNAC Training - 3 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac">https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&amp;provider=fortinet</a>	\$ 2,610.00	Per Student

	- Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac">https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 270.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student

FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student

Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access  - One-time on-demand lab access within self-paced course.  - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a>  - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 63.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

**Add-On Services (OPTIONAL) for renewal term:**

Name	Description	Price	Unit
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$ 609.84	Per Instance
FortiAnalyzer-VM Subscription License with Support	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance

Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.			
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
25-pack	\$ 1,800.00	Endpoint Pack
500-pack	\$ 24,750.00	Endpoint Pack
2,000-pack	\$ 84,600.00	Endpoint Pack
10,000-pack	\$ 270,000.00	Endpoint Pack
Up to 500 endpoints	\$ 2,925.00	Endpoint Pack
501 to 1,000 endpoints	\$ 5,850.00	Endpoint Pack
1,001 to 3,000 endpoints	\$ 10,350.00	Endpoint Pack
3,001 to 10,000 endpoints	\$ 18,900.00	Endpoint Pack
10,001 to 30,000 endpoints	\$ 27,000.00	Endpoint Pack
30,001 or more endpoints	\$ 1,755.00	Endpoint Pack

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	\$ 2,587.50	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	\$ 40,500.00	Endpoint Pack



FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	\$ 147,600.00	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	\$ 585,000.00	Endpoint Pack
FortiEDR Repository Storage FortiEDR addon for EDR suite - additional 512GB data retention storage	FortiEDR Repository Storage 1 Year FortiEDR addon for EDR suite - additional 512GB data retention storage	\$ 4,698.00	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
FortiEDR professional services day	FortiEDR professional services day FortiEDR professional services day offers customized enhanced platform settings and training to augment the generic mandatory EDR deployment/jump-start services. Requires SOW.	\$ 1,755.00	Per Day
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	\$ 5,850.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	\$ 10,350.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	\$ 18,900.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	\$ 27,000.00	Endpoint Pack
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day

FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/statipage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/statipage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: <a href="https://training.fortinet.com/local/statipage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/statipage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/statipage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/statipage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/statipage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/statipage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student

Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiRECON

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Up to 500	\$ 41,400.00	Monitored Asset Pack
Up to 1000	\$ 51,750.00	Monitored Asset Pack
Up to 2000	\$ 74,520.00	Monitored Asset Pack
Up to 10 000	\$ 207,000.00	Monitored Asset Pack
Up to 50 000	\$ 595,125.00	Monitored Asset Pack
Up to 100 000	\$ 724,500.00	Monitored Asset Pack
Up to 250 000	\$ 1,035,000.00	Monitored Asset Pack
Up to 500 000	\$ 1,345,500.00	Monitored Asset Pack
Up to 750 000	\$ 1,552,500.00	Monitored Asset Pack
Up to 1 000 000	\$ 1,966,500.00	Monitored Asset Pack

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
FortiRecon Takedown Service FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	\$ 1,485.00	Takedown Pack
FortiRecon Takedown Service FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 2,700.00	Takedown Pack
FortiRecon Takedown Service FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 11,250.00	Takedown Pack
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiMail/FortiSandbox

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
25 to 100 Mailboxes	\$ 34.02	FortiMail SAsS Per Mailbox
101 to 1000 Mailboxes	\$ 27.41	FortiMail SAsS Per Mailbox
1001 to 5000 Mailboxes	\$ 24.57	FortiMail SAsS Per Mailbox
5001 to 10000 Mailboxes	\$ 19.85	FortiMail SAsS Per Mailbox
10000+ Mailboxes	\$ 17.96	FortiMail SAsS Per Mailbox
Up to 400 Mailboxes	\$ 7,760.43	VM FortiMail Mailbox Pack
Up to 1500 Mailboxes	\$ 18,834.93	VM FortiMail Mailbox Pack
Up to 2000 Mailboxes	\$ 27,684.18	VM FortiMail Mailbox Pack
Up to 3000 Mailboxes	\$ 36,533.43	VM FortiMail Mailbox Pack
Up to 3000 Mailboxes	\$ 55,370.43	VM FortiMail Mailbox Pack
VM count up to max 8 Local and 200 Cloud	\$ 1,488.78	Sandbox VM - Per Instance
VM 8 count Expansion	\$ 5,103.00	Sandbox Expansion Pack
VM count up to max 8 Local and 200 Cloud	\$ 1,488.78	Sandbox VM - Per Instance
VM 8 count Expansion	\$ 5,103.00	Sandbox Expansion Pack

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
FortiMail Cloud Email Continuity Service Email Continuity for FortiMail Cloud (per mailbox, all users require license)	FortiMail Cloud Email Continuity Service 1 Year Email Continuity for FortiMail Cloud (per mailbox, all users require license)	\$ 6.30	Per Mailbox
FortiMail Cloud Content Analysis Service FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	\$ 1.80	Per Mailbox
Subscription license with Bundle for FortiMail-VM (2 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 14,444.10	Per Instance
Subscription license with Bundle for FortiMail-VM (2 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 2,024.10	Per Instance



Subscription license with Bundle for FortiMail-VM (4 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 14,444.10	Per Instance
FortiMail Cloud Deployment QuickStart Service	FortiMail Cloud Deployment QuickStart Service Advanced Deployment Service for FortiMail Cloud	\$ 1,665.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiMail Administrator Training - 3 days</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimail_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimail_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiMail Administrator Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 175.50	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance

FortiGuard Outbreak Detection Service.			
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam: <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam: <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam: <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day

After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit
Sandbox VM Expansion 1-pack	Expands FSA-VM00 licenses of Microsoft Windows 10 by 1. Expands FSA-VM00 clone Windows/Linux/Android VM capacity by 1.	\$ 1,275.75	Sandbox Cloud VM OS Expansion
Sandbox VM Expansion 1-pack	Expands FSA license of Windows 10 for FSA VM Appliance. Allows 1 VM clone on Local (including Custom) and Cloud.	\$ 1,275.75	Sandbox Cloud VM OS Expansion
Sandbox VM Expansion 1-pack	Expands FSA license of Windows 11 for FSA VM Appliance. Allows 1 VM clone on Local (including Custom) and Cloud.	\$ 1,275.75	Sandbox Cloud VM OS Expansion
MS Office Sandbox License	Expands FSA (Appliance/VM) licenses of Microsoft Office 2021 by 1.	\$ 2,339.28	Sandbox MS Office Add-on

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiWEB Cloud

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
20 Mbps	\$ 9,000.00	Throughput
50 Mbps	\$ 19,800.00	Throughput
100 Mbps	\$ 36,000.00	Throughput
500 Mbps	\$ 108,000.00	Throughput
10 Mbps	\$ 5,571.90	Throughput
50 Mbps	\$ 11,150.10	Throughput
250 Mbps	\$ 25,911.90	Throughput
1 Gbps	\$ 47,810.70	Throughput
3 Gbps	\$ 78,936.30	Throughput

### Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	\$ 540.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	\$ 2,160.00	Per Website

FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	\$ 7,200.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	\$ 27,000.00	Per Website
FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	\$ 675.00	Per Website
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiWeb Administrator Training - 3 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiweb_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiweb_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiWeb Administrator Lab Access  - One-time on-demand lab access within self-paced course.  - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator</a>  - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 117.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC,	\$ 1,138.50	Per Instance

Automation Service and FortiGuard Outbreak Detection Service.	Security Automation Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access  - One-time on-demand lab access within self-paced course.  - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a>	\$ 63.00	Per Student

	- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day



Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit
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**Add-On Services (OPTIONAL) for renewal term:**

Name	Description	Price	Unit
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	\$ 540.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	\$ 2,160.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	\$ 7,200.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	\$ 27,000.00	Per Website
FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	\$ 675.00	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
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## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiANALYZER/FortiSIEM/FortiSOC

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	\$ 360.00	Per GB
1GB Logs per day (100GB - 249GB)	\$ 315.00	Per GB
1GB Logs per day (250GB - 499GB)	\$ 289.80	Per GB
1GB Logs per day (500GB - 999GB)	\$ 267.30	Per GB
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	Per GB
1GB Logs per day (2000GB+)	\$ 225.90	Per GB
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	FCU Pack
Additional 500GB online storage	\$ 6,750.00	Per Instance
Archive 500GB storage	\$ 1,530.00	Per Instance
50 Device Minimum	\$ 156.97	Per Device
150 Device Minimum	\$ 126.97	Per Device
300 Device Minimum	\$ 111.08	Per Device
500 Device Minimum	\$ 100.65	Per Device
1000 Device Minimum	\$ 88.05	Per Device
2000 Device Minimum	\$ 77.02	Per Device
4000 Device Minimum	\$ 67.37	Per Device
50 Endpoint Minimum	\$ 78.49	Per Device
150 Endpoint Minimum	\$ 63.49	Per Device
300 Endpoint Minimum	\$ 55.54	Per Device
500 Endpoint Minimum	\$ 50.33	Per Device
1000 Endpoint Minimum	\$ 44.03	Per Device
2000 Endpoint Minimum	\$ 38.51	Per Device
4000 Endpoint Minimum	\$ 33.69	Per Device
5000 Endpoint Minimum	\$ 32.27	Per Device
50 Agents Minimum	\$ 48.35	Per Device
100 Agents Minimum	\$ 43.86	Per Device
200 Agents Minimum	\$ 37.93	Per Device
500 Agents Minimum	\$ 33.44	Per Device
1000 Agents Minimum	\$ 28.95	Per Device
25 UEBA Agent Telemetry	\$ 34.20	Per Device
500 UEBA Agent Telemetry	\$ 32.40	Per Device
10000 UEBA Agent Telemetry	\$ 29.70	Per Device
Additional EPS	\$ 5.40	Per Instance

Add-On Services (**OPTIONAL**) for **initial term**:

Name	Description	Price	Unit
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	Per Device

FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	Per Device
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points)	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	Per Instance

FortiSIEM Indicators of Compromise (IOC) Service			
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance



FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$ 3,107.70	Per Instance
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$ 6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$ 10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	Per Instance

FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance

FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem</a> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 405.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics">https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	Per Student

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <ul style="list-style-type: none"> <li>- One-time on-demand lab access within self-paced course.</li> <li>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser</a></li> <li>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</li> </ul>	\$ 270.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> <li>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a></li> <li>- Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a></li> <li>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</li> </ul>	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> <li>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-</a></li> </ul>	\$ 855.00	Per Student

	<p>analyst</p> <ul style="list-style-type: none"> <li>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> </li> <li>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</li> </ul>		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> <li>- One-time on-demand lab access within self-paced course.</li> <li>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> </li> <li>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</li> </ul>	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> <li>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a> </li> <li>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a> </li> </ul>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> <li>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a> </li> <li>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a> </li> </ul>	\$ 180.00	Per Student



Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a> - To schedule the FCX practical exam: <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

**Add-On Services (OPTIONAL) for renewal term:**

Name	Description	Price	Unit
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	Per Device

FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	Per Device
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	Per Instance

IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$ 3,107.70	Per Instance
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$ 6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$ 10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points)	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	Per Instance

FortiSIEM High Availability Cluster Subscription			
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance



FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiAUTHENTICATOR

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
50-499	\$ 108.00	Endpoint Pack
500-1999	\$ 94.50	Endpoint Pack
2000-9999	\$ 74.70	Endpoint Pack
10000+	\$ 61.20	Endpoint Pack
Up to 999	\$ 5,850.00	Endpoint Pack
1000-9999	\$ 9,000.00	Endpoint Pack
10000+	\$ 22,500.00	Endpoint Pack
1 CPU	\$ 191.70	Per Instance
2 CPU	\$ 386.10	Per Instance
4 CPU	\$ 779.40	Per Instance
8 CPU	\$ 1,589.40	Per Instance
16 CPU	\$ 3,302.10	Per Instance
32 CPU	\$ 7,092.90	Per Instance
Unlimited CPU	\$ 16,141.50	Per Instance
1 CPU	\$ 519.30	Per Instance
2 CPU	\$ 1,043.10	Per Instance
4 CPU	\$ 2,106.90	Per Instance
8 CPU	\$ 4,296.60	Per Instance
16 CPU	\$ 8,923.50	Per Instance
32 CPU	\$ 19,169.10	Per Instance
Unlimited CPU	\$ 43,625.70	Per Instance

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	Per Endpoint
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	Per Endpoint
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiGATE/FortiSASE/FortiCLIENT

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
50 - 499 Users	\$ 315.90	Per User
500-1,999 Users	\$ 280.80	Per User
2,000-9,999 Users	\$ 217.80	Per User
10,000+ Users	\$ 147.60	Per User
50 - 499 Users	\$ 105.30	Per User
500-1,999 Users	\$ 93.60	Per User
2,000-9,999 Users	\$ 72.54	Per User
10,000+ Users	\$ 49.14	Per User

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) 1 Year FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	\$ 900.00	Throughput



FortiSASE Dedicated IP FortiSASE yearly subscription for 4 dedicated IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 4 dedicated IPs	\$ 4,500.00	Per Instance
FortiSASE Dedicated IP FortiSASE yearly subscription for 32 public IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 32 public IPs	\$ 16,650.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Fortinet Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Fortinet Locations	\$ 9,000.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	\$ 27,000.00	Per Instance
FortiSASE SD-WAN On- Ramp FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	FortiSASE SD-WAN On- Ramp 1 Year FortiSASE SD- WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	\$ 36,000.00	Per Instance
FortiSASE SD-WAN On- Ramp Connection FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On- Ramp Connection 1 Year FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 450.00	Per Instance
FortiSASE SD-WAN On- Ramp Connection FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On- Ramp Connection 1 Year FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 1,350.00	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - FortiSASE Administrator Training - 2 days</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisase-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisase-administrator</a></p> <p>- Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisase_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisase_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 1,710.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access  - One-time on-demand lab access within self-paced course.  - Course description:	\$ 63.00	Per Student

	<a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a>  - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included		
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)  - Certification information: <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a>  - To schedule the certification exam: <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a>	\$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)  - Certification information: <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a>  - To schedule the certification exam: <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a>	\$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a> - To schedule the FCX	\$ 1,440.00	Per Student

	practical exam: <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a>		
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) 1 Year FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	\$ 900.00	Per Instance
FortiSASE Dedicated IP FortiSASE yearly subscription for 4 dedicated IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 4 dedicated IPs	\$ 4,500.00	Per Instance
FortiSASE Dedicated IP FortiSASE yearly subscription for 32 public IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 32 public IPs	\$ 16,650.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Fortinet Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Fortinet Locations	\$ 9,000.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	\$ 27,000.00	Per Instance
FortiSASE SD-WAN On-Ramp FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	FortiSASE SD-WAN On-Ramp 1 Year FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	\$ 36,000.00	Per Instance
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 450.00	Per Instance

FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$	1,350.00	Per Instance
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## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiSCANNER Cloud/FortiCLIENT EMS

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
500 Assets	\$ 3,150.00	Endpoint Pack
1000 Assets	\$ 5,985.00	Endpoint Pack
5000 Assets	\$ 24,750.00	Endpoint Pack
25-pack	\$ 1,283.40	Endpoint Pack
500-pack	\$ 13,230.00	Endpoint Pack
2000-pack	\$ 44,550.00	Endpoint Pack
10000-pack	\$ 181,440.00	Endpoint Pack
25-999 Endpoints	\$ 2,700.00	Endpoint Pack
1000-9999 Endpoints	\$ 5,400.00	Endpoint Pack
10000+ Endpoints	\$ 10,800.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&amp;provider=fortinet</a> - Price includes lab access and course	\$ 1,710.00	Per Student



	material (Lab and Study guides). Exam voucher not included		
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator</a> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 270.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$	855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$	855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access  - One-time on-demand lab access within self-paced course.  - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a>  - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$	63.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiNDR

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
8 CPU	\$ 21,600.00	Per Instance
16 CPU	\$ 43,560.00	Per Instance
32 CPU	\$ 68,607.00	Per Instance
1 Gb per Day	\$ 64,800.00	Per Instance
1000 EPS	\$ 54,000.00	Per Instance
1GB Logs per day (40GB - 99GB)	\$ 360.00	Per Instance
1GB Logs per day (100GB - 249GB)	\$ 315.00	Per Instance
1GB Logs per day (250GB - 499GB)	\$ 289.80	Per Instance
1GB Logs per day (500GB - 999GB)	\$ 267.30	Per Instance
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	Per Instance
1GB Logs per day (2000GB+)	\$ 225.90	Per Instance
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	Per Instance
Additional 500GB online storage	\$ 6,750.00	Per Instance
Archive 500GB storage	\$ 1,530.00	Per Instance
50 Device Minimum	\$ 156.97	Endpoint Pack
150 Device Minimum	\$ 126.97	Endpoint Pack
300 Device Minimum	\$ 111.08	Endpoint Pack
500 Device Minimum	\$ 100.65	Endpoint Pack
1000 Device Minimum	\$ 88.05	Endpoint Pack
2000 Device Minimum	\$ 77.02	Endpoint Pack
4000 Device Minimum	\$ 67.37	Endpoint Pack
50 Endpoint Minimum	\$ 78.49	Endpoint Pack
150 Endpoint Minimum	\$ 63.49	Endpoint Pack
300 Endpoint Minimum	\$ 55.54	Endpoint Pack
500 Endpoint Minimum	\$ 50.33	Endpoint Pack
1000 Endpoint Minimum	\$ 44.03	Endpoint Pack
2000 Endpoint Minimum	\$ 38.51	Endpoint Pack
4000 Endpoint Minimum	\$ 33.69	Endpoint Pack
5000 Endpoint Minimum	\$ 32.27	Endpoint Pack
50 Agents Minimum	\$ 48.35	Endpoint Pack
100 Agents Minimum	\$ 43.86	Endpoint Pack
200 Agents Minimum	\$ 37.93	Endpoint Pack
500 Agents Minimum	\$ 33.44	Endpoint Pack
1000 Agents Minimum	\$ 28.95	Endpoint Pack
25 UEBA Agent Telemetry	\$ 34.20	Endpoint Pack
500 UEBA Agent Telemetry	\$ 32.40	Endpoint Pack
10000 UEBA Agent Telemetry	\$ 29.70	Endpoint Pack
Additional EPS	\$ 5.40	Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiNDR-VM Central Management Subscription FortiNDR Central	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management	\$ 990.00	Per Instance

Management VM Subscription License, managed up to 10 FortiNDR on-premise sensor(s) deployment, includes FortiCare premium	VM Subscription License, managed up to 10 FortiNDR on-premise sensor(s) deployment, includes FortiCare premium		
FortiNDR-VM Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	\$ 4,500.00	Per Instance
FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	\$ 6,300.00	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a></p> <p>- Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$	855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$	855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$	63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p>	\$	360.00	Per Student

	<p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	Per Agent
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	Per Agent
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	Per Agent



FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$	15.30	Per Agent
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$	9.90	Per Agent
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$	9.00	Per Agent
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$	3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$	5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$	8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$	12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$	15,726.60	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$	16,546.50	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	Per Instance

IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	8,236.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	14,410.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	17,254.08	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	30,187.44	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	52,814.16	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	73,258.56	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$	3,107.70	Per Instance
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$	6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$	10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$	13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$	17,595.00	Per Instance

FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance



Availability Cluster Subscription			
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem</a> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 405.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics">https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&amp;provider=fortinet</a>	\$ 2,610.00	Per Student

	- Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 270.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a></p> <p>- Upcoming sessions: <a href="https://training.fortinet.com/loca">https://training.fortinet.com/loca</a></p>	\$ 855.00	Per Student

	<p><a href="#">l/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam: <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam: <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: FortinetDLP

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
50-499	\$ 108.00	Per Endpoint
500-1999	\$ 94.50	Per Endpoint
2000-9999	\$ 74.70	Per Endpoint
10000+	\$ 61.20	Per Endpoint
Up to 999	\$ 5,850.00	Install Service
1000-9999	\$ 9,000.00	Install Service
10000+	\$ 22,500.00	Install Service
1 CPU	\$ 191.70	Per Instance
2 CPU	\$ 386.10	Per Instance
4 CPU	\$ 779.40	Per Instance
8 CPU	\$ 1,589.40	Per Instance
16 CPU	\$ 3,302.10	Per Instance
32 CPU	\$ 7,092.90	Per Instance
Unlimited CPU	\$ 16,141.50	Per Instance
1 CPU	\$ 519.30	Per Instance
2 CPU	\$ 1,043.10	Per Instance
4 CPU	\$ 2,106.90	Per Instance
8 CPU	\$ 4,296.60	Per Instance
16 CPU	\$ 8,923.50	Per Instance
32 CPU	\$ 19,169.10	Per Instance
Unlimited CPU	\$ 43,625.70	Per Instance

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	Per Endpoint
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	Per Endpoint
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access  - One-time on-demand lab access within self-paced course.  - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</a>  - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 63.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day



Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit
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## Price Proposal

Respondent: \_\_\_\_\_

Solution Proposed: Fortinet FortiGate/FortiAnalyzer - FortiSIEM/SOAR

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	\$360.00	GB per Day
1GB Logs per day (100GB - 249GB)	\$315.00	GB per Day
1GB Logs per day (250GB - 499GB)	\$289.80	GB per Day
1GB Logs per day (500GB - 999GB)	\$267.30	GB per Day
1GB Logs per day (1000GB - 1999GB)	\$245.70	GB per Day
1GB Logs per day (2000GB+)	\$225.90	GB per Day
10 FortiSIEM Compute Units (FCU)	\$25,200.00	Per Instance
Additional 500GB online storage	\$6,750.00	Per Instance
Archive 500GB storage	\$1,530.00	Per Instance
50 Device Minimum	\$156.97	Per Instance
150 Device Minimum	\$126.97	Per Instance
300 Device Minimum	\$111.08	Per Instance
500 Device Minimum	\$100.65	Per Instance
1000 Device Minimum	\$88.05	Per Instance
2000 Device Minimum	\$77.02	Per Instance
4000 Device Minimum	\$67.37	Per Instance
50 Endpoint Minimum	\$78.49	Per Instance
150 Endpoint Minimum	\$63.49	Per Instance
300 Endpoint Minimum	\$55.54	Per Instance
500 Endpoint Minimum	\$50.33	Per Instance
1000 Endpoint Minimum	\$44.03	Per Instance
2000 Endpoint Minimum	\$38.51	Per Instance
4000 Endpoint Minimum	\$33.69	Per Instance
5000 Endpoint Minimum	\$32.27	Per Instance
50 Agents Minimum	\$48.35	Per Instance
100 Agents Minimum	\$43.86	Per Instance
200 Agents Minimum	\$37.93	Per Instance
500 Agents Minimum	\$33.44	Per Instance
1000 Agents Minimum	\$28.95	Per Instance

25 UEBA Agent Telemetry	\$34.20	Per Instance
500 UEBA Agent Telemetry	\$32.40	Per Instance
10000 UEBA Agent Telemetry	\$29.70	Per Instance
Additional EPS	\$5.40	Per Instance
10000 actions/day - 2 User Login Accounts	\$76,209.30	Per Instance (VM)
10000 actions/day - 2 User Login Accounts	\$82,477.80	Per Instance (Cloud)

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$9.90	Per Endpoint
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$9.00	Per Endpoint
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$8.10	Per Endpoint
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$15.30	Per Endpoint
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$9.90	Per Endpoint
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$9.00	Per Endpoint
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$3,267.00	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$15,726.60	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$27,414.90	Per Endpoint
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$97,118.10	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$106,199.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$197,848.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$4,500.00	Per Instance

IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$48,509.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$80,848.80	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$8,236.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$14,410.80	Per Instance



FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$30,187.44	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$52,814.16	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$73,258.56	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$3,107.70	Per Instance
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$13,195.80	Per Instance

FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$17,595.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$33,810.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance

FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$2,690.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$11,424.96	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$14,410.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$17,254.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$41,872.32	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$52,814.16	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$73,258.56	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$92,402.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$110,634.48	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$2,970.00	Per Day

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem</a></p> <p>- Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$405.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics">https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics</a></p> <p>- Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser">https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$270.00	Per Student
After Business Hours/ Weekend Service Surcharge	<p>After Business Hours/ Weekend Service Surcharge Per Day</p> <p>Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge</p>	\$594.00	Per Day

FortiSOAR Cloud Subscription Service for FortiSOAR Cloud Threat Intel Management Service including FortiGuard Premium Threat Feed.	FortiSOAR Cloud 1 Year Subscription Service for FortiSOAR Cloud Threat Intel Management Service including FortiGuard Premium Threat Feed.	\$24,743.70	Per Instance
FortiSOAR Cloud Subscription for FSR CLOUD Multi Tenant Edition - 2 User Logins Included plus FortiCare Premium support	FortiSOAR Cloud 1 Year Subscription for FSR CLOUD Multi Tenant Edition - 2 User Logins Included plus FortiCare Premium support	\$97,031.70	Per Instance
FortiSOAR Cloud Subscription for FortiSOAR Cloud User Seat License - One Additional User Login	FortiSOAR Cloud 1 Year Subscription for FortiSOAR Cloud User Seat License -One Additional User Login	\$9,703.80	Per Instance
FortiSOAR Cloud FortiSOAR CLOUD Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	FortiSOAR Cloud 1 Year FortiSOAR CLOUD Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	\$19,177.20	Per Instance
FortiSOAR Cloud FortiSOAR CLOUD Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	FortiSOAR Cloud 1 Year FortiSOAR CLOUD Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	\$65,201.40	Per Instance
FortiSOAR-Cloud Storage AddOn Increase FortiSOAR Cloud storage by 1000GB (with 8GB RAM and 4vCPU)	FortiSOAR-Cloud Storage AddOn 1 Year Increase FortiSOAR Cloud storage by 1000GB (with 8GB RAM and 4vCPU)	\$1,800.00	Per Instance
FortiSOAR HA Subscription License FortiSOAR HA-only Subscription license plus FortiCare Premium, which will be limited to serve as the HA node in a clustered environment.	FortiSOAR HA Subscription License 1 Year FortiSOAR HA-only Subscription license plus FortiCare Premium, which will be limited to serve as the HA node in a clustered environment.	\$36,000.00	Per Instance
FortiSOAR Multi Tenant Subscription License FortiSOAR Multi-Tenant Subscription plus FortiCare Premium and FortiCare Best Practice Service - 2 User Logins included	FortiSOAR Multi Tenant Subscription License 1 Year FortiSOAR Multi-Tenant Subscription plus FortiCare Premium and FortiCare Best Practice Service - 2 User Logins included	\$89,657.10	Per Instance
FortiSOAR Multi Tenant Subscription License FortiSOAR Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	FortiSOAR Multi Tenant Subscription License 1 Year FortiSOAR Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	\$17,719.20	Per Instance
FortiSOAR Multi Tenant Subscription License FortiSOAR Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	FortiSOAR Multi Tenant Subscription License 1 Year FortiSOAR Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	\$60,244.20	Per Instance



FortiSOAR Starter Subscription License FortiSOAR Starter Subscription plus FortiCare Premium support - 2 User Logins included	FortiSOAR Starter Subscription License 1 Year FortiSOAR Starter Subscription plus FortiCare Premium support - 2 User Logins included	\$45,000.00	Per Instance
FortiSOAR Threat Intel Management Service Subscription Service for FortiSOAR Threat Intel Management Service including FortiGuard Premium Threat Feed.	FortiSOAR Threat Intel Management Service 1 Year Subscription Service for FortiSOAR Threat Intel Management Service including FortiGuard Premium Threat Feed.	\$22,863.60	Per Instance
FortiSOAR Enterprise & Multi Tenant Subscription License FortiSOAR User Seat License Subscription - One Additional User Login	FortiSOAR Enterprise & Multi Tenant Subscription License 1 Year FortiSOAR User Seat License Subscription - One Additional User Login	\$7,796.70	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forti_analyzer-administrator">https://training.fortinet.com/local/staticpage/view.php?page=library_forti_analyzer-administrator</a> - Upcoming sessions: <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiana lyzer_administrator&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiana lyzer_administrator&amp;provider=fortinet</a> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$855.00	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forti_analyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_forti_analyzer-analyst</a></p> <p>- Upcoming sessions:  <a href="https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet">https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&amp;provider=fortinet</a></p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=library_forti_analyzer-analyst">https://training.fortinet.com/local/staticpage/view.php?page=library_forti_analyzer-analyst</a></p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-certification">https://www.fortinet.com/training-certification</a></p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>	\$360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information:  <a href="https://www.fortinet.com/training-">https://www.fortinet.com/training-</a></p>	\$180.00	Per Student

	<p>certification</p> <p>- To schedule the certification exam:  <a href="https://home.pearsonvue.com/fortinet">https://home.pearsonvue.com/fortinet</a></p>		
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information:  <a href="https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity">https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</a></p> <p>- To schedule the FCX practical exam:  <a href="https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</a></p>	\$1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	\$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	\$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	\$1	Per Custom Unit

[SAMPLE] Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed: **Palo Alto Networks IoT Subscription**

Service Category: Category 2

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small NGFW IoT Subscription	\$319	1.7 Gbps throughput
Medium NGFW IoT Subscription	\$10,685	14 Gbps throughput
Large NGFW IoT Subscription	\$27,795	53.7 Gbps throughput

Note: IOT Subscriptions must be associated with NGFW or Prisma Access Subscription

Price Proposal

Respondent: Palo Alto Networks Public Sector LLC

Solution Proposed: **Palo Alto Networks Cortex XDR**

Service Category: Category 3

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ’s from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cortex XDR Pro Small	\$10,115	200 endpoints
Cortex XDR Pro Medium	\$178,500	5000 endpoints
Cortex XDR Pro Large	\$654,500	20000 endpoints

Table 1. Volume Pricing Logic - per Cortex XDR Pro Endpoint Tenant

Lower Bound	Upper Bound	Built in Volume Discount (%)
200	999	0
1,000	4,999	30
5,000	9,999	40
10,000	24,999	45
25,000	49,000	50
50,000	99,999	55
100,000	99,999,999,998	60

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$2,618	200
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$39,270	5000
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$143,990	20000

Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed: **Palo Alto Networks Cortex Xpanse**

Service Category: 4

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$67,000	1000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$203,500	25000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$431,000	100000

**Note:** Xpanse is priced per Asset Under Management (AUM). **AUM** are calculated as the sum of (1) number of distinct IP addresses, (2) number of distinct SSL signing certificates, (3) number of distinct fully qualified domain names, (4) number of distinct open services directly attributable to customers, and (5) number of distinct cloud resources. Quotes are also rounded up to the nearest hundred AUM.

	Volume Discount Tiers		
	# AUM Purchased		% Vol. Discount
	Low AUM	High AUM	
Tier 1	1,000	20,000	0%
Tier 2	20,001	40,000	18%
Tier 3	40,001	65,000	34%
Tier 4	65,001	100,000	47%
Tier 5	100,001	150,000	58%
Tier 6	150,001	250,000	68%
Tier 7	250,001	400,000	76%
Tier 8	400,001	650,000	82%
Tier 9	650,001	1,000,000	87%
Tier 10	1,000,001	-	91%

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Customer Success Small	Domain expert providing post-sales engagement and guidance for PANW products	\$14,740	Annual
Customer Success Medium	Domain expert providing post-sales engagement and guidance for PANW products	\$44,770	Annual
Customer Success Large	Domain expert providing post-sales engagement and guidance for PANW products	\$94,820	Annual



## **Attachment B Price Proposal**

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement.**

**Mandatory Requirements.** On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

- 1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and
- 2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

**Add-On Services (OPTIONAL):** Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed:**Palo Alto Networks Cortex XSIAM**

Service Category: 7

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

**Note:** The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

## Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed: **Palo Alto Networks Prisma Access**

Service Category: 10

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$78,010	200 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$239,710	1000 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$725,730	5000 users

Number of Units Purchased	% Volume Discount
200-499	0
500-999	10
1,000-2,499	25
2,500-4,999	35
5,000-9,999	40
10,000-24,999	45
25,000+	50

## Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

### Solution Proposed: Palo Alto Networks Prisma Cloud

Service Category: 11

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$162,000	1000 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$351,000	2500 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.

Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed: **Palo Alto Networks Cortex XSIAM**

Service Category: 13

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

**Note:** The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

cPrice Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed: **Palo Alto Networks Cortex XSOAR**

Service Category: 14

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XSOAR starter (XSOAR only without TIM, 2 named users) for Enterprise.	\$106,250	Platform based cost - no tiers

Note: Cortex XSOAR is priced based on a platform cost therefore there is no volume based discounting for the scenarios above.

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$23,375	

## Price Proposal

Respondent: Palo Alto Networks Public Sector LLC

Solution Proposed: **Prisma SASE / Strata Data Loss Prevention / Cortex XDR / Prisma Cloud**

Service Category: 15

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$84,250	200 users
Cortex XDR Pro Small	\$10,115	200 endpoints
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
DLP in Motion	\$263.50	Up to 1.7 Gbps throughput

Price Proposal

Respondent: Palo Alto Networks Public Sector, LLC

Solution Proposed:**Palo Alto Networks Cortex XSIAM**

Service Category: 16

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

**Note:** The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.



**PCS USA Price Proposal**Respondent: PCS USASolution Proposed: Service Category 1a: Endpoint-Based Asset Discovery

Service Category: N-able N-central Remote Monitoring and Management (RMM).

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-100	\$39.00	device/year
Tier 2: 1001-2000	\$35.40	device/year
Tier 3: 2001-3000	\$31.86	device/year
Tier 4: 3001-5000	\$28.32	device/year
Tier 5: 5001-20000	\$26.90	device/year

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
24-7 Mon/Mng	24/7 US Based Monitoring and Management	\$12	device/year

**PCS USA Price Proposal**Respondent: PCS USASolution Proposed: Service Category 1B

Service Category: FortiClient

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-250	\$37.74	device/year
Tier 2: 250-500	\$17.72	device/year
Tier 3: 5000+	\$16.12	device/year

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FC2-10-EMS05-547-02-12	FortiSASE Standard Subscription 1 Year FortiSASE Standard Subscription for 50-499 Users: Cloud-delivered security (IPS, Web, DNS, SSL, Anti-Malware, CASB) with secure private access via unified agent (SASE, ZTNA, EPP) or agent-less via SWG. Includes 3 devices per-user and FortiCare Premium.	\$79.00	n/a
FC5-10-EMS05-547-02-12	FortiSASE Standard Subscription 1 Year FortiSASE Standard Subscription for 10,000+ Users: Cloud-delivered security (IPS, Web, DNS, SSL, Anti-Malware, CASB) with secure private access via unified agent (SASE, ZTNA, EPP) or agent-less via	\$36.80	n/a

	SWG. Includes 3 devices per-user and FortiCare Premium.		
FC1-10-FNAC1-213-01-12	FortiNAC-Subscription License 1 Year FortiNAC Subscription PLUS License for 25 concurrent endpoint devices. Provides Endpoint visibility and Dynamic VLAN Steering, Advanced Network Access Controls and automated provisioning for users, guests, and devices. MOQ 500	\$101.95	n/a
FNC-CAX-VM	FortiNAC Control and Application Extended-VM FortiNAC Control and Application next-gen VM Server (VMWare/Hyper-V/AWS/Azure/KVM).	\$3,005.20	n/a
FC-10-FNVXA-248-02-12	FortiNAC Control and Application Extended-VM 1 Year FortiCare Premium Support	\$634.72	n/a
FC2-10-ACCLD-511-02-12	FortiTrust-ID User Bands License 1 Year Cloud-managed Identity User Subscription including FortiCare Premium Support for 100-499 Users.	\$34.00	n/a
FC5-10-ACCLD-511-02-12	FortiTrust-ID User Bands License 1 Year Cloud-managed Identity User Subscription including FortiCare Premium Support for 10,000+ Users.	\$23.20	n/a
FTM-ELIC-200	FortiTokenMobile (Electronic License) Software one-time password tokens for iOS, Android and Windows Phone mobile devices. Perpetual licenses for 200 users. Electronic license certificate.	\$12,105.30	n/a
FTM-ELIC-10000	FortiTokenMobile (Electronic License) Software one-time	\$183,747.50	n/a

	password tokens for iOS, Android and Windows Phone mobile devices. Perpetual licenses for 10,000 users. Electronic license certificate.		
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**PCS USA Price Proposal**Respondent: PCS USASolution Proposed: FortiNAC

Service Category: Service Category 2

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-250	\$6.93	device/yr
Tier 2: 251-5000	\$3.21	device/yr
Tier 3: 5001-17000	\$3.09	device/yr

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FC1-10-AZVMS-465-01-12	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,183.75	n/a
FN-SUPPORT-HRLY	Hourly support rate for help with setup, training, configuration, or similar.	\$215	per hour utilized

PCS USA Price Proposal

Respondent: PCS USA

Solution Proposed: SOC Co-Managed FortiEDR

Service Category: Service Category 3

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-100	\$58.65	device/yr
Tier 2: 101-500	\$46.99	device/yr
Tier 3: 501-1000	\$46.24	device/yr
Tier 4: 1001-2000	\$43.06	device/yr
Tier 5: 2001-3000	\$39.75	device/yr
Tier 6: 3001-5000	\$37.43	device/yr
Tier 7: 5001-20000	\$37.14	device/yr

PCS USA Price Proposal

Respondent: PCS USA

Solution Proposed: Shodan Corporate

Service Category: Service Category 4A

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: Up to 10,000 IPs	\$3,000	IP Usage Tier/year
Tier 2: 10,001 to 327,680 IPs	\$11,760	IP Usage Tier/year

PCS USA Price Proposal

Respondent: PCS USA

Solution Proposed: FortiRecon

Service Category: Service Category 4B

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-500	\$82.80	IP/Year
Tier 2: 500-2000	\$37.26	IP/Year
Tier 3: 2000-10000	\$20.70	IP/Year



**PCS USA Price Proposal**Respondent: PCS USASolution Proposed: FortiMail

Service Category: Service Category 5

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-150	\$26.10	user/year
Tier 2: 151-3000	\$20.70	user/year
Tier 3: 3001-10000	\$16.20	user/year

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FM-HRLY	Hourly support rate for help with setup, training, configuration, or similar.	250.00	Hour
FC-10-FMLC0-160-02-12	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	1.80	Unit
FC1-10-AZVM-465-01-12	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Includes FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	1,201.75	5GB/Day

**PCS USA Price Proposal**Respondent: PCS USASolution Proposed: FortiADC

Service Category: Service Category 6

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 0-500	\$290.00	User IP/Year
Tier 2: 500-2000	\$150.00	User IP/Year
Tier 3: 2000-10000	\$135.00	User IP/Year

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
FC1-10-CGSL-332-02-12	FortiGSLB Cloud Service with Additional Advanced Health Checks 1 Year FortiGSLB Cloud Service - 2 Advanced Health Checks	\$45.00	License
FC2-10-CGSL-330-02-12	FortiGSLB Cloud Service 1 Year FortiGSLB Cloud Service - 100 DNS QPS (queries per second) - Annual Subscription. Includes FortiCare Premium. Select Health Checks separately	\$1620.20	100 DNS QPS
FADC-HRLY	Hourly support rate for help with setup, training, configuration, or similar.	\$250	hour
FC1-10-WBCLD-655-02-12	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription	\$540.00	website domain
FC2-10-WBCLD-655-02-12	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription	\$2,160.00	5 website domains

**PCS USA Price Proposal**Respondent: PCS USASolution Proposed: Hosted FortiSIEM

Service Category: Service Category 7

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: 10-1999	\$325.52	device/yr
Tier 2: 2000-4999	\$284.83	device/yr
Tier 3: 5000-99999	\$240.24	device/yr

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
24x7-SOC-FSM	24/7 Monitoring and Management	\$30 x (Total Device Count)/yr	license
FSM-ADV-AGENT	Agent for advanced log collection from windows and linux OS devices (Optional Per Device)	\$66	device/yr
FSM-UEBA+	Enabled User Entity Behavioral Analytics (Optional Per Device)	\$36	device/yr
FSM-HRLY	Hourly support rate for help with setup, training, configuration, or similar.	\$215	hour