

Clothing (53100000-23-STC)

Exhibit D: Discount Sheet (Tops)

Category 1: Tops: (e.g., shirts, blouses)

Commodity Codes: 46181500, 53101600, 53101700, 53101800, 53101900, 53102700, 53103000

Manufacturer/ Brand Name	Contractor Name	Initial Term	Renewal Term
		Discount off MSRP [##.##%]	Discount off MSRP [##.##%]
5.11 Tactical	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
A4	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Allmade	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Amercian Apparel	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Ariat	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Augusta Sportswear	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Blue Generation	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Brooks Brothers	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Bulwark	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Carhartt	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Columbia	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
Cutter and Buck	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Devon and Jones	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Eddie Bauer	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Edwards	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Harriton	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
HUK	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Lapco	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Lion	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Reflective Apparel	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Rothco	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Spiewak	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Sportsman	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
The North Face	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Timberland	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Tingley	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Tommy Bahama	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Travis Mathew	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
True North	The Shoe Box, Inc. of Tallahassee	12.00%	12.00%
Ultraclub	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Under Armour	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Wolverine	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
WonderWink	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Workrite	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Wrangler	The Shoe Box, Inc. of Tallahassee	18.00%	18.00%

Optional Embellishments - Customers may request to add Embellishments to the Products in this Category for an additional cost; the price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees) and the application of the Embellishment on the Product.

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for a patch	The Shoe Box, Inc. of Tallahassee	\$ 7.00	\$ 7.00
Additional cost for embroidery	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for heat press printing	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for name tape	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for screen printing	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00

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Category 1: Tops: (e.g., shirts, blouses)

Commodity Codes: 46181500, 53101600, 53101700, 53101800, 53101900, 53102700, 53103000

Optional Embellishments Purchase - Customers may also purchase separate patches, name tape, and other embellishments (i.e. not applied to Products in this Category) for the PURCHASE price shown. The price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees).

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for patch	The Shoe Box, Inc. of Tallahassee	\$ 7.00	\$ 7.00
Additional cost for name tape	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00

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Exhibit D: Discount Sheet (Bottoms)

Category 2: Bottoms: (e.g., pants, slacks, trousers, shorts, jeans, skirts)

Commodity Codes: 46181500, 53101500, 53102000, 53102700

Manufacturer/ Brand Name	Contractor Name	Initial Term	Renewal Term
		Discount off MSRP [##.##%]	Discount off MSRP [##.##%]
5.11 Tactical	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
Ariat	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Bulwark	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Carhartt	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Columbia	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
District	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Edwards	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
HUK	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Lapco	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Lion	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Ogio	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Port & Company	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Port Authority	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Reflective Apparel	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Rothco	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Spiewak	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Sport-Tek	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Timberland	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
True North	The Shoe Box, Inc. of Tallahassee	12.00%	12.00%
Under Armour	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Wolverine	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
WonderWink	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Workrite	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Wrangler	The Shoe Box, Inc. of Tallahassee	18.00%	18.00%

Optional Embellishments - Customers may request to add Embellishments to the Products in this Category for an additional cost; the price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees) and the application of the Embellishment on the Product.

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for a patch		\$ 7.00	\$ 7.00
Additional cost for embroidery		\$ 5.00	\$ 5.00
Additional cost for heat press printing		\$ 5.00	\$ 5.00
Additional cost for name tape		\$ 5.00	\$ 5.00
Additional cost for screen printing		\$ 5.00	\$ 5.00

Optional Embellishments Purchase - Customers may also purchase separate patches, name tape, and other embellishments (i.e. not applied to Products in this Category) for the PURCHASE price shown. The price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees).

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for patch		\$ 7.00	\$ 7.00
Additional cost for name tape		\$ 5.00	\$ 5.00

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Exhibit D: Discount Sheet (Outerwear)

Category 3: Outerwear: (e.g., coats, jackets, parkas, sports coats, blazers, coveralls, ponchos, vests)

Commodity Codes: 46181500, 53101800, 53101900, 53102100

Manufacturer/ Brand Name	Contractor Name	Initial Term	Renewal Term
		Discount off MSRP [##.##%]	Discount off MSRP [##.##%]
5.11 Tactical	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
Ariat	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Augusta Sportswear	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Bulwark	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Carhartt	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Charles River	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Columbia	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Frogg Togg	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
HUK	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Lapco	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Lion	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Reflective Apparel	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Spiwak	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Timberland	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Tingley	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
True North	The Shoe Box, Inc. of Tallahassee	10.00%	10.00%
Under Armour	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Wolverine	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%

Optional Embellishments - Customers may request to add Embellishments to the Products in this Category for an additional cost; the price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees) and the application of the Embellishment on the Product.

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for a patch	The Shoe Box, Inc. of Tallahassee	\$ 7.00	\$ 7.00
Additional cost for embroidery	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for heat press printing	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for name tape	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for screen printing	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00

Optional Embellishments Purchase - Customers may also purchase separate patches, name tape, and other embellishments (i.e. not applied to Products in this Category) for the PURCHASE price shown. The price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees).

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for patch	The Shoe Box, Inc. of Tallahassee	\$ 7.00	\$ 7.00
Additional cost for name tape	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00

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Exhibit D: Discount Sheet (Shoes)

Category 4: Shoes: (e.g., slippers, sandals, boots, tennis shoes, overshoes)

Commodity Codes: 46181600, 53111500, 53111600, 53111700, 53111800, 53111900, 53112100

	Manufacturer/ Brand Name	Contractor Name	Initial Term	Renewal Term
			Discount off MSRP [##.##%]	Discount off MSRP [##.##%]
	5.11 Tactical	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
	Aetrex	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Bates	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Birkenstock	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Brooks	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Carhartt	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Carolina Shoe Company	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Cat Footwear	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Chaco	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Chippewa	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Columbia	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Dan Post	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Danner	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Double H	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Drew	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Dunham Bootmakers	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Durango	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Ecco	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Finn Comfort	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Florsheim	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Georgia Boot	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Haflinger	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Hoka	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Hush Puppies	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Irish Setter Hunt	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Justin	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Keen	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Lacrosse	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Merrell	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Minnetonka	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Muck	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Naot	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	New Balance	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Original Swat	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Propet	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Rockport	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Rocky	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Salomon	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Sas	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Saucony	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Sofft	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Softspots	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Stacey Adams	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Taos	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Timberland Pro	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%

Clothing (53100000-23-STC)

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Category 4: Shoes: (e.g., slippers, sandals, boots, tennis shoes, overshoes)

Commodity Codes: 46181600, 53111500, 53111600, 53111700, 53111800, 53111900, 53112100

	Manufacturer/ Brand Name	Contractor Name	Initial Term	Renewal Term
			Discount off MSRP [##.##%]	Discount off MSRP [##.##%]
	Tony Lama	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Trotters	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Twisted X	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Under Armour	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Vasque	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Vibram Fivefinders	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Vionic	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Wolf Shoes	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
	Xtratuf	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%

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Exhibit D: Discount Sheet (Accessories)

Category 5: Accessories: (e.g., ties, hats, gloves, belts, socks, epaulets)

Commodity Codes: 46181500, 53102500, 53112000

Manufacturer/ Brand Name	Contractor Name	Initial Term	Renewal Term
		Discount off MSRP [##.##%]	Discount off MSRP [##.##%]
5.11 Tactical	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
Ariat	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Augusta Sportswear	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Boston Leather	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Bulwark	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Carhartt	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Charles River	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Columbia	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Edwards	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Frogg Togg	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Henschel Hats	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Hero's Pride	The Shoe Box, Inc. of Tallahassee	25.00%	25.00%
Horace Small	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
New Era	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
OttoCaps	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Reflective Apparel	The Shoe Box, Inc. of Tallahassee	15.00%	15.00%
Rothco	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Smith and Warren	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Spiewak	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Thorogood	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Timberland	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Tingley	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
True North	The Shoe Box, Inc. of Tallahassee	12.00%	12.00%
Under Armour	The Shoe Box, Inc. of Tallahassee	17.00%	17.00%
Waterbury Buttons	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%
Wolverine	The Shoe Box, Inc. of Tallahassee	20.00%	20.00%

Optional Embellishments - Customers may request to add Embellishments to the Products in this Category for an additional cost; the price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees) and the application of the Embellishment on the Product.

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for a patch	The Shoe Box, Inc. of Tallahassee	\$ 7.00	\$ 7.00
Additional cost for embroidery	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for heat press printing	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for name tape	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00
Additional cost for screen printing	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00

Optional Embellishments Purchase - Customers may also purchase separate patches, name tape, and other embellishments (i.e. not applied to Products in this Category) for the PURCHASE price shown. The price includes all costs associated with the acquisition or creation of the Embellishment (e.g. setup fees).

Optional Embellishments	Contractor Name	Initial Term Price Per Item	Renewal Term Price Per Item
Additional cost for patch	The Shoe Box, Inc. of Tallahassee	\$ 7.00	\$ 7.00
Additional cost for name tape	The Shoe Box, Inc. of Tallahassee	\$ 5.00	\$ 5.00