Exhibit C: Price Sheet (Florida)

Alternate Contract Source (ACS)

For Books and Non-Print Library Materials, and Related Ancillary Services

LOT 1 - IN-PRINT PUBLICATION

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	<u>Item 17 a</u> .	<u>Item 17 b</u> .	<u>Item 17 c</u> .	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other:	Other:	Other:	Net Handlin Charge
A. CLOTH BINDING																				
Discount per copy	1-45%	1-45%	N/A	N/A	N/A	N/A	N/A	N/A	1-75%	1-40%	N/A	N/A	1-45%	N/A	1-45%	N/A				
Volume Pricing-Price Breaks for Single Title:																				
c																				
	opies																			
B. LIBRARY BINDING	_		1																	—
Discount per copy	1-30%	1-30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1-40%	N/A	N/A	1-30%	N/A	1-30%	N/A				
Volume Pricing-Price Breaks for Single Title:			,	,	,	,	,	,	.4		.,,	.,,		,		.,,				_
	opies																			
	opies																			
C. PAPERBACKS, QUALITY																				
Discount per copy Volume Pricing-Price Breaks for Single Title:	1-45%	1-45%	N/A	N/A	N/A	N/A	N/A	N/A	1-75%	1-40%	N/A	N/A	1-45%	N/A	1-45%	N/A				
volume Pricing-Price Breaks for Single Title.	nnies																			
	opies																			
																				_
D. PAPERBACKS, MASS MARKET																				
Discount per copy	1-45%	1-45%	N/A	N/A	N/A	N/A	N/A	N/A	1-75%	1-40%	N/A	N/A	1-45%	N/A	1-45%	N/A				(
Volume Pricing-Price Breaks for Single Title:																				
0																				
0	opies																			
E. PREBOUND HARDBACKS		<b>!</b>	<b>!</b>											ļ					ļ	—
E. PREBOUND HARDBACKS Discount per copy	30%	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	30%	N/A	N/A	30%	N/A	30%	N/A				-
Volume Pricing-Price Breaks for Single Title:	30%	30%	.4/4	//	,~	.45	/^	/^	//	2370	/^	/^	2370	.3/6	2070	,^				$\vdash$
	opies *									•			•							
	nies *																			

Additional Information
Prices listed on the Follett School Solutions' websites (titlewave.com, follettearlylearning.com, fes. follett.com) reflect up to 75% discount on trade and paperbacks, 30% discount on FollettBound Hardbacks), up to 30% discount for publisher's library binding, up to 40% discount for general reference, up to 15% on school library, single editions and short discount books. Pricing on all Follett websites is net priced.

The price of the follett School Solutions' websites (titlewave.com, follettearlylearning.com, fes. follett.com) reflect up to 75% discount on trade and paperbacks, 30% discount on FollettBound Hardbacks), up to 30% discount for publisher's library binding, up to 40% discount for general reference, up to 15% on school library, single editions and short discount books. Pricing on all Follett websites is net priced.

Prebound Hardback Volume Discounts: Qty Ordered:

Additional Discount

1-49 Copies 1% 50-99 Copies 2% 100-249 Copies 3% 250-499 Copies 5%

Exhibit C: Price Sheet (Florida)

Alternate Contract Source (ACS)

For Books and Non-Print Library Materials, and Related Ancillary Services

								LOT 2 - I	NON-PRINT &	OTHER										
	item 1	item 2	item 3	rtem 4	item 5	<u>item ь</u>	item /	item 8	item 9	item 10	item 11	<u>item 12</u>	<u>rtem 13</u>	item 14	item 15	Item 16	<u>rtem 17 a.</u>	<u>item 1 / D</u> .	<u>item 17 c</u> .	item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other:	Other:	Other:	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	4.00%	4.00%	N/A	N/A	N/A	N/A	N/A	N/A	4.00%	4.009	N/A	N/A	N/A	N/A	4.00%	N/A	N/A	N/A	N/A	\$0.00
Audio Visual Materials	4.00%	4.00%	N/A	N/A	N/A	N/A	N/A	N/A	4.00%	4.009	N/A	N/A	N/A	N/A	4.00%	N/A	N/A	N/A	N/A	\$0.00
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	4.00%			N/A	N/A	N/A	N/A	N/A	4.00%	4.009	N/A	N/A	N/A	N/A	4.00%	N/A	N/A	N/A	N/A	\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	4.00%			N/A	N/A	N/A	N/A	N/A	4.00%	4.009	N/A	N/A	N/A	N/A	4.00%	N/A	N/A	N/A	N/A	\$0.00
Books on DVD (Digital Files)	4.00%			N/A	N/A	N/A	N/A	N/A	4.00%	4.009	N/A	N/A	N/A	N/A	4.00%	N/A	N/A	N/A	N/A	\$0.00
CD-ROM (fixed price only no online services)	4.00%	4.00%		N/A	N/A	N/A	N/A	N/A	4.00%	4.009	N/A	N/A	N/A	N/A	4.00%	N/A	N/A		N/A	\$0.00
CDs (music, audio, etc.)	4.00%	4.00%			N/A			N/A	4.00%		N/A		N/A			N/A	N/A		N/A	\$0.00
eBooks (non-subscription based)	1-45%	1-45%	N/A	N/A	N/A	N/A	N/A	N/A	1-45%	1-45%	N/A	N/A	N/A	N/A	1-45%	N/A	N/A	N/A	N/A	\$0.00
Encyclopedias (Digital Versions)	1-45%	1-45%	N/A	N/A	N/A	N/A	N/A	N/A	1-45%	1-45%	N/A	N/A	N/A	N/A	1-45%	N/A	N/A	N/A	N/A	\$0.00
Laser Disc	N/A								N/A							N/A			N/A	
Maps, Globes, Atlases Charts	4.00%								4.00%	4.009			N/A			N/A	N/A		N/A	\$0.00
Microcomputer Software (educational)	4.00%	4.00%							4.00%	4.009	N/A		N/A			N/A	N/A		N/A	\$0.00
Microform (microfiche and microfilm)													N/A			N/A	N/A		N/A	
Slides	N/A								N/A				N/A			N/A	N/A		N/A	
Video Tapes (feature film, educational, etc.)	4.00%	4.00%		N/A			N/A		4.00%		N/A	N/A	N/A		4.00%	N/A	N/A		N/A	\$0.00
DVD's	4.00%	4.00%	,		,				4.00%	4.009			N/A			N/A	N/A		N/A	\$0.00
Video Games	,												N/A			N/A	N/A		N/A	
Sheet Music		N/A											N/A			N/A	N/A		N/A	
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Other (please specify):																				
Playaways	4.00%				,		1911	,	N/A	4.00%		N/A	N/A	N/A	4.00%	N/A	N/A		N/A	\$0.00
Follett Digital Audiobook	4.00%	4.00%	,		,			,	N/A	,		N/A	N/A	N/A	4.00%	N/A	N/A		N/A	\$0.00
	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

## Additional Information

1. Prices listed on the Foliett School Solutions, websites (titlewave.com, rollettearlylearning.com, rescount on ebooks. Pricing on all Foliett websites is net priced.

<sup>2.</sup> Follett distributes quality Pref-12 materials from thousands of publishers worldwide. The pricing provided to Follett by those publishers determines the discount we are able to offer to the State of Florida in this IPB. As a result, Follett offered a range of discounts appropriate to the specific item indicated. The actual discount for an item from a specific publisher can be identified by checking our catalog (print or online), or by calling Follett School Solutions.

Alternate Contract Source (ACS)
For Books and Non-Print Library Materials, and Related Ancillary Services

	OPTIONAL	ANCILLARY SERVICES
Service	Amount Charged	Description
Catalog Kits	.79/Book	Do-It-Yourself Kit (Unattached) Catalog card set, self-adhesive pocket, spine label, and borrower's card.
Cataloging & Processing (including shelf-ready books)	.00/Book	Automated processing (attached) includes MARC Record, barcode, spine label, Mylar on books with dust jacket.
Machine Readable Cataloging (MARC) Records	c	MARC Records delivered electronically to specified Titlewave.com account.
Rebinding of Paperbacks	N/A	Follett does not charge an additional fee when ordering FollettBound titles.
Customized Reports	C	Follett does not charge for customized reports.
Bibliographic Records	C	Follett provides MARC Records at no charge.
Security Tape	.59/Book	A la carte pricing: 3M Theft Detection Strips
Barcode Label	C	A la carte pricing:  No Charge for the 1st barcode.  Additional barcodes are .09/ea.
Other: Audiovisual Processing (Attached)	2.19/Item	Automation Package (attached) - includes Protective case or cover, electronic catalog record, spine and cover labels, bar code label and protector.
Other: Audiovisual Processing (Unattached)	.69/Item	Automation Package (unattached) includes MARC Record, Spine Label, and Barcode.
Other: Borrower's Card, Date Due Slip, Spine Label, AR Labels, Shelf List Card	.09/Each	A la carte pricing:  Spine label, date due slip, AR Label*, borrower's card, or shelf list card are .09/Each.
		*AR Labels come in one of three options: Large, Small, or Blue Identification Sticker. A la carte pricing:
Other: Pocket	.29/Book	Pocket (attached)
Other: Kapco covers for paperback bindings.	2.29/Book	A la carte pricing:  Kapco covers for paperback bindings.

## **Additional Information**

For Full Processing (attached): Includes catalog card set, pocket, borrower's card, spine label with protector, Mylar on books with dust jackets.

Same as above but with Mylar on all \$1.09/Item books:

Catalog Card Set (7 cards)

.69/Item Alacarte

Exhibit C: Price Sheet (Florida)

Exhibit C: Price Sheet (Florida)

## ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	N/A
\$10,000.00 - \$14,999.99	N/A
\$15,000.00 - \$22,499.99	N/A
\$23,500.00 - \$29,999.99	N/A
\$30,000.00 - \$39,999.99	N/A
\$40,000.00 - \$49,999.99	N/A
\$50,000.00 - \$62,499.99	N/A
\$62,500.00 - \$75,999.99	N/A
\$76,000.00 - and above	N/A

Other Discounts	Percentage Discount					
Electronic Access Ordering	N/A					
Prepayment Plan Discount	N/A					
Deposit Account Discount	N/A					
Approval Plan Discount	N/A					
Please Explain:						
Prebound Hardcover Quantity Discounts:						
1-49 Copies	1%*					
50-99 Copies	2%*					
100-249 Copies	3%*					
250-499 Copies	4%*					
500+ Copies	5%*					
* Quantity discounts are in addition to the 30% discount						

## **Additional Information**