

Exhibit B

Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Tenable Vulnerability Management

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Lower Bound	Upper Bound	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$35.00	0.00	35.00
Tier 2	1,001	5,000	$\$35,000 + [(Qty-1,000) \times \$17.00]$	35,000.00	17.00
Tier 3	5,001	10,000	$\$103,000 + [(Qty-5,000) \times \$10.00]$	103,000.00	10.00
Tier 4	10,001	20,000	$\$153,000 + [(Qty-10,000) \times \$5.50]$	153,000.00	5.50
Tier 5	20,001	50,000	$\$208,000 + [(Qty-20,000) \times \$3.75]$	208,000.00	3.75
Tier 6	50,001	100,000	$\$320,500 + [(Qty-50,000) \times \$3.25]$	320,500.00	3.25
Tier 7	100,001	9,999,999,999	$\$483,000 + [(Qty-100,000) \times \$3.00]$	483,000.00	3.00

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year

Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$3,000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$6,000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p>	\$15,000	Per Test

	<ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. • Security Policy Assessment: Review and strengthen existing security policies. • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor</p>		1 Year

	<p>relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		
vMAX Vendor Management Experience-as-a-Service	<p>Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.</p> <p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p>	\$15,000	1 Year

	Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Trellix Advanced Endpoint Security with Forensics

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
B	\$87.43 per unit	251 to 1000
C	\$77.33 per unit	1001 to 2000
D	\$67.25 per unit	2001 to 5000
E	\$62.88 per unit	5001 to 10000
F	\$60.52 per unit	10001+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Premier Success Plan	The Premier Success Plan (PSP) introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including expert consulting through Professional Services, product education through Education Services; an assigned Customer Success Manager (CSM) to orchestrate all customer options for both short-term and long-term success; an Assigned Technical Contact (ATC) to partner with the CSM and customer to ensure a seamless experience by proactively surfacing issues and	\$510,000	1 year

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Digital Security Solutions

	managing escalations. The Premier Success Plan also provides access to senior Technical Support Engineers (TSEs) around the globe to drive issue resolution. PSP also includes a quantity of four (4) remotely delivered Health Check services to help clients improve their security solutions. PSP covers all Trellix corporate enterprise products/solutions. Provides coverage in all regions.		
Enhanced Success Plan	The Enhanced Success Plan (ESP) introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including expert consulting through Professional Services, product education through Education Services; an assigned Customer Success Manager (CSM) to orchestrate all customer options for both short-term and long-term success and ensure a seamless experience by proactively surfacing issues and managing escalations. ESP also includes a quantity of two (2) remotely delivered Health Check services to help clients improve their security solutions. The Enhanced Success Plan also provides access to senior Technical Support Engineers (TSEs) around the globe to drive issue resolution. ESP covers all corporate enterprise products/solutions. ESP does NOT cover Cloud solution (A Cloud-ATC Add-on option is available for Enhanced Success clients).	\$108,000	1 year
Essential Success Plan	The Essential Success Plan (ESN) is designed for corporate enterprises with complex environments or high security demands, who require a single contact for proactive communication and case management. ESN introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including remote Professional Services Health Check, access to Education Services materials and a Support Account Manager (SAM) who provides a single contact for proactive communication and case management. The Essential Success Plan provides access to Technical Support Engineers (TSEs) around the globe to drive issue resolution. ESN covers all corporate enterprise products/solutions.	\$72,000	1 year
Deployment Consulting	Provides 40 hours of Consulting Services and 5 hours of Project Manager time. Includes T&E in North America.	\$25,718.93	Per Customer
Custom Consulting Services	Tailored professional solutions designed to meet your organization's unique needs. Our experts analyze challenges, craft customized strategies, and provide support to drive measurable results.	\$450	Per Hour

Program/Project Management Consulting Services	Expert guidance to streamline and manage your programs or projects efficiently. From planning and execution to monitoring and delivery, our consultants ensure projects are completed on time, within scope, and aligned with your strategic goals.	\$435.14	Per Hour
Security Architect Consulting Services	Comprehensive consulting to design and implement robust, scalable security architectures. Our security experts assess your systems, identify vulnerabilities, and build advanced solutions to protect your organization from evolving cyber threats.	\$461.25	Per Hour
Health Watch – Onsite Prepaid	The Health Watch Onsite provides customers with an initial assessment to evaluate the overall operational environment without ongoing assessments. During the initial assessment, subject matter experts (SMEs) will review product implementation and security infrastructure. The initial assessment is a one-time, one-week on-site review (limited to not more than five days of the current operational and planned environment). This service does not provide ongoing assessments. SMEs will review the various Trellix products deployed, integration/automation needs and changes/upgrades in the environment. SME's will use a diagnostic tool to aid in the assessments/reviews to provide a comprehensive review of the overall environment. The deliverable is an initial assessment report. The assessment report contains at a minimum an executive overview, technical and operational findings, technical issues, key action items and recommendations.	\$26,206.69	Per assessment
Health Watch - Quarterly Prepaid	The Health Watch Quarterly service provides customers with an initial assessment to evaluate the overall operational environment with ongoing quarterly assessments. During the initial assessment, subject matter experts (SMEs) will review product implementation and security infrastructure. The initial assessment is an Online, a one-time, one-week onsite review (limited to not more than five days) of the current operational and planned environment. This service also provides ongoing assessments with SMEs to review the various Trellix products purchased and deployed with a focus on ePO and other products (e.g. endpoints). The initial assessment is followed up with three one-day quarterly remote assessments/sessions. Quarterly assessment services follow the organizations progress toward improving the overall ePO and the customer's detection/protection environment. SMEs will review the various products deployed, integration/automation needs and changes/upgrades in the environment. SME's will use a diagnostic tool to aid in the assessments/reviews to provide a comprehensive review of the overall environment. The deliverables include an initial assessment report followed by three	\$52,414.69	Per Customer

	subsequent quarterly reports. Assessment reports contains at a minimum an executive overview, technical and operational findings, technical issues, progress/plan notes and recommendations. Quarterly assessments will also address outstanding or newly discovered items since the initial or other executed assessments.		
Health Watch Lite - Prepaid	The Health Watch Lite provides customers with an initial assessment to evaluate the overall operational environment without ongoing assessments. During the initial assessment, subject matter experts (SMEs) will review product implementation, analyze current product footprint and Trellix product security infrastructure. The initial assessment is a one-time engagement, and is limited to a one-day (8 hour) review. This service does not provide ongoing assessments. SMEs will review the various products deployed, integration/automation needs and changes/upgrades in the environment. SME's will use a diagnostic analytical tool to aid in the assessment/review to provide a comprehensive review of the overall environment. The sole deliverable is a Health Watch assessment report. The assessment report contains at a minimum an executive overview, technical and operational findings, identified technical issues, key action items needed and recommendations. The report is delivered in electronic format (PDF).	\$13,102.69	Per assessment
Instructor-Led Training - Private	Instructor - Led Training: 1 Day, virtual, private class, up to 6 students.	\$6,930.00	Per 6 Students
Instructor-Led Training - Additional Student	Instructor-Led Training: Per additional student for 1 day private class.	\$525	Per Student
Instructor-Led Training - Public	Instructor - Led Training: 1 Day, virtual, public class, per student (seat)	\$1,050	Per Student
Advanced Penetration Testing	DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure. Key Features Include: <ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. 	\$15,000	Per Test

	<ul style="list-style-type: none"> • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. • Security Policy Assessment: Review and strengthen existing security policies. • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		1 Year
vMAX Vendor Management Experience-as-a-Service	Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.	\$15,000	1 Year

	<p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p> <p>Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.</p>		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Tenable Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:
Fortnight Frequency

Tier	Lower Bound	Upper Bound	Pricing Rule	Tier Base Price	Unit Price
Tier 1	65	1,000	Qty x \$19.80	0.00	19.80
Tier 2	1,001	5,000	$\$19,800 + [(Qty-1,000) \times \$9.60]$	19,800.00	9.60
Tier 3	5,001	10,000	$\$58,200 + [(Qty-5,000) \times \$5.64]$	58,200.00	5.64
Tier 4	10,001	20,000	$\$86,400 + [(Qty-10,000) \times \$3.10]$	86,400.00	3.10
Tier 5	20,001	50,000	$\$117,400 + [(Qty-20,000) \times \$2.14]$	117,400.00	2.14
Tier 6	50,001	100,000	$\$181,600 + [(Qty-50,000) \times \$1.85]$	181,600.00	1.85
Tier 7	100,001	9,999,999,999	$\$274,100 + [(Qty-100,000) \times \$1.69]$	274,100.00	1.69

Daily Frequency

Tier	Lower Bound	Upper Bound	Pricing Rule	Tier Base Price	Unit Price
Tier 1	65	1,000	Qty x \$28.25	0.00	28.25
Tier 2	1,001	5,000	$\$28,250 + [(Qty-1,000) \times \$13.71]$	28,250.00	13.71
Tier 3	5,001	10,000	$\$83,090 + [(Qty-5,000) \times \$8.06]$	83,090.00	8.06
Tier 4	10,001	20,000	$\$123,390 + [(Qty-10,000) \times \$4.44]$	123,390.00	4.44
Tier 5	20,001	50,000	$\$167,790 + [(Qty-20,000) \times \$3.02]$	167,790.00	3.02
Tier 6	50,001	100,000	$\$258,390 + [(Qty-50,000) \times \$2.62]$	258,390.00	2.62
Tier 7	100,001	9,999,999,999	$\$389,390 + [(Qty-100,000) \times \$2.42]$	389,390.00	2.42

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p> <ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. 	\$15,000	Per Test

	<ul style="list-style-type: none"> • Security Policy Assessment: Review and strengthen existing security policies. • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		1 Year
vMAX Vendor Management Experience-as-a-Service	Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost	\$15,000	1 Year

	<p>efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.</p> <p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p> <p>Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.</p>		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Tenable One

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	300	1,000	Qty x \$55.00	0.00	55.00
Tier 2	1,001	5,000	$\$55,000 + [(Qty-1,000) \times \$27.20]$	55,000.00	27.20
Tier 3	5,001	10,000	$\$163,800 + [(Qty-5,000) \times \$16.00]$	163,800.00	16.00
Tier 4	10,001	20,000	$\$243,800 + [(Qty-10,000) \times \$8.80]$	243,800.00	8.80
Tier 5	20,001	50,000	$\$331,800 + [(Qty-20,000) \times \$6.00]$	331,800.00	6.00
Tier 6	50,001	100,000	$\$511,800 + [(Qty-50,000) \times \$5.20]$	511,800.00	5.20
Tier 7	100,001	9,999,999,999	$\$771,800 + [(Qty-100,000) \times \$4.80]$	771,800.00	4.80

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year

Remote Design & Architecture Workshop for Tenable One	A technical support and consultation service that helps customers agree on a solution design for Tenable One	\$9,600	Per Customer
Quick Start Onboard Remote for Tenable Vulnerability Management	Onboard remote for Vulnerability Management within Tenable One	\$,3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Deploy remote for Vulnerability Management within Tenable One	\$6000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Adopt remote for Vulnerability Management within Tenable One.	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Optimize remote for Vulnerability Management within Tenable One	\$24,000	Per customer
Quick Start Deploy Remote Implementation for Tenable Identity Exposure	Deploy remote for Identity Exposure within Tenable One	\$6,000	Per customer
Quick Start Remote Implementation for Web App Scanning	Deploy remote for Web Application Scanning within Tenable One	\$6,000	Per customer
Quick Start Remote Tenable Cloud Security	Deploy remote for Cloud Security within Tenable One	\$6,000	Per customer
Quick Start Remote Implementation for Tenable OT Security	Deploy Remote for OT Security within Tenable One	\$15,600	Per customer

2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
2 Day Seat - Tenable Identity Exposure Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Cloud Security Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable OT Security Specialist Course	Introduction Training	\$2,200	Per person
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p> <ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. 	\$15,000	Per Test

	<ul style="list-style-type: none"> • Security Policy Assessment: Review and strengthen existing security policies. • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		1 Year
vMAX Vendor Management	Vendor Management Experience-as-a-Service (vMAX) by DG Technology	\$15,000	1 Year

<p>Experience-as-a-Service</p>	<p>Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.</p> <p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p> <p>Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.</p>		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Skyhigh Security Secure Service Edge Complete "SSE Complete"

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
A 5-250	\$96.68	Per User
B 251-1,000	\$85.08	Per User
C 1,001-2,000	\$76.57	Per User
D 2,001-5,000	\$71.21	Per User
E 5,001-10,000	\$66.94	Per User
F 10,001+	\$64.92	Per User

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premium Care Plan	<p>The Skyhigh Security Premium Care Plan offers a comprehensive suite of services designed to maximize your investment in Skyhigh Security solutions.</p> <p>Key Benefits:</p> <ul style="list-style-type: none"> • 40 Days of Professional Services Consulting including: <ul style="list-style-type: none"> o Expert Guidance: Design Reviews, tailored technical advice to optimize the configuration and adoption of your Skyhigh Security solutions. 	\$120,000	1 year

	<ul style="list-style-type: none"> o Custom Workshops: Address critical topics like data privacy and cloud security through expert-led workshops. • Dedicated Support: <ul style="list-style-type: none"> o Customer Success Manager (CSM): Your dedicated in-region CSM will: <ul style="list-style-type: none"> ▪ Conduct Quarterly Business Reviews to identify issues, opportunities, and areas for improvement. ▪ Weekly Operational Service reviews to ensure optimal adoption and value realization. o Technical Account Manager (TAM): Your in-region TAM will provide strategic insights and technical expertise to complement your security operations using Skyhigh Security Solutions. o Elevated Support: Prioritized response times for critical issues (30-minute response for Severity 1, 1-hour for Severity 2). • On-Demand eLearning: Access a library of training materials to enhance your team's skills and knowledge. • Health Checks: Annual, remote health assessments to identify potential issues and optimize your security posture. Each assessment generates a detailed diagnostics report summarizing maintenance actions and providing actionable optimization and security recommendations. <p>Comprehensive Coverage: Premium Care Plan applies to all Skyhigh Security enterprise products and solutions, globally.</p>		
Enterprise Care Plan	<p>The Skyhigh Security Enterprise Care Plan offers a comprehensive suite of services designed to maximize your investment in Skyhigh Security solutions.</p> <p>Key Benefits:</p> <ul style="list-style-type: none"> • 20 Days of Professional Services Consulting including: <ul style="list-style-type: none"> o Expert Guidance: Design Reviews, tailored technical advice to optimize the configuration and adoption of your Skyhigh Security solutions. o Custom Workshops: Address critical topics like data privacy and cloud security through expert-led workshops. • Dedicated Support: <ul style="list-style-type: none"> o Customer Success Manager (CSM): Your remote CSM will: <ul style="list-style-type: none"> ▪ Conduct semi-annual Business Reviews to identify issues, opportunities, and areas for improvement. ▪ Bi-weekly Operational Service reviews to ensure optimal adoption and value realization. o Technical Account Manager (TAM): Your remote TAM will provide strategic insights and 	\$60,000	1 year

	<p>technical expertise to complement your security operations using Skyhigh Security Solutions.</p> <ul style="list-style-type: none"> o Elevated Support: Prioritized response times for critical issues (1-hour response for Severity 1, 2-hours for Severity 2). • On-Demand eLearning: Access a library of training materials to enhance your team's skills and knowledge. • Health Checks: Annual, remote health assessments to identify potential issues and optimize your security posture. Each assessment generates a detailed diagnostics report summarizing maintenance actions and providing actionable optimization and security recommendations. <p>Comprehensive Coverage: Enterprise Care Plan applies to all Skyhigh Security enterprise products and solutions, globally.</p>		
Custom Consulting Services	<p>Skyhigh Security Consulting Services includes planning, design, implementation, knowledge transfer, Architecture review, Health Check and project management services for Skyhigh Security products.</p> <p>Skyhigh Solution Services are delivered by expert Skyhigh Security Professional Services consultants who have years of experience deploying and operationalizing Skyhigh Security Products for Global customers. By engaging Skyhigh Consulting Services, you can unlock the full potential of your Skyhigh Security investment.</p> <ul style="list-style-type: none"> • Deployments always adhere to Skyhigh Security recommended Best Practices • Minimize the Time to Value by helping you realize steady, fast and incremental returns from the deployed Skyhigh Security Solutions. • Proximity to Skyhigh Security Engineering and Product Management allows them to leverage the right Internal Teams to address your current and future cloud security needs in a timely and effective manner. • Using our proven Solution Services methodology, the Team works with you to design the right solution aligned to your business needs and provide a path to help you extract maximum value out of your investment in Skyhigh Security Products in the shortest time. <p>Solution Services Consultants act as your internal customer advocates with the ability to influence Product roadmap for the solutions to be ready to cater to your future needs.</p>	\$2,730	Per day (8 hours)
Health Assessment	<p>Skyhigh Security Health Assessment is a service designed to periodically review the deployment and effectiveness of Skyhigh Security solutions. Given the dynamic nature of cloud environments, especially in growing enterprises, regular assessments are crucial to maintain optimal cloud security posture.</p> <p>The assessment process involves a comprehensive review of the Skyhigh Cloud Security Advisor Dashboard, deployed</p>	\$8,190	Per assessment per product

	<p>Skyhigh Security use cases, integration and solution statuses, Skyhigh Cloud Connector health, and the extent of supplementary Skyhigh Security feature utilization. This analysis helps identify potential gaps in coverage and provides actionable recommendations to enhance security architecture, optimize risk management, and improve overall security posture.</p> <p>The assessment delivers a detailed report outlining the health status of each Skyhigh Security integration and solution, the current state of deployed use cases, and specific recommendations to address identified gaps. This valuable information empowers you to make informed decisions and take proactive steps to strengthen your cloud security posture. The report is delivered in electronic format (PDF) and includes a readout session.</p>		
Instructor-Led Training - Private	Instructor - Led Training: 4 Days, virtual, private class, up to 6 students.	\$18,000	Per 6 Students
Instructor-Led Training – Private - Additional Student	Instructor-Led Training: Per additional student for 4 Days private class.	\$3,000	Per Student
Instructor-Led Training - Public	Instructor - Led Training: 4 Days, virtual, public class, per student	\$3,000	Per Student
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p> <ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. • Security Policy Assessment: Review and strengthen existing security policies. • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. 	\$15,000	Per Test

	<p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		1 Year
vMAX Vendor Management Experience-as-a-Service	Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.	\$15,000	1 Year

	<p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p> <p>Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.</p>		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Tenable Vulnerability Management

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$35.00	0.00	35.00
Tier 2	1,001	5,000	\$35,000 + [(Qty-1,000) x \$17.00]	35,000.00	17.00
Tier 3	5,001	10,000	\$103,000 + [(Qty-5,000) x \$10.00]	103,000.00	10.00
Tier 4	10,001	20,000	\$153,000 + [(Qty-10,000) x \$5.50]	153,000.00	5.50
Tier 5	20,001	50,000	\$208,000 + [(Qty-20,000) x \$3.75]	208,000.00	3.75
Tier 6	50,001	100,000	\$320,500 + [(Qty-50,000) x \$3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	\$483,000 + [(Qty-100,000) x \$3.00]	483,000.00	3.00

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year

Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$,3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$6000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p>	\$15,000	Per Test

	<ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. • Security Policy Assessment: Review and strengthen existing security policies. • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor</p>		1 Year

	<p>relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		
vMAX Vendor Management Experience-as-a-Service	<p>Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.</p> <p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p>	\$15,000	1 Year

	Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Trellix Data Security Endpoint Protection Suite - Subscription

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
B	\$69.68 per unit	251 – 1000
C	\$59.64 per unit	1001 – 2000
D	\$53.01 per unit	2001 – 5000
E	\$45.57 per unit	5001 – 10000
F	\$35.46 per unit	10001+

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Success Plan	The Premier Success Plan (PSP) introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including expert consulting through Professional Services, product education through Education Services; an assigned Customer Success Manager (CSM) to orchestrate all customer options for both short-term and long-term success; an Assigned Technical Contact (ATC) to partner with the CSM and customer to ensure a seamless experience by proactively surfacing issues and managing escalations. The Premier Success Plan also provides access to senior Technical Support Engineers (TSEs) around the globe to drive issue resolution. PSP also includes a quantity of four (4) remotely delivered Health Check services to help clients improve their	\$510,000	1 year

43230000-24-STC

Digital Security Solutions

	security solutions. PSP covers all Trellix corporate enterprise products/solutions. Provides coverage in all regions.		
Enhanced Success Plan	The Enhanced Success Plan (ESP) introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including expert consulting through Professional Services, product education through Education Services; an assigned Customer Success Manager (CSM) to orchestrate all customer options for both short-term and long-term success and ensure a seamless experience by proactively surfacing issues and managing escalations. ESP also includes a quantity of two (2) remotely delivered Health Check services to help clients improve their security solutions. The Enhanced Success Plan also provides access to senior Technical Support Engineers (TSEs) around the globe to drive issue resolution. ESP covers all corporate enterprise products/solutions. ESP does NOT cover Cloud solution (A Cloud-ATC Add-on option is available for Enhanced Success clients).	\$108,000	1 year
Essential Success Plan	The Essential Success Plan (ESN) is designed for corporate enterprises with complex environments or high security demands, who require a single contact for proactive communication and case management. ESN introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including remote Professional Services Health Check, access to Education Services materials and a Support Account Manager (SAM) who provides a single contact for proactive communication and case management. The Essential Success Plan provides access to Technical Support Engineers (TSEs) around the globe to drive issue resolution. ESN covers all corporate enterprise products/solutions.	\$72,000	1 year
Deployment Consulting	Provides 40 hours of Consulting Services and 5 hours of Project Manager time. Includes T&E in North America.	\$25,718.93	Per Customer
Custom Consulting Services	Tailored professional solutions designed to meet your organization's unique needs. Our experts analyze challenges, craft customized strategies, and provide support to drive measurable results.	\$450	Per Hour
Program/Project Management Consulting Services	Expert guidance to streamline and manage your programs or projects efficiently. From planning and execution to monitoring and delivery, our consultants ensure projects are completed on time, within scope, and aligned with your strategic goals.	\$435.14	Per Hour

Security Architect Consulting Services	Comprehensive consulting to design and implement robust, scalable security architectures. Our security experts assess your systems, identify vulnerabilities, and build advanced solutions to protect your organization from evolving cyber threats.	\$461.25	Per Hour
Health Watch – Onsite Prepaid	The Health Watch Onsite provides customers with an initial assessment to evaluate the overall operational environment without ongoing assessments. During the initial assessment, subject matter experts (SMEs) will review product implementation and security infrastructure. The initial assessment is a one-time, one-week on-site review (limited to not more than five days of the current operational and planned environment). This service does not provide ongoing assessments. SMEs will review the various Trellix products deployed, integration/automation needs and changes/upgrades in the environment. SME's will use a diagnostic tool to aid in the assessments/reviews to provide a comprehensive review of the overall environment. The deliverable is an initial assessment report. The assessment report contains at a minimum an executive overview, technical and operational findings, technical issues, key action items and recommendations.	\$26,206.69	Per assessment
Health Watch - Quarterly Prepaid	The Health Watch Quarterly service provides customers with an initial assessment to evaluate the overall operational environment with ongoing quarterly assessments. During the initial assessment, subject matter experts (SMEs) will review product implementation and security infrastructure. The initial assessment is an Online, a one-time, one-week onsite review (limited to not more than five days) of the current operational and planned environment. This service also provides ongoing assessments with SMEs to review the various Trellix products purchased and deployed with a focus on ePO and other products (e.g. endpoints). The initial assessment is followed up with three one-day quarterly remote assessments/sessions. Quarterly assessment services follow the organizations progress toward improving the overall ePO and the customer's detection/protection environment. SMEs will review the various products deployed, integration/automation needs and changes/upgrades in the environment. SME's will use a diagnostic tool to aid in the assessments/reviews to provide a comprehensive review of the overall environment. The deliverables include an initial assessment report followed by three subsequent quarterly reports. Assessment reports contains at a minimum an executive overview, technical and operational findings, technical issues, progress/plan notes and recommendations. Quarterly assessments	\$52,414.69	Per Customer

	will also address outstanding or newly discovered items since the initial or other executed assessments.		
Health Watch Lite - Prepaid	The Health Watch Lite provides customers with an initial assessment to evaluate the overall operational environment without ongoing assessments. During the initial assessment, subject matter experts (SMEs) will review product implementation, analyze current product footprint and Trellix product security infrastructure. The initial assessment is a one-time engagement, and is limited to a one-day (8 hour) review. This service does not provide ongoing assessments. SMEs will review the various products deployed, integration/automation needs and changes/upgrades in the environment. SME's will use a diagnostic analytical tool to aid in the assessment/review to provide a comprehensive review of the overall environment. The sole deliverable is a Health Watch assessment report. The assessment report contains at a minimum an executive overview, technical and operational findings, identified technical issues, key action items needed and recommendations. The report is delivered in electronic format (PDF).	\$13,102.69	Per assessment
Instructor-Led Training - Private	Instructor - Led Training: 1 Day, virtual, private class, up to 6 students.	\$6,930.00	Per 6 Students
Instructor-Led Training - Additional Student	Instructor-Led Training: Per additional student for 1 day private class.	\$525	Per Student
Instructor-Led Training - Public	Instructor - Led Training: 1 Day, virtual, public class, per student (seat)	\$1,050	Per Student
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p> <ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. • Security Policy Assessment: Review and strengthen existing security policies. 	\$15,000	Per Test

	<ul style="list-style-type: none"> • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		1 Year
vMAX Vendor Management Experience-as-a-Service	<p>Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.</p> <p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving</p>	\$15,000	1 Year

	<p>opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p> <p>Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.</p>		
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Price Proposal

Respondent: DG Technology Consulting LLC

Solution Proposed: Trellix Data Security Suite - Subscription

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
B	\$122.45 per unit	251 – 1000
C	\$103.63 per unit	1001 – 2000
D	\$88.06 per unit	2001 – 5000
E	\$73.57 per unit	5001 – 10000
F	\$56.55 per unit	10001+

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Success Plan	The Premier Success Plan (PSP) introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including expert consulting through Professional Services, product education through Education Services; an assigned Customer Success Manager (CSM) to orchestrate all customer options for both short-term and long-term success; an Assigned Technical Contact (ATC) to partner with the CSM and customer to ensure a seamless experience by proactively surfacing issues and managing escalations. The Premier Success Plan also provides access to senior Technical Support Engineers (TSEs) around the globe to drive issue resolution. PSP also includes a quantity of four (4) remotely delivered	\$510,000	1 year

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Enhanced Success Plan	The Enhanced Success Plan (ESP) introduces a set of integrated services focused on helping customers derive the full value from their investments in solutions and optimize their security operations by including expert consulting through Professional Services, product education through Education Services; an assigned Customer Success Manager (CSM) to orchestrate all customer options for both short-term and long-term success and ensure a seamless experience by proactively surfacing issues and managing escalations. ESP also includes a quantity of two (2) remotely delivered Health Check services to help clients improve their security solutions. The Enhanced Success Plan also provides access to senior Technical Support Engineers (TSEs) around the globe to drive issue resolution. ESP covers all corporate enterprise products/solutions. ESP does NOT cover Cloud solution (A Cloud-ATC Add-on option is available for Enhanced Success clients).	\$108,000	1 year
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Instructor-Led Training - Public	Instructor - Led Training: 1 Day, virtual, public class, per student (seat)	\$1,050	Per Student
Advanced Penetration Testing	<p>DG Technology's Advanced Penetration Testing Service is designed to proactively assess your organization's security posture and identify vulnerabilities before they can be exploited. Leveraging cutting-edge techniques, our certified experts conduct thorough assessments to uncover risks across external and internal attack vectors, web applications, and network infrastructure.</p> <p>Key Features Include:</p> <ul style="list-style-type: none"> • External Penetration Test: Simulate real-world attacks on your internet-facing assets. • Web Application Penetration Test: Identify vulnerabilities in your applications that could be exploited by hackers. • Internal Systems Assessment: Evaluate desktop and server security within your network. • Firewall Configuration Review: Ensure your firewalls are robust and properly configured. • Security Policy Assessment: Review and strengthen existing security policies. 	\$15,000	Per Test

	<ul style="list-style-type: none"> • Dark Web Search: Detect compromised email accounts linked to your domain. • Optional Full Phishing Assessment: Test employee resilience against phishing attempts. <p>What You Gain:</p> <ul style="list-style-type: none"> • Detailed vulnerability analysis with minimal disruption to daily operations. • Validation of compliance with industry security standards. • Actionable recommendations to improve security policies, reduce risk, and enhance system performance. • Insights to improve uptime, mitigate breach risks, and support robust business operations. <p>Our proven methodology ensures accuracy, eliminating false positives and negatives by safely exploiting identified vulnerabilities. DG Technology helps you stay ahead of threats and build a resilient, secure environment.</p>		
Vendor Care Program	<p>The VendorCare Visibility Program is a foundational solution designed to provide organizations with streamlined access to critical vendor data and insights through a secure, centralized portal. This program empowers procurement and IT teams with enhanced visibility into vendor activities, enabling more informed decision-making.</p> <p>Ideal for organizations seeking basic vendor visibility, the VendorCare Visibility Program serves as a starting point for managing vendor relationships and improving operational transparency.</p> <p>Upgrade to vMAX for additional capabilities, including advanced cost optimization, contract analysis, and vendor evaluations. The VendorCare Visibility Program delivers essential insights, helping you stay informed and prepared for your vendor management needs.</p>		1 Year
vMAX Vendor Management Experience-as-a-Service	<p>Vendor Management Experience-as-a-Service (vMAX) by DG Technology Consulting LLC is a comprehensive solution designed to streamline vendor management, enhance cost efficiency, and align vendor relationships with your business objectives. This service simplifies complex procurement processes and helps organizations prepare for compliance by centralizing vendor documentation and maintaining accurate records.</p> <p>vMAX includes key features such as a Vendor Visibility Portal for real-time insights into vendor performance, spending trends, and renewal timelines. Detailed contract and usage analysis identifies cost-saving</p>	\$15,000	1 Year

	<p>opportunities and mitigates risks like SKU creep. The service also supports informed decision-making with vendor evaluations, scorecards, and executive-level reporting.</p> <p>To ensure continuous alignment with your organization's needs, vMAX incorporates structured engagement through Annual Business Reviews (ABRs) and Quarterly Business Reviews (QBRs). These sessions provide actionable insights into vendor performance, emerging needs, and long-term strategies, helping to optimize vendor relationships and improve future planning.</p> <p>With vMAX, DG Technology Consulting LLC delivers portfolio assessments, customized technology roadmaps, and enhanced visibility into your technology investments. Backed by DG Technology's expertise and strong vendor relationships, vMAX saves time, reduces costs, and allows your teams to focus on strategic initiatives.</p> <p>Whether managing renewals, preparing for compliance, or driving long-term vendor strategies, vMAX ensures your technology investments deliver maximum value.</p>		
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