# FOR HEALTHCARE TRANSPARENCY SERVICES ENTITY CONTRACT NO.: DMS-17/18-024 BETWEEN STATE OF FLORIDA DEPARTMENT OF MANAGEMENT SERVICES AND

CAREOPERATIVE /DBA/ HEALTHCARE BLUEBOOK

Contract No.: DMS-17/18-024 Healthcare Transparency Services Entity

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## **ATTACHMENTS**

**ATTACHMENT 1: AFFIDAVITS** 

ATTACHMENT 2: STATEMENT OF WORK

ATTACHMENT 3: PRIVACY, SECURITY, AND CONFIDENTIALITY, BUSINESS

ASSOCIATE AGREEMENT

## **EXHIBITS**

**EXHIBIT A: DELIVERABLES FOR PAYMENT** 

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#### Contract

This Contract is between the STATE OF FLORIDA, DEPARTMENT OF MANAGEMENT SERVICES ("Department"), an agency of the State of Florida with offices at 4050 Esplanade Way, Tallahassee, Florida 32399-0950, and CareOperative dba Healthcare Bluebook ("Contractor"), with its principal corporate offices at 5880 Nolensville Pike, Suite 200, Nashville, TN 37211, each a "Party" and collectively referred to herein as the "Parties".

#### Recitals

**WHEREAS**, the Department issued an Invitation to Negotiate (ITN) DMS-17/18-024 to solicit firms interested in providing a Healthcare Transparency Services Entity; and

**WHEREAS**, Vendors responded to the ITN, and after the procurement process the Department negotiated the best terms and conditions with the Contractor pursuant to section 287.057(5), Florida Statutes.

**NOW THEREFORE**, in consideration of the premises and mutual covenants set forth herein, the Parties agree as follows:

#### **Section 1 Definitions**

#### 1.1 Definitions

The following capitalized terms used in this contract document (including the Attachments and any attachments thereto) have the meanings ascribed below:

"Access" means to review, inspect, approach, instruct, communicate with, store data in, retrieve data from, or otherwise make use of any data, regardless of type, form, or nature of storage. Access to a computer system or network includes local and remote access.

"Account Management Team" means the individuals employed by the Vendor who will have primary responsibility for the Department's account.

"Business Day" means any day of the week excluding weekends and holidays observed by State agencies pursuant to subsection 110.117(1)(a)-(j), Florida Statutes.

"Calendar Day" means any day in a month, including weekends and holidays.

"Confidential Information" means information in the possession or under control of the State or Vendor that is exempt from public disclosure pursuant to section 24, Article I of the Constitution of the State; the Public Records Law, Chapter 119, Florida Statutes; or to any other Florida law or federal law or regulation that serves to exempt information from public disclosure.

"Contract" means this agreement between the Department and Vendor, including Attachments 1–3 and all documents identified in Section 1.3 herein.

"Contract Administrator" means the person designated pursuant to subsection 11 of this Contract.

"Contract Manager" means those persons designated pursuant to subsection 11 of this Contract.

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"Data" or "State of Florida Data" means representation of information, knowledge, facts, concepts, computer software, computer programs or instructions, whether it is exempt, confidential, Protected Health Information that are protected under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), 45 C.F.R. §§ 160 and 164, the Health Information Technology for Economic and Clinical Health Act of 2009 (the "HITECH Act"), and the regulations promulgated thereunder; and section 110.123(9), Florida Statutes. Data may be in any form, including but not limited to, in storage media, stored in the memory of the computer, in transit or presented on a display device, or a hard copy. Data may be in any form, including but not limited to, storage media, computer memory, in transit, presented on a display device, or in physical media such as paper, film, microfilm, or microfiche. Data includes the original form of the Data and all metadata associated with the Data.

"Department" means the Florida Department of Management Services.

"Deliverables" mean those services, items and/or materials provided, prepared and delivered to the Department in the course of performance under this Contract by the Vendor.

"Division" means the Department's Division of State Group Insurance.

"Eligible Dependents" means enrolled dependents of Subscribers, as defined by the Florida Administrative Code and statutes.

"Eligible Service" means a healthcare service for which Members may shop on Contractor's Online Transparency Website.

"Enrollee" or "Subscriber" means those persons as defined in subsection 110.123(2)(b), Florida Statutes.

"Household" means an Enrollee and other covered Members under the Enrollee's policy.

"Implementation Date" means the date the Contract is fully executed by all Parties.

"Implementation Plan" means the written description provided by Service Provider, as approved by the Department, of the schedule of actions necessary to implement the services and begin fulfilling the Contract in a timely manner.

"ITN" means Invitation to Negotiate No. DMS-17/18-024, Healthcare Transparency Services Entity.

"High Quality Provider" means a healthcare provider or facility that has been identified as being high quality based on Contractor's quality rating methodology.

"Lower Cost Eligible Service" means a healthcare service that is designated as a low-cost healthcare service based on Contractor's reference-based price methodology.

"Member" or "Participant" means those persons as defined in subsection 110.123(2)(e), Florida Statutes.

"Notice" means written notification from one Party to the other Party regarding performance under the Contract.

"Online Transparency Program" means the program established under this Contract that allows Members to shop online for healthcare services and allows Enrollees to receive Reward Payments when eligible.

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"Online Transparency Website" means Contractor's website and mobile-optimized website or mobile application on which Members may shop for designated healthcare services.

"Performance Guarantees" means specific measurement indicators assigned to Contract tasks representing timeliness and quality of task output.

"Plan Year" is based on the calendar year from January 1st to December 31st.

"Referenced-based Price" means the Contractor's Fair Price.

"Reward Payment" means the reward amount received by an Enrollee shall receive for utilizing the Contractor's Services for the selection of a Rewardable Service.

"Rewardable Service" is a Lower Cost Eligible Service for which a Reward Payment is available.

"Service Commencement Date" means January 1, 2019, at 12:01 A.M., Eastern Time, the first date Services are provided to Members.

"Service Provider," "Vendor," or "Contractor" means CareOperative dba Healthcare Bluebook.

"Services" means services to be performed by Vendor as specified in this Contract. The term "Services" includes but is not limited to, any unspecified Service that is inherent in proper delivery of a specified Service.

"Subcontractor" means the Vendor's subcontractors and agents that deliver the Services required by this Contract. The term "Subcontractor" does not include healthcare providers.

# 1.2 Rules of Interpretation

In this Contract, unless otherwise indicated or otherwise required by the context, the following rules of interpretation shall apply:

- Reference to, and the definition of, any document (including any attachments) shall be deemed a reference to such document as it may be amended, supplemented, revised or modified;
- The table of contents and section headings and other captions are for the purpose of reference only and do not limit or affect the content, meaning or interpretation of the text;
- Defined terms in the singular shall include the plural and vice versa and the masculine, feminine or neutral-genders shall include all genders;
- The words "hereof," "herein," "hereunder," and words of similar import, shall refer to this Contract as a whole and not to any particular provision of this Contract;
- The words "include," "includes" and "including" are deemed to be followed by the phrase "without limitation":
- Any reference to a governmental entity or person shall include the governmental entity's or person's authorized successors and assigns; and
- The words "quarterly," "on a quarterly basis," "quarterly meeting" or other similar terms mean, unless otherwise stated herein, once every three (3) months, beginning January 1, 2019.

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## 1.3 Hierarchy of Documents

If the Contract terms are inconsistent with statute, then the statute will prevail.

- 1.3.1 This contract document and all attachments.
- 1.3.2 ITN DMS-17/18-024 and all addenda, in reverse order of posting on the Vendor Bid System.
- 1.3.3 The Contractor's Best and Final Offer to ITN DMS-17/18-024.
- 1.3.4 The Contractor's response to ITN DMS-17/18-024.
- 1.3.5 The General Contract Conditions (PUR 1000, 2006 version), which are incorporated by reference and can be accessed at:

http://www.dms.myflorida.com/business\_operations/state\_purchasing/documents\_forms references\_resources/purchasing\_forms

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# Section 2 Term, Scope of Services, and Payments

#### 2.1 Term

#### 2.1.1 Initial term

This Contract shall commence on the last day signed by all parties, and terminate on June 30, 2021, unless extended, terminated, or renewed as provided herein.

#### 2.1.2 Renewals

The Department, at its sole option and discretion, may renew the Contract for a term or terms up to three (3) years in length at the same prices as those specified in this Contract or lower negotiated prices. Such renewal will be binding on the Vendor and may be in one (1) year or multiple year increments at the Department's sole option. Renewal in whole or in part shall be at the sole discretion of the Department and shall be contingent upon the Department's determination that Vendor has satisfactorily performed its obligations under the Contract. The Department shall also consider whether Vendor has been subject to any performance violations and/or liquidated damages in complying with any of the Contract requirements. Any renewal shall be in writing and signed by both Parties.

The Vendor shall not charge any costs for renewing the Contract. The renewal is subject to appropriations by the legislature and is contingent upon the availability of funds.

Pursuant to section 287.057(12), Florida Statutes, as modified by section 110.123(3)(d)(1), Florida Statutes, this Contract may be extended if the completion of the contract is beyond the control of the Contractor, as determined by the Department.

# 2.1.3 Department's Right to Terminate for Convenience

The Department, by sixty (60) Calendar Days advance written Notice to Vendor, may terminate the Contract for any reason or no reason at all when the Department determines in its sole discretion that it is in the Department's interest to do so. Vendor shall not perform any Services after the effective date of the termination, except as necessary to complete the continued portion of the Contract, if any. Vendor will not be entitled to recover any lost profits, consequential or indirect damages, or any other damages other than the payment amounts due for performance until the effective date of termination. If this Contract is terminated for convenience prior to January 1, 2020, the Department shall reimburse Vendor for direct costs actually incurred for authorized Services satisfactorily performed prior to the Notice of termination.

#### 2.2 Scope of Work

Vendor will provide all labor, materials and supplies necessary to provide the Services as described in this Contract, including but not limited to, providing all reports in **Attachment 2: Statement of Work** in the prescribed format, frequency, by the due date, and to the intended recipient. Vendor agrees to periodic reviews by the Department on Vendor's performance to improve delivery of the scope of work.

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Corrective work to comply with the requirements of this Contract will be performed by the Vendor at its expense, and Vendor will not be entitled to any compensation for such corrective work.

# 2.3 Department's Right to Suspend Work

The Department may in its sole discretion suspend any or all Services under the Contract, at any time, when in the best interests of the Department to do so. The Department will provide Vendor written Notice outlining the particulars of suspension. Examples of the reason for suspension include, but are not limited to, budgetary constraints, declaration of emergency or other like circumstances. After receiving a suspension Notice, Vendor will comply with the Notice.

# 2.4 Department's Obligation to Supply Data to Vendor

The Department or its contracted vendor shall supply all eligibility, claims, and personnel data and information necessary for Vendor to provide the Services.

#### 2.4.1 Bills for Travel

Bills for travel expenses are not permitted under this Contract.

## 2.4.2 Payments

The Vendor agrees to perform all Services for the compensation and financial arrangements set forth in this Contract. The annual compensation for this Contract shall not exceed \$1,200,000. Payments by the Department are based on deliverables performed by the Vendor, which may be based on a monthly schedule, as set forth in **Exhibit A**, commencing after the last day this Contract is signed by all parties.

The annual compensation paid to the Vendor shall not exceed the Realized Savings. "Realized Savings" is annual net savings realized by the State of Florida resulting from Members' use of the Vendor's Services. The Vendor shall annually refund the Department any amount of compensation that exceeds the Realized Savings.

For payment of administrative fees, this Contract is subject to the transaction fee contained in subsection 287.057(22)(c), Florida Statutes, and the Vendor will comply with the timely reporting and payment of such fee.

# 2.4.3 Specific Appropriation

The funds from which the state will make payment for services under the Contract are identified from line number 2797A of the Fiscal Year 2018-2019 General Appropriations Act, House Bill 5001. The Department of Management Services is authorized to submit budget amendments in accordance with chapter 216, Florida Statutes, to increase Specific Appropriation 2797A in the event administrative service payments exceed the amount of budget authority appropriated.

The State of Florida's performance and obligation to pay under this contract is contingent upon an annual appropriation by the Legislature.

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## Section 3 Contract Administration

## 3.1 Ownership of Materials and Record Retention

All Deliverables, papers, documents, materials, work, and other items prepared by Vendor and provided to the State for purposes of the Contract are the property of the Department and shall be available to the Department at any time. The Department has the right to use the same without restriction and without payments to Vendor other than that specifically provided by the Contract. Data deemed proprietary, trade secret or confidential shall be subject to compliance with Florida Statutes and federal laws and regulations.

Vendor shall retain sufficient documentation to substantiate Claims for payment under this Contract, and all other records, electronic files, papers and documents which were made for purposes of the Contract. Such records shall include magnetic tapes, CD-ROM, diskettes or other electronic media files maintained by Vendor directly relating to the Services, including file labels, complete file layouts, data element descriptions and detailed processing logic to assist the Department auditor in processing or utilizing files. Vendor shall retain all such records, papers and documentation in compliance with record retention schedules published by the State of Florida Department of State.

## 3.2 Vendor Obligations

#### 3.2.1 General

Vendor will provide any and all labor, materials and supplies necessary to perform the Services in the manner prescribed by this Contract. Vendor will meet or exceed the Service requirements set forth in **Attachment 2: Statement of Work**.

# 3.2.2 Major Organizational Changes

The Parties agree that in order for efficient and effective communication to occur, clear lines of authority and areas of responsibility need to be identified for each Party. Each Party agrees to promptly notify the other in the event of any material change in personnel, address or phone number.

The Vendor recognizes and agrees that award of the Contract was predicated upon features of Vendor's business organization as represented by the Vendor during the ITN. If the Vendor transfers or sells fifty percent (50%) or more of its equity shareholder interests or allows a sale of substantially all of its assets, the Vendor shall notify the Department in writing no less than thirty (30) Calendar Days prior to such transfer or sale.

#### 3.2.3 Subcontractors

Vendor is responsible for the acts or omissions of all Subcontractors, if any, it uses in the provision of the Services during the term of the Contract. The Department will have no liability of any kind for Subcontractor demands, loss, damage, negligence or any expense relating, directly or indirectly, to Subcontractors.

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Vendor will not subcontract any of the Services or enter into any subcontracts or change approved Subcontractors (including their key personnel and/or location of processes for the Services) without the express written consent of the Department. Vendor will give the Department prior Notice of at least sixty (60) Calendar Days or, in case of an emergency, as soon as practicable. Each approved subcontract will be subject to the same terms and conditions as the Contract.

Vendor represents that it subcontracts with OnRamp to provide hosting services of all Vendor's claims and eligibility data. Vendor represents that it subcontracts with Microsoft to host Vendor's website.

## 3.2.4 Background Screening, Record Retention, and Warranty of Security

All Vendor employees, Subcontractors and agents performing work under the Contract must comply with all security and administrative requirements of the Department. All of Vendor's Subcontractors must comply with the Background Screening requirements of this section except Microsoft and On-Ramp, which are exempt from the requirements of Contract sections 3.2.4.1, 3.2.4.2, 3.2.4.3, and the first paragraph of 3.2.4.7. In lieu of the Background Screening requirements of Contract sections 3.2.4.1, 3.2.4.2, 3.2.4.3, and the first paragraph of 3.2.4.7, Vendor will ensure that Microsoft and OnRamp will substantially comply with Contract sections 3.2.4.1, 3.2.4.2, 3.2.4.3, and the first paragraph of 3.2.4.7.

# 3.2.4.1 Background Screening

In addition to any background screening required by the Vendor as a condition of employment, the Vendor warrants that it will conduct a criminal background screening of, or ensure that such a screening is conducted for, each of its employees, Subcontractor personnel, independent contractors, leased employees, volunteers, licensees or other person, hereinafter referred to as "Person" or "Persons," operating under their direction who directly perform services under the Contract, whether or not the Person has access to State of Florida Data, as well as those who have access, including indirect access, to State of Florida Data, whether or not they perform services under the Contract. The Vendor warrants that all Persons will have passed the Background Screening described herein before they have Access to State of Florida Data or begin performing services under the contract. The look-back period for such background screenings shall be for a minimum of six (6) years where six (6) years of historical information is available.

The minimum background check process will include a check of the following databases through a law enforcement agency or a professional background screener accredited by the National Association of Professional Background Screeners or a comparable standard:

- Social Security Number Trace; and
- Criminal Records (Federal, State and County criminal felony and misdemeanor, national criminal database for all states which make such data available).

The Vendor agrees that each Person will be screened as a prior condition for performing services or having access to State of Florida Data. The Vendor is responsible for any and all costs and expenses in obtaining and maintaining the criminal background screening information for each

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Person described above. The Vendor will maintain documentation of the screening in the Person's employment file. The Vendor will abide by all applicable laws, rules and regulations including, but not limited to the Fair Credit Reporting Act and/or any equal opportunity laws, rules, regulations or ordinances.

## 3.2.4.2 Disqualifying Offenses

If at any time it is determined that a Person has a criminal misdemeanor or felony record regardless of adjudication (e.g., adjudication withheld, a plea of guilty or nolo contendere, or a guilty verdict) within the last six (6) years from the date of the court's determination for the crimes listed below, or their equivalent in any jurisdiction, the Vendor is required to immediately remove that Person from any position with Access to State of Florida Data or directly performing services under the Contract. The disqualifying offenses are:

- Computer related or information technology crimes
- Fraudulent practices, false pretenses and frauds, and credit card crimes
- Forgery and counterfeiting
- Violations involving checks and drafts
- Misuse of medical or personnel records
- Felony theft

If the Vendor finds a Disqualifying Offense for a Person within the last six (6) years from the date of the court's disposition, it may obtain information regarding the incident and determine whether that Person should continue providing services under the Contract or have Access to State of Florida Data. The Vendor will consider the following factors only in making the determination: i.) nature and gravity of the offense, ii.) the amount of time that lapsed since the offense, iii.) the rehabilitation efforts of the person and iv.) relevancy of the offense to the job duties of the Person. If the Vendor determines that the Person should be allowed Access to State of Florida Data, then Vendor shall maintain all criminal background screening information and the rationale for such Access in the Person's employment file.

The Vendor shall require all Persons to self-report within three (3) business days of adjudication to the Vendor any adjudication of guilt as described above for the Disqualifying Offenses. The Vendor shall immediately disallow that Person Access to any State of Florida Data or from directly performing Services under the Contract. Additionally, the Vendor shall require that the Person complete an annual certification that he or she has not received an adjudication of guilt as described above for the Disqualifying Offenses and shall maintain that certification in the employment file.

#### 3.2.4.3 Refresh Screening

The Vendor will ensure that all background screening will be refreshed every five (5) years from the time initially performed for each Person during the Term of the Contract.

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#### 3.2.4.4 Annual Certification

The Vendor is required to submit an annual certification demonstrating compliance with the Warranty of Security to the Department by December 31<sup>st</sup> of each Contract year.

# 3.2.4.5 Duty to Provide Secure Data

The Vendor will maintain the security of State of Florida Data including, but not limited to, a secure area around any display of such State of Florida Data or State of Florida Data that is otherwise visible. The Vendor will also comply with all HIPAA requirements and any other state and federal rules and regulations regarding security of information. State of Florida Data cannot be disclosed to any person or entity that is not directly approved to participate in the scope of work set forth in this Contract.

## 3.2.4.6 Department's Ability to Audit Screening Compliance and Inspect Locations

The Department reserves the right to audit the Vendor's background screening process upon two (2) days prior written notice to the Vendor during the Term of the Contract. Department will have the right to inspect the Vendor's working area, computer systems, and/or location upon two (2) business days prior written notice to the Vendor to ensure that Access to the State of Florida Data is secure and in compliance with the Contract and all applicable state and federal rules and regulations. The Department agrees that any such review or audit shall be conducted in a manner reasonably designed to protect the confidentiality of Vendor's Confidential Information and to avoid undue disruption of Vendor's business operations.

#### 3.2.4.7 Record Retention

The Vendor shall retain a list of all Persons with Access to State of Florida Data, including a statement confirming that each Person has passed the Background Screening required herein. Such a statement shall not include the substance of the screening results, only that the Person has passed the screening.

The Vendor shall create a written policy for the protection of State of Florida Data, including a policy and procedure for Access to State of Florida Data.

The Vendor shall document and record, with respect to each instance of Access to State of Florida Data:

- 1) The identity of all individual(s) who Accessed State of Florida Data in any way, whether those individuals are authorized Persons or not;
- 2) The duration of the individual(s)' Access to State of Florida Data, including the time and date at which the Access began and ended;
- 3) The identity, form, and extent of State of Florida Data Accessed, including, but not limited to, whether the individual Accessed partial or redacted versions of State of Florida Data, read-only versions of State of Florida Data, or editable versions of State of Florida Data; and;

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4) The nature of the Access to State of Florida Data, including whether State of Florida Data was edited or shared with any other individual or entity during the duration of the Access, and, if so, the identity of the individual or entity.

The Vendor shall retain the written policy and information required in this subsection for the duration of this Contract and a period of no less than five (5) years from the date of termination of this Contract and any Contract extensions. The written policy and information required in this subsection shall be included in the Department's audit and screening abilities as defined in subsection 3.2.4.6. The written policy and information required in this subsection shall also be subject to immediate disclosure upon written or oral demand at any time by the Department or its designated agents or auditors.

Failure to compile, retain, and disclose the written policy and information as required in this subsection shall be considered a breach of the Contract. The resulting damages to the Department from a breach of this subsection are by their nature impossible to ascertain presently and will be difficult to ascertain in the future. The issues involved in determining such damages will be numerous, complex, and unreasonably burdensome to prove. The parties acknowledge that these financial consequences are liquidated damages, exclusive of any other right to damages, not intended to be a penalty and solely intended to compensate for unknown and unascertainable damages. The Vendor therefore agrees to credit the Department the sum of \$10,000 per event, for each breach of this subsection.

#### 3.2.4.8 Indemnification

The Service Provider agrees to defend, indemnify, and hold harmless the Department, the State of Florida, its officers, directors, and employees for any claims, suits or proceedings related to a breach of this section. The Vendor will include credit monitoring services at its own cost for those individuals affected or potentially affected by a breach of this section for one (1) year following the breach.

#### 3.2.5 Work Locations, No Offshoring of Data

Service Provider, including its employees, subcontractor personnel, independent contractors, leased employees, volunteers, licensees or other persons operating under their direction, are prohibited from (i) performing any of the Services under the Contract outside of the U.S., or (ii) sending, transmitting or Accessing any State of Florida Data outside of the U.S. The Parties agree that a violation of this provision will:

- (a) result in immediate and irreparable harm to the Department, entitling the Department to immediate injunctive relief, provided, however, this shall not constitute an admission by the Service Provider to any liability for damages under subsection (c) below or any claims, liability or damages to a third party, and is without prejudice to the Service Provider in defending such claims.
- (b) entitle the Department to a credit of \$50,000 per violation, with a cumulative total cap of \$500,000 per event. This credit is intended only to cover the Department's internal staffing and

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administrative costs of investigations and audits of the transmittal of State of Florida Data outside the U.S.

- (c) entitle the Department to recover damages, if any, arising from a breach of this Section 3.2.5 above and beyond those covered under subsection (b).
- (d) constitute an Event of Default not subject to the dispute resolution provisions in Section 9 ("Dispute Resolution") of this Contract.

The credits in subsection (b) are a reasonable approximation of the internal costs for investigations and audits from a violation. The credits are in the nature of liquidated damages and not intended to be a penalty on the Service Provider. By executing this Contract, Service Provider acknowledges and agrees the costs intended to be covered by subsection (b) are not readily ascertainable and will be difficult to prove. Service Provider agrees that it will not argue, and is estopped from arguing, that such costs are a penalty or otherwise unenforceable. For purposes of determining the amount of credits due hereunder, a group of violations relating to a common set of operative facts (e.g., same location, same time period, same off-shore entity) shall be treated as a single violation. The credits will be applied against the monthly invoices submitted by the Service Provider, and are exclusive of any other right to damages.

# 3.2.5.1 Service Provider's Responsibility to Notify Department

For purposes of subsections 3.2.5.1 through 3.2.5.3, the following definitions apply:

"Breach" means a confirmed event that compromises the confidentiality, integrity, or availability of information or State of Florida Data.

"Incident" means a violation or imminent threat of violation, whether such violation is accidental or deliberate, of information technology security policies, acceptable use policies, or standard security practices. An imminent threat of violation refers to a situation in which the state agency has a factual basis for believing that a specific incident is about to occur. An Incident does not include pings that do not result in a ping flood, broadcast attacks on Vendor's firewall, port scans, and any combination of the above, so long as no such Incident results in unauthorized access, use, or disclosure of personally identifiable information and protected health information, and does not result in a denial of services to customers.

Notwithstanding any provision of this Contract to the contrary, the Service Provider shall notify the Department as soon as possible and in all events immediately upon discovering any Breach or Incident regarding State of Florida Data; any unauthorized Access of State of Florida Data (even by persons or companies with authorized Access for other purposes); any unauthorized transmission of State of Florida Data; or any credible allegation or suspicion of a material violation of the above. This notification is required whether the event affects one Member or the entire population. The notification shall be clear and conspicuous and include a description of the following:

(a) The Incident in general terms.

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- (b) The type of personal information that was subject to the unauthorized Access and acquisition.
- (c) The number of individuals who were, or potentially have been affected by the Breach or Incident.
- (d) The actions taken by the Service Provider to protect the State of Florida Data information from further unauthorized Access. However, the description of those actions in the written notice may be general so as not to further increase the risk or severity of the Breach.

Upon becoming aware of an alleged Breach or Incident, the Service Provider shall set up a conference call (via a telephone call and email) with the Department's Contract Manager and any necessary Service Provider parties. The conference call invitation shall contain a brief description of the nature of the event. When possible, a 30-minute notice shall be given to allow Department personnel to be available for the call. If the designated time is not practical for the Department, an alternate time for the call shall be scheduled. All available information shall be shared on the call. The Service Provider shall answer all questions based on the information known at that time and shall answer additional questions as additional information becomes known. The Service Provider shall provide the Department with final documentation of the incident including all actions that took place. If the Service Provider becomes aware of a Breach or Incident outside of the Department's normal business hours, the Service Provider shall notify the Department's Contract Manager as soon as possible, and in all events, within 48 hours.

The Service Provider's failure to perform the obligations in this subsection 3.2.5.1 shall also be an Event of Default, and will entitle the Department to recover any other damages it incurs arising from a failure to perform the obligations in this subsection (including any actual out-of-pocket expenses incurred by the Department to investigate and remediate the violation) and/or to pursue injunctive relief.

#### 3.2.5.2 Service Provider's Responsibility to Notify Members

The Service Provider shall pay all costs to notify all Members whose State of Florida Data was Accessed by any Breach, unauthorized Access, or transmission caused by the Service Provider or its Subcontractors no later than thirty (30) days after the determination of a Breach or reason to believe a Breach occurred. If the Service Provider cannot identify the specific persons whose data may have been Accessed, such notice shall be provided to all persons whose data reasonably may have been Accessed. The Department shall pay all costs to notify such persons related to any Breach not caused by the Service Provider or its Subcontractors. Nothing in this subsection will alter or replace the application of section 501.171, Florida Statutes, as to the Service Provider's obligations and liability for Breaches concerning confidential personal information.

# 3.2.5.3 Credit Monitoring and Notification

The Service Provider shall include credit monitoring services at its own cost for those Members affected or potentially affected by an alleged Breach for no less than a one (1) year period of time following the Breach.

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The Service Provider shall provide the Department of Legal Affairs written notice of a Breach that affects 500 or more Members as soon as practicable, or within thirty (30) calendar days of the Breach. The Service Provider shall provide the Department a copy of the written notice to the Department of Legal Affairs. If a Breach impacts more than 1,000 Members at a single time, the Service Provider shall notify, without unreasonable delay, all consumer reporting agencies that compile and maintain files on consumers on a nationwide basis, as defined in the Fair Credit Reporting Act, 15 U.S. Code Section 1681a (p), of the timing, distribution, and content of the notices in subsection 3.2.5.2 ("Service Provider's Responsibility to Notify Members") of this Contract.

## 3.2.6 **E-Verify**

Pursuant to State Executive Order No.: 11-116, Vendor is required to utilize the Department of Homeland Security's E-Verify system to verify the employment of all new employees hired by Vendor to work on this Contract during the Contract term. Also, Vendor will include in related subcontracts a requirement that Subcontractors performing work or providing Services pursuant to the Contract utilize the E-Verify system to verify employment of all new employees hired by the Subcontractor during the Contract term.

## 3.2.7 Scrutinized Companies – Termination by the Department

The Department may, at its option, terminate the Contract if the Contractor is found to have submitted a false certification as provided under section 287.135(5), F.S., or been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or been engaged in business operations in Cuba or Syria, or to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

#### 3.2.8 Removal or Replacement of Employees and Subcontractors for Cause

The Department may refuse access to or require replacement of any Vendor employee, Subcontractor, or agent for cause, including, but not limited to, technical or training qualifications, quality of work, change in security status, or non-compliance with the Department's security or other requirements. Such action shall not relieve Vendor of its obligation to perform all work in compliance with the Contract. The Department may reject and bar from any facility for cause any of Vendor's employees, Subcontractors or agents.

#### 3.2.9 Employment of State Workers

During the term of the Contract, Vendor shall not knowingly employ, subcontract with, or subgrant to any person (including any non-governmental entity in which such person has any employment or other material interest as defined by subsection 112.312(15), Florida Statutes) who is employed by the State or who has participated in the performance or procurement of this Contract, except as provided in section 112.3185, Florida Statutes.

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## 3.3 Acceptance of Services

The Department will conduct its acceptance review in a manner so as to identify whether the Services materially fail to conform to the Contract. The Department shall Notify the Vendor in writing of material failures of a Service to conform to the Contract ("Notice of Nonconformity"), specifying how the Service materially fails to meet the requirements of the Contract. Within five (5) Business Days of Notice of the Nonconformity, Vendor will give Notice of either:

- The correction of the Nonconformity and the nature of the correction;
- A written proposal for corrective action correcting the Nonconformity;
- Its disagreement as to the nature or scope of the Nonconformity and the reasons therefore.

Within ten (10) Business Days of Notice of the Vendor's reply, the Department will either accept or reject the Vendor's reply (with or without modifications from the Department) and provide Notice of the Department's decision and proposed remedy, if any.

#### 3.4 Warranty

<u>Generally</u>. Vendor warrants that the Services shall be delivered in a professional workman-like manner in accordance with the standards and quality prevailing among first-rate nationally recognized firms in the industry and in accordance with this Contract and this warranty will remain in effect for a period of 365 Calendar Days following delivery of the Services ("Warranty Period").

<u>Remedies</u>. In the event that the Department discovers that the Services are not delivered in accordance with the foregoing warranties during the Warranty Period, the Department will provide notice to the Vendor, and the Vendor will promptly correct, cure, replace or otherwise remedy such performance at no cost to the Department.

This section shall survive termination of this Contract.

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# Section 4 Audit Rights

The Department has the right to conduct performance and/or compliance audits related to this Contract of any and all areas of Vendor and Subcontractors. The Department may at any time enter and inspect the Vendor's physical facilities where operations required under this Contract are performed, with reasonable Notice. Except in emergency situations, reasonable Notice will be provided for audits conducted at Vendor's premises. Audits may include, but not be limited to, audits of procedures, computer systems, claims files, provider contracts, service records, accounting records, internal audits, quality control assessments, and any and all applicable healthcare provider contracts and service programs related to this Contract. Vendor will cooperate and work with any representatives selected by the Department to conduct said audits and inspections, including but not limited to, other state agencies. Vendor will make available all Data or information requested by the Department in furtherance of an audit.

The Department agrees that any such review or audit shall be conducted in a manner reasonably designed to protect the confidentiality of Vendor's Confidential Information and to avoid undue disruption of Vendor's business operations.

Vendor recognizes and acknowledges that released statements from its' healthcare providers are not required for the Department or its' designee to conduct compliance and performance audits on any of the Vendor's contracts relating to this Contract.

The right of the Department to perform audits and inspections will survive the expiration or termination of this Contract. Department will use reasonable efforts to minimize the number and duration of such audits or inspections conducted and to conduct such audits and inspections in a manner that minimizes disruption to Vendor's business operation.

This provision will not limit the rights of other state agencies or officers, such as the state's chief financial officer and the Office of the Auditor General, to perform audits and inspections independently of, or in conjunction with, the Department.

Except for the annual SSAE 16 audit, the Department will be responsible for the independent third-party auditor cost associated with any audit performed.

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# **Section 5 Diversity**

It is the policy of the State that Minority Business Enterprises, Woman-Owned Business Enterprises and Service-Disabled Veteran Business Enterprises (as those terms are defined by Florida Statutes), have the maximum practicable opportunity to participate in performing contracts let by any State agency. Vendor will carry out this policy in the awarding of subcontracts to the fullest extent consistent with efficient Contract performance by reasonably considering such business enterprises as Subcontractors for the Services. Vendor further agrees to comply with all controlling laws and regulations respecting the participation of such business enterprises in the provision of the Services and to reasonably cooperate in any studies or surveys as may be conducted by the State to determine the extent of Vendor's compliance with this section.

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# **Section 6 Liquidated Damages**

# 6.1 **Generally**

Time is of the essence in performing the Contract; this is true generally and particularly with respect to providing Services and meeting the Performance Guarantees. Vendor acknowledges that untimely performance or other material noncompliance will damage the Department, but by their nature such damages are impossible to ascertain presently and will be difficult to ascertain in the future. The issues involved in determining the amount of damages will be multiple and complex, and will be dependent on many and variant factors, proof of which would be burdensome and require lengthy and expensive litigation, which the Parties desire to avoid. Accordingly, the Parties agree that it is in the Parties' best interests to agree upon a reasonable amount of liquidated damages, which are not intended to be a penalty and are solely intended to compensate for unknown and unascertainable damages. The Parties acknowledge that liquidated damages are contemplated and required by subsection 110.123(3)(d)3, Florida Statutes.

#### 6.2 Failure to Meet Performance Guarantees

Vendor agrees to payment of additional liquidated damages if it fails to meet the Service requirements set forth in **Attachment 2**, **Section 4**, **Performance Guarantees**.

Liquidated damages are intended only to cover the Department's internal staffing and administrative costs and the diminished value of the Services provided under the Contract.

Notwithstanding anything in the Contract to the contrary, the total of any and all liquidated damages paid or to be paid by Vendor pursuant to this Contract for any calendar year will not exceed \$500,000.

Upon mutual agreement of the Parties, Performance Guarantees may be suspended from time to time for special circumstances. Suspension of a Performance Guarantee will not excuse Vendor from accumulating data relevant to that Performance Guarantee and reporting such data to the Department as part of the management reports delivered pursuant to this Contract.

Vendor will provide the Department with a Performance Guarantee report showing Service levels as set forth in **Attachment 2, Section 4, Performance Guarantees**. The Department may, at its option, provide Vendor with a Performance Guarantee report template which must be used. For each Performance Guarantee that the Vendor fails to meet, the Vendor will remit appropriate payment to the Department within forty-five (45) Calendar Days of the end of the reporting quarter. The Department is not required to Notice or invoice the Vendor for payment.

The Department may require the Vendor to propose and implement a reasonable corrective action plan to address and correct the root cause of any missed Performance Guarantee.

The inclusion of the Performance Guarantees in this Contract is intended to address unsatisfactory performance in the context of ongoing operations without resort to the default provisions set forth in Section 8: Events of Default and Remedies. However, if Vendor's performance falls below the minimum level of performance for the same Performance Guarantee

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for three (3) quarters and such failure is not otherwise excused, then the Department may declare an Event of Default.

Vendor will be excused for failing to meet any Performance Guarantee to the extent such failure is caused by the Department not performing any of its obligations under the Contract.

Vendor will advise the Department in writing as soon as possible of any circumstance or occurrence which could excuse or affect Vendor's ability to achieve any of the Performance Guarantees. In all such cases, Vendor will cause to make all reasonable efforts to achieve the Performance Guarantees.

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## **Section 7 Insurance**

# 7.1 Insurance Coverage

During the Contract term, Vendor will, at its sole expense, continuously maintain commercial insurance of such a type and with such terms and limits as may be reasonably associated with this Contract and as required by law. Providing and maintaining adequate insurance coverage is a material obligation of Vendor and performance may not commence on this Contract until such time as insurance is secured by the Vendor and is approved by the Department. The Department will not unreasonably withhold or delay such approval. The limits of coverage under each policy do not limit Vendor's or Subcontractor's liability and obligations under the Contract. Unless otherwise agreed in writing by the Department, all insurance policies must be through insurers authorized or eligible to write policies in Florida. The Vendor shall notify the Department immediately if the Vendor loses any liability insurance coverage.

<u>Commercial General Liability.</u> The Vendor must continuously maintain commercial general liability insurance (inclusive of any amounts provided by an umbrella or excess policy) in the face amount of four million dollars (\$4,000,000).

<u>Business Interruption Insurance.</u> Vendor must continuously maintain business interruption insurance coverage in the face amount of two million dollars (\$2,000,000).

<u>Technology Errors and Omissions Insurance.</u> The Vendor must continuously maintain technology error and omissions insurance in the face amount of five million dollars (\$5,000,000). Vendor will indemnify, defend, and hold harmless the Department and its employees and agents, from and against any third-party claims, demands, loss, damage or expense caused by Vendor in connection with the performance of the Services related to professional liability and error and omissions. Each insurance certificate for such policy must include an agreement that the insurer will provide thirty (30) Calendar Days prior written Notice to the Department of cancellation for any coverage.

The Vendor will provide all certifications of insurance as proof of insurance including renewed or replacement evidence of coverage at least thirty (30) Calendar Days prior to the expiration or termination of any insurance policy.

#### 7.2 Performance Bond

In accordance with subsection 110.123(3)(d)2, prior to execution of this Contract, Vendor will deliver to the Department's Contract Manager a performance bond or irrevocable letter of credit in the amount of seven hundred fifty thousand dollars (\$750,000) for the performance under the Contract. The bond or letter of credit shall be used to guarantee at least satisfactory performance by Vendor throughout the term of the Contract (including renewal years). The bond shall be maintained throughout the term of the Contract and shall be in effect for four (4) years thereafter, issued by a reliable surety company which is licensed to do business in the State of Florida, as determined by the Department, and must include the following conditions:

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Obligee: The Department shall be named as the beneficiary of the bond. The insurer or bonding company shall be obliged to cover the full cost of performance loss suffered by the State of Florida.

Notice of Attempted Change: The Vendor shall provide Department with ninety (90) Calendar Days prior written Notice or immediate Notice upon knowledge of any attempt to cancel or to make any other material change in the status, coverage or scope of the required bond or of the Vendor's failure to pay bond premiums.

Premiums: The Department shall not be responsible for any premiums or assessments on the bond.

Purpose of Bond: The performance bond is to protect the Department and the State against any loss sustained through failure of the Vendor to perform the Services in accordance with the Contract. No payments shall be made to the Vendor until the performance bond is in place and approved by the Department in writing.

Upon execution of the Contract and each July 1<sup>st</sup> thereafter, the Vendor shall provide the Department with a surety bond continuation certificate or other acceptable verification that the bond is valid and has been renewed for an additional year.

As an alternative to the surety bond described in this section, the Vendor may use an irrevocable, letter of credit on an annually renewable basis, which in the reasonable judgment of the Department, provides substantially equivalent protection.

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## Section 8 Events of Default and Remedies

#### 8.1 Vendor Events of Default

Any one (1) or more of the following events by Vendor, which is not cured within ten (10) Calendar Days after receipt of Notice thereof by the Department shall constitute an Event of Default:

- Vendor fails to pay any sum of money due hereunder;
- Vendor fails to provide the Services required under this Contract;
- Vendor employs an unauthorized alien in the performance of any work required under this Contract;
- Vendor fails to correct work that the Department has rejected as unacceptable or unsuitable;
- Vendor discontinues the performance of the work required under this Contract;
- Vendor fails to resume work that has been discontinued within a reasonable time after Notice to do so:
- Vendor abandons the project;
- Vendor becomes insolvent or is declared bankrupt;
- Vendor files for reorganization under the bankruptcy code;
- Vendor commits any action of bankruptcy or insolvency, either voluntarily or involuntarily;
- Vendor fails to promptly pay any and all taxes or assessments imposed by and legally due the State or federal government;
- Vendor makes an assignment for the benefit of creditors without the approval of the Department;
- Vendor made or has made a material misrepresentation or omission in any materials provided to the Department;
- Vendor commits any material breach of this Contract;
- Vendor fails to furnish and maintain the performance bond;
- Vendor fails to procure and maintain the required insurance policies and coverages required by this Contract;
- The Department determines that the surety issuing a bond securing Vendor's performance of its obligations hereunder becomes insolvent or unsatisfactory;
- Vendor utilizes a Subcontractor in the performance of the work required by this Contract which has been placed on the State's Convicted Vendor List;
- Vendor is suspended or is removed as an authorized Vendor by any State or federal agency; or Vendor is convicted of a felony; or is placed on the State's Convicted Vendor List; or if Vendor's license is suspended or revoked.
- Vendor refuses to allow public access to all documents, papers, letters or other material subject to the provisions of Chapter 119, Florida Statutes, made or received by Vendor in conjunction with this Contract and not otherwise deemed confidential, proprietary or a trade secret;
- Vendor refuses to allow auditor access as required by the Contract;
- Vendor's license to provide Services in the State is suspended or revoked;

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- Violation of subsection 3.2.5, or Vendor's permitting State Data to be transmitted, viewed, or accessed outside of the United States;
- Vendor's change of Subcontractors in violation of subsection 3.2.3, Subcontractors, of the Contract;
- Upon discovery, Vendor fails to Notify the Department within seven (7) Calendar Days of problems or issues impacting provision of Services;
- Failure to timely report and pay the transaction fee contained in subsection 287.057(22)(c), Florida Statutes, as detailed in subsection 2.4.2, Payments; or
- Failure to meet the same monthly Performance Guarantee for at least three (3) consecutive months.

## 8.2 Department Remedies in the Event of Default

Upon the occurrence of an Event of Default on the part of Vendor, the Department is entitled at its sole discretion, to any one or all of the following remedies:

- · Terminate this Contract; and
- Institute legal proceedings against Vendor to collect payment of any damages or sums owed by Vendor hereunder, including liquidated damages and the costs of reprocurement, and such equitable relief as is appropriate.

In the event of the Vendor's default, all State agencies will be advised not to do business with Vendor without written approval from the Division of State Purchasing until such time as Vendor reimburses the State for all re-procurement and transition costs.

#### 8.3 Department Events of Default

Any one (1) or more of the following events shall, after the required Notice(s) and opportunity to cure, except as otherwise provided below, constitutes an Event of Default on the part of the Department:

The Department fails to timely pay all non-disputed amounts. The cure period for failure to pay shall be forty-five (45) Calendar Days from receipt of Notice of failure to pay, unless State law allows a longer period to pay; or

The Department breaches any other material obligations under this Contract. The cure period for a material breach by the Department shall be forty-five (45) Calendar Days from receipt of Notice of material breach.

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#### 8.4 Vendor Remedies in the Event of Default

Upon occurrence of an "Event of Default" on the part of the Department, Vendor is entitled to any one or all of the following remedies.

- a. Equitable Relief.
- b. Monetary Damages. Vendor is entitled to recover any compensation due under subsection 2.4.2 for Services actually provided in accordance with the Contract but not paid by the Department. Vendor is not entitled to, and will not seek, any other reimbursement or payment, or damages, including but not limited to lost profits, consequential or indirect costs or damages. Prior to the Department's payment to Vendor as the result of termination, Vendor will have satisfied all undisputed obligations to third parties relating to the Contract.

## 8.5 Rights Cumulative, No Waiver

The rights and remedies provided and available to the Department and Vendor in this Contract are distinct, separate and cumulative remedies, and no one of them, whether or not exercised by a Party, shall be deemed to be in exclusion of any other. The election of one (1) remedy shall not be construed as a waiver of any other remedy.

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#### Section 9 Termination for Cause

#### 9.1 Termination for Cause

The Department may terminate the Contract if Vendor commits an Event of Default under subsection 8.1 of this Contract. Vendor shall be liable for any re-procurement costs. Vendor shall continue work on any work not terminated. Except for Event of Default of Subcontractors, Vendor shall not be liable for any excess costs if the failure to perform the Contract arises from events completely beyond the control, and without the fault or negligence, of Vendor. If the failure to perform is caused by the Event of Default of a Subcontractor, and if the cause of the Event of Default is completely beyond the control of both Vendor and the Subcontractor, and without the fault or negligence of either, Vendor shall not be liable for any excess costs for failure to perform, unless the subcontracted Services were obtainable from other sources in sufficient time for Vendor to meet the required delivery schedule. If, after termination, it is determined that Vendor was not in default, or that the default was excusable, the rights and convenience of the Parties shall be the same as if the termination had been issued for the convenience of the Department. The rights and remedies of the Department in this clause are in addition to any other rights and remedies provided by law or under the Contract.

# 9.2 Exclusive Remedy

Vendor agrees that the provisions of section 9 shall be its exclusive remedy for termination and that Vendor is not entitled to, and will not seek, any other reimbursement or payment, claims or damages, including but not limited to lost profits, consequential or indirect damages, home office overhead, or costs for accelerating performance.

# 9.3 State's Right to Cure Service Provider's Default

If Service Provider commits an "Event of Default" in the performance of any term, provision, covenant or condition on its part to be performed hereunder, the Department may, upon notice to Service Provider after the expiration of any curative periods for which provision is made in this Contract, perform the same for the account and at the reasonable expense of Service Provider. If, at any time and by reason of such default, the Department is compelled to pay, or elects to pay, any sum of money or do any act which will require the payment of any sum of money, or is compelled to incur any expense in the enforcement of its rights hereunder or otherwise, such sum or sums, with a rate of interest if not established herein then as statutorily set by the State Comptroller (or successor), which together will be repaid to the Department by Service Provider promptly when billed therefor.

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## Section 10 Transition Services

In the event of termination or expiration of the Contract, Vendor shall work with the Department in good faith to transition or phase out the Services of the Contract.

Transition services shall be provided for up to twelve (12) months, unless otherwise waived by the Department, and such services shall include:

- Continued provision of specified, identifiable Services;
- Vendor's cooperation with the Department and/or another Vendor designated by the Department in connection with the transfer of Services to such other Vendor;
- Notification to the Department of current procedures;
- Explanations of operations to new vendor;
- Submission of a schedule for transition activities; and
- In post-migration status, answering reasonable questions on an as-needed basis.

The transition services rendered during the term of the Contract shall be provided at no additional cost unless mutually agreed based on the scope of Services to be provided.

Vendor recognizes that the Services under the Contract are vital to the Department and must be continued without interruption and that, upon Contract expiration or termination, a successor may continue them. Vendor's failure to cooperate with a succeeding Vendor in providing continuity of Services is default and breach of Contract, which shall entitle the Department to damages. Vendor shall provide experienced personnel during the Contract completion period to ensure that the Services required by the Contract are maintained at the same required level of proficiency subject to the required Performance Guarantees and to furnish phase-out training to either the Department or another Vendor.

Vendor shall, upon written Notice, furnish phase-out Services for up to six (6) months after the Contract terminates and negotiate in good faith a plan with a successor to determine the nature and extent of phase-in, phase-out services required. The plan shall specify a training program, subject to Department approval, necessary to avoid interruption of the Services.

Within thirty (30) Business Days from the date of termination or expiration of the Contract, Vendor shall deliver to the Department all related files, records or other documentation related to the Services. Attorney-client and work product privileged information and proprietary and competitively sensitive trade secret information belonging to the Vendor shall not be subject to this provision.

This section shall survive termination of this Contract.

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## Section 11 General Provisions

## 11.1 Advertising

Vendor shall not publicly disseminate any information concerning the Contract without prior written approval from the Department, including, but not limited to mentioning the Contract in a press release or other promotional material, identifying the Department or the State as a reference, or otherwise linking Vendor's name and either a description of the Contract or the name of the State or the Department in any material published, either in print or electronically, to anyone except Enrollees, Members, or potential or actual Subcontractors. Within a reasonable time after the execution of the Contract, the Parties may issue a mutually agreeable joint press release regarding the Contract and the Services to be provided hereunder.

Vendor will not use the State seal, name or logo of the Department or State, or Vendor's relationship to the Plan, for any purpose without the prior written consent of the Department.

Vendor will not publish or release the results of its engagement without prior written approval from the Department. However, Vendor may refer to the Contract as an experience citation with other customers without prior approval.

## 11.2 Assignment, Acquisition by Third Party

The Vendor shall not sell, assign or transfer any of its rights, duties or obligations under the Contract. In the event of any proposed sale, transfer or assignment, the Department may agree to enter into a novation of the Contract with the proposed purchaser, assignee or transferee at its sole discretion. No change in Vendor's organization, if any, will operate to release the Vendor from its liability for the prompt and effective performance of its obligations under this Contract.

#### 11.3 Change of Statute or Regulation or Governmental Restrictions

In the event Service Provider knows or should have known that any federal or state policies, operating procedures, laws, rules, or regulations have been or will be changed, created or otherwise modified so as to materially change or impact, either directly or indirectly, the Services, the medical industry, the managed care industry, the pharmaceutical manufacturing industry, or the responsibilities of the Parties (herein referred to as "Changes"), Service Provider will promptly notify the Department, indicating the specific law, rule, regulation, draft or pending legislation, and/or policies and procedures.

Service Provider will implement all requirements arising from Changes and the Parties will modify this Contract to the extent reasonably necessary to ensure that the Services will be in full compliance with such Changes. Such compliance will not entitle Service Provider to any extension of time, term, or increase in compensation, except for those Changes that materially cause an increase in the Services or the scope of work. The Department reserves the right and the complete discretion to accept any such alteration or to cancel the Contract at no further expense to the Service Provider.

Service Provider will not be entitled to an equitable adjustment or any additional compensation for any changes made to the Benefits Document, the Plan, statutes, or Chapter 60A-1 of the

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Florida Administrative Code, even if such Changes are attributable directly or indirectly to a state statute, law or other any action by Florida Legislature which is intended to modify the Plan, the Benefits Document, the State Group Insurance Program.

## 11.4 Compliance with Laws, Including HIPAA

Generally: Vendor shall comply with all laws, rules, codes, ordinances and licensing requirements that are applicable to the conduct of its business, including those of federal, State and local agencies having jurisdiction and authority. By way of non-exhaustive example, section 110.123, Florida Statutes, and chapter 60P, Florida Administrative Code, govern the Contract. By way of further non-exhaustive example, Vendor shall comply with the Immigration and Nationalization Act, the Americans with Disabilities Act and all prohibitions against discrimination on the basis of race, religion, sex, creed, national origin, handicap, marital status or veteran's status. Violation of such laws shall be grounds for Contract termination. The Vendor shall notify the Department immediately if the Vendor loses any licenses.

Anti-Kickback Statute: Each party certifies that it will not violate the following laws with respect to the performance of its obligations under this Contract: the federal anti-kickback statute, set forth in 42 U.S.C. 1320a-7b(b); Florida's Anti-Kickback Law, set forth in section 409.920, Florida Statutes; the federal Stark law, set forth in 42 U.S.C. 1395nn; the Patient Self-Referral Act of 1992, set forth in section 456.053, Florida Statutes; the Patient Brokering Act, set forth in section 817.505, Florida Statutes; and the Florida False Claims Act, set forth in sections 68.081 – 68.092, Florida Statutes.

Compliance with the Health Insurance Portability and Accountability Act of 1996 (HIPAA): Vendor shall comply with the Health Insurance Portability and Accountability Act of 1996 (HIPAA), as amended, and its rules and regulations, including but not limited to the provisions governing the privacy and security of records as well as administrative simplification. Vendor shall commit to implementation and compliance by the statutory deadlines set forth in the statute and associated regulations. Vendor shall assist the State in implementing its compliance with this legislation as it relates to HMO Services including but not limited to properly executed Business Associate, Confidentiality, HIPAA-AS and addenda to HIPAA-AS agreements (combined) as set out herein. Additionally, for Vendor to perform the Services, Vendor is authorized to perform data aggregation and to de-identify Protected Health Information in accordance with the applicable provisions of HIPAA. Vendor shall not share, distribute, or sell any data.

Any documents, reports, etc., provided to the Department by the Vendor with any portion marked "Proprietary and/or Trade Secret", the Vendor must simultaneously provide a redacted copy along with a non-redacted copy of the document, report, etc.

<u>Public Entity Crimes:</u> A person or affiliate who has been placed on the convicted Vendor list following a conviction for a public entity crime, as defined in section 287.133(1)(g), Florida Statutes, may not submit a bid or proposal on a contract to provide any goods or services to a public entity, may not submit a bid or proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids or proposals on leases of real property to a public entity, may not be awarded or perform work as a Service Provider, supplier,

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Subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for Category Two for a period of thirty-six (36) months from the date of being placed on the convicted Vendor list.

Internal Revenue Service Reporting: Service Provider will make all necessary reports to the Internal Revenue Service regarding benefit payments made to health care Service Providers as required by law.

Equal Employment Opportunity: Service Provider will not discriminate in its employment practices based on race, color, religion, age, sex, marital status, political affiliation, national origin or handicap, except as provided by law.

Notice to the Department of Changes: In the event Service Provider becomes aware that any federal or state policies, operating procedures, laws, rules, or regulations applicable to this Contract have been or will be changed, created or otherwise modified so as to material change or impact, either directly or indirectly, the Plan, this Contract, the health industry or the responsibilities of the Parties hereunder, Service Provider will immediately notify the Department, indicating the specific law, rule, regulation, draft or pending legislation, and/or policies and procedures. The Parties may renegotiate the relevant portions of the Contract necessary to preserve compliance and the original intent of the Parties, to the extent permitted by law.

Under section 20.055(5), Florida Statutes, it is the duty of every state employee, agency, contractor, and Subcontractor to cooperate with the inspector general in any investigation, audit, inspection, review, or hearing.

#### 11.5 Contract Administrator

The Department will name a Contract Administrator during the term of this Contract whose responsibility will be to maintain this Contract. As of the execution of the Contract, the Contract Administrator is:

Departmental Purchasing Department of Management Services 4050 Esplanade Way, Suite 335.2Z Tallahassee, FL 32399-0950

Telephone: 850-410-2404

Email: dms.purchasing@dms.myflorida.com

The Department will provide Notice to Vendor of any changes to the Contract Administrator; provided, such changes will not be deemed Contract amendments.

#### 11.6 Contract Managers

Each Party will designate a Contract Manager during the term of this Contract who will oversee the Party's performance of its duties and obligations pursuant to the terms of this Contract. As of the Implementation Date, the Department's Contract Manager is:

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Stefanie Higgins
Division of State Group Insurance
Department of Management Services
4050 Esplanade Way, Suite 217C
Tallahassee, FL 32399

Telephone: 850-487-0278

Email: stefanie.higgins@dms.myflorida.com

Vendor's Account Manager is:

Tamara Collins Senior Account Manager Healthcare Bluebook 5880 Nolensville Pike, Suite 200, Nashville, TN 37211

Telephone: 615-761-8363

Email: tcollins@healthcarebluebook.com

Each Party will provide prompt written Notice no later than five (5) Business Days to the other Party of any changes to the Party's Contract/Account Manager or his or her contact information. Such changes will not be deemed Contract amendments.

## 11.7 Dispute Resolution

The Parties acknowledge that efforts should always be made to avoid Disputes through good communication and prompt requests for clarification and information. If a Dispute arises under this Contract, (a "Dispute") the Parties agree that the following procedures shall be the sole and exclusive procedures for resolution.

<u>Negotiations</u>. The Parties will attempt in good faith to resolve any Dispute. Managers of the Department and Vendor who have authority to settle the Dispute and who are at a higher level of management than the persons with direct responsibility for administration of the Services at issue will promptly enter into negotiations to settle the Dispute. To the extent permitted by law, all negotiations shall be treated as confidential settlement negotiations for purposes of discovery and admissibility in any later legal action.

<u>Legal Action</u>. The Parties will allow for at least thirty (30) Calendar Days of executive level negotiations, commencing on the date the aggrieved Party provides formal Notice of the Dispute to the other Party. If a Dispute is not resolved within this timeframe, either Party may bring an action in the state court in Leon County, Florida.

This section shall survive termination of this Contract.

#### 11.8 Venue

The sole and exclusive venue of any legal action that arises out of or relates to the Contract shall be the state court in Leon County, Florida; in any such action, Florida law shall apply. This section shall survive termination of this Contract.

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#### 11.9 Entire Contract

This Contract constitutes the full and complete Contract of the Parties hereto and supersedes any prior contracts, arrangements and communications, whether oral or written, with respect to the subject matter hereof. Each Party acknowledges that it is entering into the Contract solely on the basis of the representations contained herein, and for its own purposes and not for the benefit of any third party.

## 11.10 Execution in Counterparts

The Contract may be executed in counterparts, each of which shall be an original and all of which shall constitute but one (1) and the same instrument.

# 11.11 Force Majeure, Notice of Delay and No Damages for Delay

Vendor shall not be responsible for delay resulting from its failure to perform if neither the fault nor the negligence of Vendor or its employees or agents contributed to the delay and the delay is due directly to acts of God, wars, acts of public enemies, strikes, fires, floods or other similar cause wholly beyond Vendor's control, or for any of the foregoing that affect Subcontractors or suppliers if no alternate source of supply is available to Vendor. In case of any delay Vendor believes is excusable, Vendor shall notify the Department in writing of the delay or potential delay and describe the cause of the delay either within ten (10) Calendar Days after the cause that creates or will create the delay first arose, if Vendor could reasonably foresee that a delay could occur as a result, or if delay is not reasonably foreseeable, within five (5) Calendar Days after the date Vendor first had reason to believe that a delay could result. No claim for damages, other than for an extension of time, shall be asserted against the Department. Vendor shall not be entitled to payment of any kind from the Department for direct, indirect, consequential, impact or other costs, expenses or damages, including but not limited to costs of acceleration or inefficiency, arising because of delay, disruption, interference, or hindrance from any cause whatsoever. If performance is suspended or delayed, in whole or in part, due to any of the causes described in this paragraph, after the causes have ceased to exist Vendor shall perform at no increased cost, unless the Department determines, in its sole discretion, that the delay will significantly impair the value of the Contract to the State, in which case the Department may accept allocated Services from Vendor, provided that Vendor grants preferential treatment to the Department with respect to Services subjected to allocation, and/or purchase from other sources (without recourse to and by Vendor for the related costs and expenses) to replace all or part of the Services that are the subject of the delay, which purchases may be deducted from the Contract quantity, or terminate the Contract in whole or in part.

THE FOREGOING SHALL CONSTITUTE VENDOR'S SOLE REMEDY OR EXCUSE WITH RESPECT TO DELAY. Providing Notice in strict accordance with this paragraph is a condition precedent to such remedy.

#### 11.12 Changes

The Department may unilaterally require, by written order, changes altering, adding to or deducting from the Services or Contract specifications, provided that such changes are within the general scope of the Contract. The Department may make an equitable adjustment in the Contract

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price or delivery date if the change affects the cost or time of performance. Such equitable adjustments require the written consent of the Vendor, which shall not be unreasonably withheld. If the Department elects to add Services, the Vendor and the Department will negotiate a mutually agreed amendment to the Contract.

#### 11.13 Further Assurances

The Parties will, subsequent to the Implementation Date, and without any additional consideration, execute and deliver any further legal instruments and perform any acts that are or may become necessary to effectuate the purposes of this Contract.

#### 11.14 Indemnification

Vendor shall be liable for the actions of its employees, partners, Subcontractors, and all other agents and shall indemnify, defend and hold harmless the State, and its officers, agents and employees, from suits, actions, damages and costs of every name and description, including attorneys' fees, arising from or relating to personal injury or wrongful death, damage to real or personal tangible property, or any other action alleged to be caused in whole or in part by Vendor, its employees, partners, Subcontractors, and all other agents; provided, however, that Vendor shall not indemnify for that portion of any loss or damages proximately caused by the negligent act or omission of the State.

Further, Vendor shall indemnify, defend and hold harmless the State from any suits, actions, damages and costs of every name and description, including attorney's fees, arising from or relating to violation or infringement of a trademark, copyright, patent, trade secret or intellectual property right. If any Service is the subject of an infringement suit, or in Vendor's opinion is likely to become the subject of a suit, Vendor may at its sole expense procure for the State the right to continue using the Service or to modify it to become non-infringing. If Vendor is not reasonably able to modify or otherwise secure the State the right to continue using the Service, Vendor shall remove the Service and refund the State the amounts paid in excess of a reasonable rental for past use. The State shall not be liable for any royalties.

Vendor's obligations under the preceding two (2) paragraphs with respect to any legal actions are contingent upon the State giving Vendor written Notice of any action or threatened action, the opportunity to participate in the defense of and settle any such action at Vendor's sole expense, and assistance in defending the action at Vendor's sole expense. Vendor shall not be liable for any cost, expense, or compromise incurred or made by the State in any legal action without Vendor's prior written consent, which shall not be unreasonably withheld.

This section shall survive termination of this Contract.

The Department and Vendor agree that: (i) health care providers are not the agents or employees of the Department or Vendor and neither party renders medical services or treatments to Plan Participants and (ii) health care providers are solely responsible for the health care they deliver to Plan Participants, and neither the Department nor Vendor is responsible for the health care that is delivered by health care providers.

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#### 11.15 Defense of Third-Party Claims

#### 11.15.1 Notice of Claims

Vendor shall promptly, and in no event later than five (5) Business Days, notify the Department of any Plan-related legal actions or proceedings brought or initiated against Vendor, the Department or the Plan, of which Vendor becomes aware. The Department shall promptly notify Vendor of any Plan-related legal actions or proceedings, brought or initiated against Vendor, the Department or the Plan, of which the Department becomes aware.

# 11.15.2 **Department as Real Party in Interest**

If a Member files suit against Vendor regarding eligibility, enrollment or coverage that is the legal administrative responsibility of the Department without previously requesting an administrative hearing pursuant to Chapter 120, Florida Statutes, Vendor shall file a motion to dismiss or any other appropriate motions and shall notify the Department of its action. Vendor shall, when possible, notify the Department prior to the filing of such motion and shall notify the Department no later than seven (7) Business Days after the filing of any such motion. Prior to filing any such motions, Vendor shall, when possible, advise the party filing the suit, as appropriate, that issues regarding eligibility, enrollment or coverage that is the legal administrative responsibility of the Department require the exhaustion of administrative remedies and/or in such instances the real party in interest is the Department. In reference to legal proceedings regarding eligibility, enrollment or coverage that is the legal administrative responsibility of the Department, the Department may support Vendor's motions, as specified in this subsection, to drop Vendor and/or to substitute the Department, if the Department is not already a party to the lawsuit, as the real party in interest when requested by Vendor. If the Department is a codefendant in any such lawsuit, the Department may support any appropriate motion(s) to drop Vendor from the lawsuit.

### 11.15.3 Vendor as Real Party in Interest

In the event a lawsuit is filed against Vendor which raises a recognized cause of action or claim for relief based on Vendor's own policies or procedures to the administration of the Plan, Vendor shall, at its expense, defend such lawsuit provided. Vendor shall support the Department in any motion filed to drop the Department from any lawsuit where the damages sought by the filing litigant allegedly arise out of the policies and procedures of Vendor that do not concern eligibility, enrollment or coverage that is the legal administrative responsibility of the Department.

# 11.15.4 Cooperation in the Defense of Administrative and/or Legal Actions

The Parties shall, upon request, cooperate fully with each other concerning any administrative or legal proceeding brought or initiated against them individually or jointly by Plan Enrollees or other persons relating to the administration of the Plan or Contract. In this regard, the Parties shall use their best efforts to keep each other apprised of any significant developments relating to such litigation or proceedings and the status of such legal matters as may be requested by their respective attorneys. In all administrative or legal proceedings, Vendor shall make available all files and documents requested by Department and Vendor attorneys, investigate the facts related to allegations raised in the proceedings, and make available as required by the Department, and

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at no additional cost, witnesses for depositions, administrative hearings and/or trial in any such proceedings.

# 11.15.5 Administrative Proceedings

The Department, as an agency of the State, shall be responsible, in accordance with State law, for handling and defending any administrative actions or proceedings brought by Members in accordance with sections 120.569, 120.57 or 120.574, Florida Statutes. Upon request, Vendor shall promptly provide the Department with all records, including but not limited to, materials, available data, schedules, guidelines, audit trail, protocols or other materials that are necessary for the preparation of the defense in such proceedings.

# 11.15.6 Support and Communication with Vendor's Legal Affairs Department

Vendor shall, upon request of the Department, assist attorneys representing the Department by providing information and support in administrative and legal proceedings being contested by Members. Vendor shall advise the Department in writing within thirty (30) Calendar Days after the execution of the Contract of the representative who will assist the Department's attorneys.

Subsection 11.15 shall survive termination of this Contract.

# 11.16 Independent Vendor Status

Vendor, together with its agents, Subcontractors, officers and employees, shall have and always retain under the Contract the legal status of an independent Vendor, and in no manner shall they be deemed employees of the State or deemed to be entitled to any benefits associated with such employment. Vendor remains responsible for all applicable federal, State and local taxes and all FICA contributions.

### 11.17 Inspection at Vendor Site

The Department reserves the right to inspect, at any reasonable time with prior Notice, the equipment or other facilities of a Vendor or Subcontractor to assess conformity with Contract requirements and to determine whether they are adequate and suitable for proper and effective Contract performance.

# 11.18 Intellectual Property

Each Party shall maintain sole ownership of its own protectable proprietary materials, which are developed or owned solely by Department or Vendor, respectively. The Parties agree that Vendor does not intend to create any joint intellectual property with the State/Department or intellectual property for the State/Department. Any joint or future software development effort will be subject to a separate agreement signed by Department and Vendor, wherein all ownership and license rights to such developed product shall be specified in detail. In the absence of such agreement, each Party shall maintain sole ownership of its own protectable proprietary materials, which are developed or owned solely by Department or Vendor, respectively.

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# 11.19 Lobbying and Integrity

Vendor shall not, in connection with this or any other agreement with the State, directly or indirectly offer, confer or agree to confer any pecuniary benefit on anyone as consideration for any State officer or employee's decision, opinion, recommendation, vote, other exercise of discretion or violation of a known legal duty, or offer, give, or agree to give to anyone any Gratuity for the benefit of, or at the direction or request of, any State officer or employee. For purposes of this provision, "Gratuity" means any payment of more than nominal monetary value in the form of cash, travel, entertainment, gifts, meals, lodging, loans, subscriptions, advances, deposits of money, services, employment or contracts of any kind. Upon request of the Department's inspector general, or other authorized State official, Vendor shall provide any type of information the inspector general deems relevant to Vendor's integrity or responsibility. Such information may include, but shall not be limited to, Vendor's business or financial records, documents or files of any type or form that refer to or relate to the Contract. Vendor shall retain such records for the longer of three (3) years after the expiration of the Contract or the period required by the general records schedules maintained by the Florida Department of State. Vendor agrees to reimburse the State for the reasonable costs of investigation incurred by the inspector general or other authorized State official for investigations of Vendor's compliance with the terms of this or any other agreement between Vendor and the State which results in the suspension or debarment of Vendor. Such costs shall include, but shall not be limited to, salaries of investigators, including overtime; travel and lodging expenses; and expert witness and documentary fees. Vendor shall not be responsible to the Department for any costs of investigations that do not result in Vendor's suspension or debarment.

#### 11.20 Loss of Data

In the event of loss of any State of Florida Data or record where such loss is due to the negligence of Vendor or any of its Subcontractors or agents, Vendor shall be fully responsible for recreating such lost State of Florida Data in the manner and on the schedule set by the Department, in addition to any other damages the Department may be entitled to by law or this Contract. Vendor shall bear the full cost for recreating any lost Data and will not be entitled to any compensation by the Department for those costs. This section shall survive termination of this Contract.

#### 11.21 Modifications of Terms

The Contract contains all the terms and conditions agreed upon by the Parties, which shall govern all transactions under the Contract. The Contract may only be modified or amended upon mutual written agreement of the Department and Vendor. No oral agreements or representations shall be valid or binding upon the Department or Vendor. Vendor may not unilaterally modify the terms of the Contract by incorporating terms onto Vendor's order or fiscal forms or other documents forwarded by Vendor for payment. The Department's acceptance of Service or processing of documentation on forms furnished by Vendor for approval or payment shall not constitute amendment to this Contract or waiver of a default.

#### 11.22 Notices

All Notices between the Parties regarding this Contract shall be in writing as follows:

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To the Department by certified mail, return receipt requested, by reputable courier service or delivered personally to:

Department of Management Services Division of State Group Insurance Stefanie Higgins 4050 Esplanade Way, Suite 215.4Y Tallahassee, FL 32399

To the Vendor by certified mail, return receipt requested, by reputable courier service, or delivered personally to:

Tamara Collins Senior Account Manager Healthcare Bluebook 5880 Nolensville Pike, Suite 200, Nashville, TN 37211

Telephone: 615-761-8363

Email: tcollins@healthcarebluebook.com

The Parties agree that any change in the above-referenced address or name of the contact person shall be submitted in a timely manner to the other Party. All Notices and other communications under this Contract shall be in writing and shall be deemed duly given either when delivered in person to the recipient named above, upon confirmation of courier delivery to the intended recipient; or three (3) Business Days after mailed by certified U.S. mail, return receipt requested, postage prepaid, addressed by name and address to the Party intended.

# 11.23 Cooperation with the Inspector General

Pursuant to section 20.055(5), Florida Statutes, the Vendor and any subcontractors understand and will comply with their duty to cooperate with the inspector general in any investigation, audit, inspection, review or hearing.

#### 11.24 Public Records

#### 11.24.1 Access to Public Records

The Department may unilaterally cancel this Contract for refusal by the Service Provider to comply with this section by not allowing public access to all documents, papers, letters or other material made or received by the Service Provider in conjunction with the Contract, unless the records are exempt from section 24(a) of Article I of the State Constitution and section 119.07(1), Florida Statutes.

# 11.24.1 Redacted Copies of Confidential Information

If the Service Provider considers any portion of any documents, data, or records submitted to the Department to be confidential, proprietary, trade secret or otherwise not subject to disclosure pursuant to Chapter 119, Florida Statutes, the

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Florida Constitution or other authority, the Service Provider must simultaneously provide the Department with a separate redacted copy of the information it claims as Confidential and briefly describe in writing the grounds for claiming exemption from the public records law, including the specific statutory citation for such exemption. This redacted copy shall contain the Contract name and number, and shall be clearly titled "Confidential." The redacted copy should only redact those portions of material that the Service Provider claims is confidential, proprietary, trade secret or otherwise not subject to disclosure.

# 11.24.3 Request for Redacted Information

In the event of a public records or other disclosure request pursuant to Chapter 119, Florida Statutes, the Florida Constitution or other authority, to which documents that are marked as "Confidential" are responsive, the Department will provide the Service Provider-redacted copies to the requestor. If a requestor asserts a right to the Confidential Information, the Department will notify the Service Provider such an assertion has been made. It is the Service Provider's responsibility to assert that the information in question is exempt from disclosure under Chapter 119 or other applicable law. If the Department becomes subject to a demand for discovery or disclosure of the Confidential Information of the Service Provider under legal process, the Department shall give the Service Provider prompt notice of the demand prior to releasing the information labeled "Confidential" (unless otherwise prohibited by applicable law). The Service Provider shall be responsible for defending its determination that the redacted portions of its response are confidential, proprietary, trade secret, or otherwise not subject to disclosure.

#### 11.24.4 Indemnification

The Service Provider shall protect, defend and indemnify the Department for any and all claims arising from or relating to the Service Provider's determination that the redacted portions of its response are confidential, proprietary, trade secret, or otherwise not subject to disclosure. If the Service Provider fails to submit a redacted copy of information it claims is Confidential, the Department is authorized to produce the entire documents, data, or records submitted to the Department in answer to a public records request or other lawful request for these records.

# 11.24.5 Contractor as Agent

Solely for the purposes of this section, the Contract Manager is the agency's custodian of public records. If, under this Contract, the Service Provider is providing services and is acting on behalf of a public agency, as provided by section 119.0701, Florida Statutes, the Service Provider shall:

 Keep and maintain public records required by the public agency to perform the service.

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- b) Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within reasonable time and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- c) Ensure that public records that are exempt or confidential and exempt from public records disclosure are not disclosed except as authorized by law for the duration of the Contract term and following the completion of the Contract if the Service Provider does not transfer the records to the public agency.
- d) Upon completion of the Contract, transfer, at no cost, to the public agency all public records in possession of the Service Provider or keep and maintain public records required by the public agency to perform the service. If the Service Provider transfers all public records to the public agency upon completion of the Contract, the Service Provider shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Service Provider keeps and maintains public records upon completion of the Contract, the Service Provider shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.
- e) IF THE SERVICE PROVIDER HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE SERVICE PROVIDER'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT THE TELEPHONE NUMBER, EMAIL ADDRESS AND MAILING ADDRESS PROVIDED FOR THE CONTRACT MANAGER.

#### 11.25 Rights to Records

Vendor agrees that all documents and materials prepared by Vendor for purposes of this Contract shall be the sole property of the Department and shall be available to the Department at any time. The Department shall have the right to use the same without restriction and without payments to Vendor other than that specifically provided by this Contract.

#### 11.26 Taxes

The State does not pay federal excise or sales taxes on direct purchases of tangible personal property. The State will not pay for any personal property taxes levied on Vendor or for any taxes levied on employees' wages.

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#### 11.27 Waiver

The delay or failure by a Party to exercise or enforce any of its rights under this Contract shall not constitute or be deemed a waiver of the Party's right thereafter to enforce those rights, nor shall any single or partial exercise of any such right preclude any other or further exercise thereof or the exercise of any other right.

# 11.28 Warranty of Authority

Each person signing the Contract warrants that he or she is duly authorized to do so and to bind the respective Party to the Contract.

# 11.29 Warranty of Ability to Perform

Vendor shall provide the Department appropriate documentation demonstrating that Vendor is in good standing and legally authorized to transact Services business in Florida. Vendor warrants that, to the best of its knowledge, there is no pending or threatened action, proceeding investigation, or any other legal or financial condition, that would in any way prohibit, restrain or diminish Vendor's ability to satisfy Contract obligations. Vendor warrants that neither it nor any affiliate is currently on the convicted Vendor list maintained pursuant to section 287.133, Florida Statutes, or on any similar list maintained by any other state or the federal government. Vendor shall immediately notify the Department in writing if its ability to perform is compromised in any manner during the term of the Contract.

# 11.30 Severability

If a court deems any provision of the Contract void or unenforceable, that provision shall be enforced only to the extent that it is not in violation of law or is not otherwise unenforceable and all other provisions shall remain in full force and effect.

#### 11.31 Organizational Conflicts of Interest

By executing this Contract, Vendor represents that either it has disclosed all Organizational Conflicts of Interest to the Department in writing, or no Organizational Conflicts of Interest exist. The term "Organizational Conflicts of Interest" means the existence any past, present or currently planned interests of Vendor that either directly or indirectly (through a client, contractual, financial, organizational or other relationship) relates to the Services and which may diminish Contactor's capacity to give impartial, technically sound, objective assistance and advice, or may give Vendor unfair negotiating advantage with respect to the Department.

# 11.32 Best Pricing Clause

Service Provider acknowledges and recognizes that the State wants to take advantage of any improvements in pricing/fees over the course of the Contract period. To that end, the pricing indicated in this Contract is a maximum guarantee.

Service Provider's pricing under this Contract will not exceed Service Provider's pricing then in effect for substantially the same services to any organization with enrollment equal to or less than the Department's Enrollee count at the relevant time. During the term of the Contract, if Service

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Provider provides any other client (with comparable Contract terms and enrollment), with pricing that is more favorable than the pricing in this Contract, then Service Provider agrees to offer equivalent pricing terms to the Department and the Department and Service Provider will execute an amendment of this Contract.

The Vendor agrees to annually submit to Department an affidavit from an authorized representative attesting that the Vendor is in compliance with **Attachment 1: Affidavit of Best Pricing**. The affidavit will be submitted to the Department by December 31<sup>st</sup> each year.

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SO AGREED by the Parties' authorized representatives on the dates noted below:

# **DEPARTMENT OF MANAGEMENT SERVICES**

Signature:

Division of Finance and Administration

Date: \_\_\_\_\_\_\_\_\_\_\_



# CAREOPERATIVE, LLC /DBA/ HEALTHCARE BLUEBOOK

Signature:

**Print Name** 

and Title: \_Jeffrey J. Rice, MD, JD\_\_\_

Date: August 7, 2018

# **ATTACHMENT 1: AFFIDAVITS**

This attachment provides the templates for the affidavits required by the Contract. Templates may be updated by the Department, with notification to the Vendor. Such changes will not require a Contract amendment.

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Contract No.: DMS-17/18-024

# **AFFIDAVIT OF NO OFFSHORING**

Regarding the Contract between

CareOperative, LLC dba Healthcare Bluebook (the

"Vendor") And

State of Florida, Department of Management Services

Contract No.: DMS-17/18-024

Pursuant to subsection 3.2.5 of the Contract, the undersigned vendor hereby attests that the vendor and covered entities do not utilize offshore Subcontractors in the performance of this Contract and is in compliance with the Subcontractor clause in the Contract.

Vendor Name: CareOperative dba Healthcare Bluebook

Vendor's Federal Employer					
Identification Number (FEIN #):	46-4399706				
Authorized Signature:	Just				
Print Name:John Sullivan					
Title:	SVP, Finance				
Date:	August 7, 2018				
Sworn to (or affirmed) and subscribed before me on this					
	by Rol. O. Bron				
an C	(Signature of Notary)				
STA	Check One:				
TENNE					
PUBL	Produced the following ID				
3 CHINDSON	COUNTING				
mnission Ex	pires 01.00				

Contract No.: DMS-17/18-024

# AFFIDAVIT OF WARRANTY OF SECURITY

Regarding the Contract between

CareOperative, LLC dba Healthcare Bluebook (the

"Vendor") And

State of Florida, Department of Management Services

Contract No.: DMS-17/18-024

Effective: August 10, 2018

Pursuant to subsection 3.2.4 of the Contract, the undersigned vendor hereby attests that the vendor is in compliance with the Warranty of Security clause in the Contract.

Vendor Name: CareOperative dba Healthcare Bluebook

Vendor's Federal Employer				
Identification Number (FEIN #):	46-4399706			
Authorized Signature:	2 Plais			
Print Name:	Erik Nicholson			
Title:	SVP, Technology			
Date:	August 7, 2018			
Sworn to (or affirmed) and subscribed before me on this 7th day of August 2018				
by Rol C Bran				
annunung.	(Signature of Notary)			
HIMINO BIN DE	Check One:			
OF TENNES	SEE Personally Known			
NOTAL PUBLI	☐ Produced the following ID			
3 Commission	Continue de de			
mission Exp	ines U'			

Contract No.: DMS-17/18-024 Healthcare Transparency Services Entity

# AFFIDAVIT OF BEST PRICING

Regarding the Contract between

CareOperative, LLC dba Healthcare Bluebook (the

"Vendor") And

State of Florida, Department of Management Services

Contract No.: DMS-17/18-024

Effective: August 10, 2018

Pursuant to subsection 11.32 of the Contract, the undersigned vendor hereby attests that the vendor is in compliance with the Best-Pricing clause in the Contract.

Vendor Name: CareOperative dba Healthcare Bluebook

Vendor's Federal Employer Identification Number (FEIN #):	46-4399706				
Authorized Signature:	Mush				
Print Name: John Sullivan					
Title:	SVP, Finance				
Date:	August 7, 2018				
Sworn to (or affirmed) and subscribed before me on this 7th day of August 2018					
by Rol. O. B					
(Signature of Notary)					
OF Check One:					
The state of the s	NOTARY PUBLIC Personally Known				
A VICE OF THE PROPERTY OF THE	Produced the following ID				

4050 Esplanade Way Tallahassee, FL 32399-0950 Tel: 850-488-2786 | Fax: 850-922-6149

Rick Scott, Governor Erin Rock, Secretary

#### **ATTACHMENT 2:**

#### STATEMENT OF WORK

# FOR HEALTHCARE TRANSPARENCY SERVICES ENTITY

#### DMS-17/18-024

# THE STATE OF FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

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#### **SECTION 1. SCOPE OF WORK**

The Department of Management Services ("Department") Division of State Group Insurance ("Division") is seeking a qualified Contractor to provide the Department's health insurance Enrollees and their eligible dependents with an online cost comparison tool for health care services and providers.

The purpose of the Contract is to "contract with an entity that provides online information on the cost and quality of health care services and providers, allows an enrollee to shop for health care services and providers, and rewards the enrollee by sharing savings generated by the enrollee's choice of services or providers." The Contractor must be able to meet the requirements set forth in section 110.12303(3)(a) - (d), F.S., and the Contract. The Department seeks to partner with a transparency vendor that is innovative and flexible in developing tools for Enrollees of the State Group Health Insurance Plan.

The Contract will commence on the last day signed by all parties, and terminate on June 30, 2021, with an option to renew for up to three (3) years. All work completed under the Contract will be considered the intellectual property of the Department.

#### **SECTION 2. CONTRACTOR DELIVERABLES**

- 1. The Contractor shall establish an Online Transparency Program that allows Members to shop for Eligible Services and Enrollees to share in cost savings achieved through the use of services or products (if applicable) offered through the Online Transparency Program with the State of Florida ("State").
- 2. The Contractor shall provide an online transparency tool that incorporates an Online Transparency Program for Members. The transparency tool must provide Members with information on Eligible Services that are available.
- 3. The Contractor's transparency tool must provide information on the price and quality of healthcare services, including, at a minimum, the average amount paid in each county for Eligible Services. The average amounts paid for Eligible Services and providers may be expressed as service bundles, which include all services or products (if applicable) associated with a particular treatment or episode of care, or for separate and distinct products and services.
- 4. The Contractor's transparency tool must allow Members to shop for healthcare services, providers, and products (if applicable) using the price and quality information that is provided by the online transparency tool.
- 5. The Contractor must identify the savings realized to Enrollees and the State when Members choose high-quality, lower-cost healthcare services or providers, and must facilitate the sharing of these savings with Enrollees.
- 6. For each Eligible Service, the Contractor shall develop the methodology to determine the amount of savings to the State and the amount of savings to share with the Enrollee that will maximize value-based purchasing by Members.
- 7. The Contractor must provide outreach and education for Enrollees to learn about the Online Transparency Program.

- 8. The Contractor must permit a certified bargaining agent of state employees to provide educational materials and counseling to Enrollees regarding the Internet-based platform.
- 9. The Contractor must report monthly and annually on utilization, engagement, savings to Members, savings to the State of Florida, average savings per service or procedure, missed savings opportunities, and demographics of Members who utilize the Online Transparency Program.
- 10. With the exception of any deviations identified in the Contract, the Contractor shall provide all Services as specified in the Contract, including all attachments thereto. The Department authorizes the Contractor to use its standard procedures for the provision of the Services that have been designed to ensure that the administration of Services is in compliance with applicable statutes and regulations. The Contractor shall provide the Services in accordance with the framework of policies, interpretations, rules, practices, and procedures as set forth in the Contract and Florida law, and as otherwise mutually agreed upon by the Parties or as directed by the Department. In the event of any conflict between this Contract and any of the Contractor's policies and procedures, this Contract shall govern.

#### **SECTION 3. MINIMUM SERVICE REQUIREMENTS**

The Contractor must comply with the following Minimum Service Requirements ("MSRs"):

## 1. Online Transparency Program

Contractor shall make available to Members and shall administer the Online Transparency Program as follows:

- a. An Enrollee's eligibility for a Reward Payment is based on the Household's use of the Online Transparency Website, mobile app, or Contractor's members services, and selection of a Rewardable Service from a High Quality Provider.
- b. Contractor, upon approval from the Department, shall determine the methodology(ies) for determining the quality of a healthcare provider or facility, the reference-based price for Eligible Services, and the Reward Payment by utilizing Department-approved information from reliable, industry-accepted sources.
- c. Contractor shall verify whether a Member received a Rewardable Service from a High Quality Provider.
- d. Contractor shall be responsible for determining the Reward Payment due to an Enrollee.
- e. Contractor shall notify the Department of the determined Reward Payment for each Enrollee on a frequency approved by the Department. Contractor shall exchange Reward Payment data on a frequency and in a file format approved by the Department.
- f. Contractor shall identify the savings realized by the Member and the State when the Member chooses a Lower Cost Eligible Service from a High Quality Provider.
- g. The Online Transparency Program shall include all Eligible Services and providers

that provide each Eligible Service, which shall be updated on a frequency approved by the Department and made available to Members 24 hours a day, 7 days a week, except for approved downtimes.

- h. Contractor shall be responsible for program development and management, including updating transparency cost and quality data available to Members. Contractor shall regularly monitor claims utilization and costs in order to develop, recommend, and implement program enhancements.
- i. Contractor shall make available a toll-free telephone number, website, and mobile-optimized website that Members may access to obtain information about the Online Transparency Program, including but not limited to provider-related cost information for Eligible Services and Reward Payments. Contractor's customer service hours shall be on a schedule approved by the Department.

### 2. Online Transparency Website

Contractor shall provide, maintain, and update (1) a website and (2) a mobile application or a mobile-optimized website, both of which must provide 24/7 access for Members to log in and shop online for Eligible Services. The website will include data aggregated from various sources in a data file format used by all sources, including the Department and its contracted vendors.

- a. The website and mobile application or mobile-optimized website shall:
  - i. Require all users to login securely as mutually agreed upon by the Parties;
  - ii. Contain a comprehensive list of Eligible Services;
  - iii. Display all Eligible Services and providers that provide each Eligible Service under a Member's health plan;
  - iv. As mutually agreed upon by the Parties, display the average amount that Members and the State pay for each Eligible Service provided by a provider or facility in each county. The average amount for Eligible Services may be expressed as service bundles or for separate and distinct services or products (if applicable);
  - v. Display a Reference-Based Price for Eligible Services by provider or facility in a geographic region, which may be expressed in a manner other than the average amount that Members and the State pay for each Eligible Service provided by a provider or facility in each county. The reference-based price for Eligible Services may be expressed as service bundles or for separate and distinct services or products (if applicable);
  - vi. Display a quality rating for each provider and facility (where available) that offers an Eligible Service;
  - vii. Allow Members to shop by Eligible Service, average amount or Reference-Based Price, the provider or facility, the provider or facility quality rating (where available), and geographic region;

viii. Display the Reward Payment for Rewardable Services;

- ix. Link to the Department's website and other state, federal, and condition-specific websites as appropriate to make available a variety of information to Members; and
- x. Provide self-service tools for Members including frequently asked questions and an online tutorial on using the website.
- b. The information contained on the website and mobile application or mobile-optimized website shall be updated according to Contractor's schedule to provide Members the most up-to-date and accurate cost, quality, provider, and Reward Payment information, and shall be made available to Members 24 hours a day, 7 days a week, except for approved downtimes. Contractor shall provide the schedule to the Department prior to the go-live date (January 1, 2019) and any subsequent updates.

#### c. System Functionality

## i. Functionality

The Online Transparency Website will be a self-service, secure, and interactive website that will contain all the elements identified in MSR #2. In addition to this base system functionality, Contractor may implement additional optimization initiatives that will enhance existing system functionality with prior notice to the Department. The Online Transparency Website shopping tool shall be based upon two (2) previous years of claims data, which Contractor shall obtain following execution of the Contract.

Contractor shall provide hardware, service pack upgrades, security patches when necessary, new versions, and other software releases through the Contract's term at no additional cost to the State. Contractor will provide the Online Transparency Website functionality throughout the term of the Contract.

Contractor shall furnish, install, operate, and maintain all property, e.g., hardware and software, upgrades, security patches, and other releases, required to perform the Contractor's obligations under this Contract at no additional cost to the Department. Contractor shall host and maintain all data from sources designated by the Department. Contractor shall maintain logical separation of the Department's data from all other Contractor data. The Department shall own all State of Florida Data regardless of where the data resides. To the extent allowable under Florida law, metadata, such as search logs, generated by Contractor shall remain the property of Contractor with the exception of personally identifiable information and Confidential Information such as protected health information.

Contractor shall use its standard information technology environment, as follows:

- A physically isolated network where all analytical work takes place for all of Contractor's clients. This work includes anything that requires protected health information.
- A web environment where all of Contractor's clients share Contractor's web infrastructure with logically isolated data. This environment shall not include personally identifiable information and confidential information such as protected health information, with the exception of encrypted Member log-in information.

Contractor shall be responsible for integrating into the Department's existing single signon database and engine. The Department agrees to comply with Contractor's standard for SSO via SAML 2.0 or dynamic url, or the current industry best practice with prior Department approval. The Online Transparency Website shall be HTML 5 compliant and support all major browsers.

Contractor shall provide a data interface plan including a data map and all necessary corresponding documents showing how the data is mapped and other particulars. This information shall be deemed to be property of the State. The data interface plan shall describe all interfaces that are inbound to and outbound from the Contractor or a Subcontractor. This plan shall include at a minimum the following elements:

- 1. File name (technical and common);
- 2. File description;
- 3. Name of entity the file is sent to or received from;
- 4. Frequency of the interface;
- 5. File layout and detailed build / load specifications;
- 6. For outbound files, where the file is generated from (SAP or Data Warehouse), and:
- 7. For inbound files, where the file is loaded to (SAP or Data Warehouse).

Contractor shall provide the Department with access to the necessary software / license(s) at no additional cost to the Department.

Contractor shall only store or access State of Florida Data within the continental United States (U.S.). The Department reserves the right to inspect Contractor's data centers and facilities during the term of the Contract. Contractor's transition services shall include a listing of any equipment and software licenses used to provide services, submission of a schedule for transition activities, and return of Department-owned data and materials being used by the Contractor.

#### ii. Systems Security

Contractor shall develop and host the Online Transparency Website. The Online Transparency Website shall have Secure Sockets Layer (SSL) to establish a secure link between a Member's browser and the Online Transparency Website.

Contractor shall establish, maintain, and enforce (and Contractor shall ensure its affiliates and Subcontractors establish, maintain, and enforce) a policy that prohibits the sending of any State of Florida Data that is customarily considered to be sensitive or confidential in nature (e.g., social security number, protected health information, etc.) by electronic mail. Contractor agrees to encrypt the transmission of all State of Florida Data that is customarily considered to be sensitive or confidential in nature (e.g., social security number). The Service Provider shall notify the Department of the encryption software and procedures used by Contractor.

The Online Transparency Website and Contractor's facilities shall comply with all requirements of Health Insurance Portability and Accountability Act of 1996 (HIPAA), as amended, and the Health Information Technology for Economic and Clinical Health (HITECH) Act. Contractor shall execute and comply with all terms of a Business Associate Agreement.

Contractor shall develop a data security plan that describes the procedures and security measures for the protection of State of Florida Data and related information that is processed and stored by the Contractor, as well as safeguard the Contractor and Department's valuable IT resources and assets. Contractor shall provide the data security plan to the Department as part of the implementation plan. The data security plan shall include an audit component, that includes maintenance, retention, and review of audit logs to determine if personally identifiable information, personal health information, and State of Florida Data is accessed, modified, added, deleted, or transmitted.

#### iii. Ongoing System Maintenance and Corrections

Contractor shall have an ongoing obligation under the Contract to perform customary maintenance on the Online Transparency Website and to correct all newly identified or mutually agreed upon system defects, at no additional cost to the Department. The Parties may agree to changes to the Online Transparency Website through email between designated and authorized personnel of the Parties. For purposes of this Section, customary maintenance of the Online Transparency Website includes, but is not limited to, all work customarily performed with respect to:

- (a) adding, deleting, and updating health plans that contract with the Department;
- (b) adding, deleting, and updating Eligible Services, referenced-based prices, providers, and provider quality ratings;
- (c) implementing new and updating existing file-transfer protocols to create and send secure file transmissions on behalf of the State; and
- (d) implementing existing interface files with additional users.

This Section shall not restrict Contractor's ability to maintain and upgrade its systems and services according to Contractor's normal operations cycle, as well as out-of-band patching.

### iv. Scheduled System Downtime

Scheduled system releases and maintenance will be performed by Contractor and Subcontractors between 12:00 p.m. on Saturday to 12:00 a.m. on Sunday Eastern Time (ET). For system enhancements, major system projects, emergency patching, and for all system maintenance and releases that will occur outside the defined window, the Contractor and applicable Subcontractor shall coordinate with the Department regarding the required downtime window to minimize the impact in providing Services.

#### v. Quality Control and Auditing

Contractor shall document all changes made to the Online Transparency Program system, including any mapping changes from Contractor to third parties, and changes in process.

Contractor shall develop a data migration / transition plan to detail the activities that will occur in the event of Contract termination or expiration in order for the Services to be transferred back to the Department or an alternative service provider.

Online Transparency Website errors must be corrected within three (3) Business Days of discovery. Errors for this section shall include provider listings, provider and procedure pricing, Reference-Based Price, quality ratings, and Reward Payments.

Contractor shall provide the Department with a data quality checklist. The checklist must identify and define the data quality measures used by the Contractor to validate the integrity of data submitted by the Department and its contracted vendors (health plans, PBM, and human resource third party administrator).

Contractor shall maintain all historical data received during the term of the Contract and provide a methodology satisfactory to the State for the archiving and retrieving of historical data at no additional cost to the State. All historical data shall remain the property of the State, and shall be retained by the Contractor pursuant to the State of Florida General Records Schedule GS1-SL for State and Local Government Agencies or returned to the State upon Contract expiration as detailed in the data migration/transition plan.

#### vi. Training

Contractor shall provide training and training materials to Department employees. Training should be provided prior to implementation on January 1, 2019. Contractor shall provide training and training materials with each major upgrade, release, or version. Training may be delivered by webinar.

vii. System Upgrades, Enhancements, and Problems

Contractor shall provide prior notice of any significant planned system upgrades, migrations, or other material changes, including but not limited to claims, customer service, enrollment, operating systems, and any other changes that may materially affect the administration of the Online Transparency Program. Contractor shall provide the Department with thirty (30) days' written notice for any system upgrades, migrations, and other material changes that fundamentally alter the system.

Contractor shall immediately notify the Department upon the discovery of problems or issues impacting Reward Payment processing related to the Online Transparency Program. Failure to timely notify the Department shall be considered a material breach of Contract.

Contractor shall not take corrective action related to systemic problems or issues impacting Reward Payment processing related to, the program without the written approval of the Department, which approval shall not be unreasonably withheld or delayed.

# 3. Reward Payments

Contractor shall determine and facilitate Reward Payments to Enrollees, as follows:

a. Contractor, upon approval from the Department, shall determine the Reward

Payment methodologies, Reward Payment amounts, and the Rewardable Services. Reward Payment methodologies, Reward Payment amounts, and Rewardable Services may only change upon approval by the Department, which shall not be unreasonably withheld or delayed.

- b. An Enrollee will be eligible to receive a Reward Payment if the Enrollee or his or her dependent used the Online Transparency Website and received a Rewardable Service from a High Quality Provider. For inpatient services, Contractor's quality ratings will define High Quality Provider. For outpatient services, all providers licensed by the State (as evidenced by health plan payments to the providers) are deemed high-quality.
- Contractor shall determine Reward Payments to eligible Enrollees based upon a Reward Payment methodology(ies) mutually agreed upon by Contractor and the Department.
- d. Contractor shall determine the amount of each Reward Payment on a frequency approved by the Department. Contractor must confirm that the Member complied with the requirements of the Online Transparency Program and selected a Lower Cost Eligible Service from a High Quality Provider.
- e. Contractor shall notify the Department of each Reward Payment determination on a frequency approved by the Department.
- f. Contractor may send a confirmation notice to an Enrollee for each Reward Payment that is earned.
- g. Contractor shall accept and load data from any health plan, including a health plan that severs ties with the Department, for the tracking and accurate determination of Reward Payments.
- h. Contractor is not responsible for providing Reward Payments to Enrollees.

### 4. Online Transparency Program Materials and Communications Plan

Contractor shall develop and distribute to each Enrollee educational materials to promote the Online Transparency Program, at the sole cost and expense of Contractor. Such educational materials may require customization for the Online Transparency Program at no additional cost to the Department. Costs associated with printing, distributing, and mailing all materials shall be borne by Contractor.

- a. Contractor shall be responsible for writing, printing, and distributing (electronically or by mail) Online Transparency Program materials based on a Department-approved communications plan.
- b. Contractor shall develop a Department-approved communications plan for the Online Transparency Program. At a minimum, the communications plan shall include 1) at least one digital or print communication annually to Enrollees about the Online Transparency Program, and 2) content for inclusion in the annual benefits guide. Contractor will provide digital copy for open enrollment materials. The Department will deliver content on the program to Members.

- c. Contractor shall provide, upon request, printed materials in a medium widely accepted for the visually impaired and comply with any and all applicable federal and state laws and regulations.
- d. All printed material shall be provided in electronic format with final versions submitted to the Department in a PDF file format.
- e. Contractor shall submit copies of all promotional and Enrollee educational materials to the Department for prior written approval. All materials shall be approved in writing by the Department prior to use. The Department shall have five (5) business days to approve material.
- f. Contractor shall assist the Department (e.g., review, clarify, edit, and confirm accuracy) as requested in developing Department communications on the Online Transparency Program.

### 5. Third Party Outreach

Contractor shall use reasonable efforts to integrate with the Department's vendors, including the Department's health plans, pharmacy benefits manager, and human resource third party administrator to enable Contractor to effectively administer the Online Transparency Program and any current or future programs. Contractor shall also use reasonable efforts to integrate with any other third party, as requested by the Department. The timeline for these integrations will be agreed upon during implementation.

Contractor shall utilize data provided in the format and timeframes agreed upon between Contractor and the Department.

### 6. <u>Implementation Plan</u>

Contractor shall submit the final implementation plan to the Department for approval no later than ten (10) Business Days following execution of the contract. If the Department deems the implementation plan to be insufficient, Contractor shall work diligently to deliver an updated, final implementation plan satisfactory to the Department, recognizing that time is of the essence. Implementation plan shall be based on the proposed implementation plan submitted by Contractor during the procurement process.

The implementation plan shall fully detail all steps necessary to begin full performance of the contract on January 1, 2019, 12:00:00 a.m., EST, and specifically identify due dates of all tasks with a person assigned responsibility for each task.

The implementation plan shall include the following action items:

- a. Establishment and maintenance of an interactive website, mobile app or mobile-optimized website(s), dedicated toll-free phone line, interactive voice response system, and Department-approved communications at least two (2) weeks in advance of the fall 2018 open enrollment period for the 2019 plan year.
- b. Participation in select fall 2018 open enrollment for the 2019 plan year benefit fairs, meetings, and conference calls coordinated by the Department.

- c. Scheduling regular implementation status meetings and/or conference calls with contract manager. Contractor shall appoint one of its team members to be responsible for recording detailed meeting minutes and follow-up action items on behalf of all team members, including assignment of tasks and due dates. Minutes of decisions made and a list of action items shall be sent to contract manager within five (5) Business Days of the end of the meeting/call.
- d. Conducting background checks in accordance with Contract section 3.2.4, including subcontractors.
- e. Setting up for secure data feeds from each of the Department's health plans, pharmacy benefits manager, and the Department's human resource third party administrator.
- f. Testing enrollment and claims files, key procedures, and program process controls (e.g., approval, design, testing, acceptance, user involvement, segregation of duties, and documentation). Department must render functional acceptance prior to Go Live (January 1, 2019).
- g. Submission to a service delivery readiness assessment.
- h. Finalizing and validating billing procedures, invoice design, banking, reconciliation, and other financial processes, all subject to Department's prior approval.
- i. Designing and presenting to the Department for approval all communication materials to be used.
- j. Finalizing a process for tracking and responding to Member inquiries and complaints, which includes measuring and reporting turn-around time.

Contractor shall be one hundred percent (100%) operational prior to the effective date of January 1, 2019, 12:00:00 a.m., EST. Contractor pays the Amount of Risk listed in the Performance Guarantees for failure to meet this milestone.

# 7. Account Manager and Management Team

- a. Contractor shall assign a dedicated, but not necessarily exclusive, account manager as the primary contact for the Department. The account manager shall participate on the implementation team and coordinate, troubleshoot, advance, and track the State's interests and requests throughout the organization.
- Contractor shall assign a dedicated, but not necessarily exclusive, Account Management Team that may include an executive sponsor, an account manager, claims manager, and customer service manager.
- c. Contractor shall provide a written list of its Account Management Team members within ten (10) Calendar Days of contract execution. Changes to the individuals listed shall be sent to the Department in writing within ten (10) calendar days of the change.
- d. The replacement of personnel to the Account Management Team assigned to this Contract shall be subject to the Department's prior written approval, should the Department request it at the time.

- e. The Account Management Team shall be able to devote the time and resources needed to successfully manage the account including being available for frequent telephonic, email, and on-site consultations, if necessary.
- f. The Account Management Team shall be familiar with Contractor's functions and operations that relate directly or indirectly to the Department, the Online Transparency Program, and the Department's relationships with third parties.
- g. Contractor shall maintain a current Account Management Team organizational chart. Contractor shall promptly notify the Department of any changes and provide detailed information regarding new personnel including name, professional background, mailing and physical address, email address, and work and cell phone numbers along with an updated organizational chart.
- h. Department may give a plan performance review to the Account Management Team or separately to each team member. An action plan, as determined by the Department, must be implemented based on measurement criteria listed in the Performance Guarantees section.
- Contractor shall participate in regularly scheduled meetings or calls as mutually agreed upon by the Parties to discuss the Online Transparency Program and website administration.

#### 8. Background Checks

Contractor shall comply with employee and Subcontractor security requirements, including performing background checks described in Contract Section 3.2.4.

# 9. Meetings/Conference Calls

- a. Quarterly Meetings: Contractor shall attend all quarterly meetings at the State offices in Tallahassee, Florida, or by telephone conference call as directed by the Department. Contractor shall not be entitled to additional compensation for meeting preparation or attendance. Quarterly reports are due within forty-five (45) calendar days following quarter end and meetings/calls are to be held within sixty (60) calendar days following quarter end. The fourth quarter meeting shall include both quarterly and annual calendar year reports and deliverables. Requirements also include quarterly reports and meetings as may be required by the Department throughout the term of the Contract or following termination of the Contract.
  - i. Agenda: At the Department's request, Contractor shall provide for the Department's approval a draft agenda five (5) Business Days in advance of a meeting allowing changes to the agenda and a reasonable opportunity to prepare for the meeting. At a minimum, Contractor and Department will review Contractor's quarterly reports and other issues such as performance guarantees, operations, program changes or enhancements, utilization patterns, program outcomes, customer service issues, future goals and planning, and other issues reasonably related to the Contract. Contractor shall address past performance, anticipated future performance, and compare Contractor's performance under the Contract to 1) Contractor's total book of business and 2) other governmental clients.
  - ii. Minutes: Within five (5) Business Days after any meeting, Contractor shall provide

the Department detailed draft meeting minutes. Department will review and revise the draft minutes as appropriate and return to Contractor. Contractor shall provide the Department with final minutes within three (3) Business Days after revised minutes. Minutes shall include a list and description of follow up Deliverables, with assigned person and due date.

b. Other Meetings: progress meetings, issue meetings, and emergency meetings shall be held as necessary. Either party may call such a meeting, subject to reasonable notice. Any meeting held in person shall be at the State's offices in Tallahassee, Florida. Contractor shall not be entitled to additional compensation for meeting preparation or attendance.

# 10. Benefit Fairs

- a. Contractor shall participate in at least five (5) annual open enrollment benefit fair locations that are sponsored by the Department or its designee. At a minimum, Contractor shall attend the five benefit fairs that recorded the highest attendance the previous year. Contractor's representatives attending the benefit fairs shall be employees of Contractor (not subcontractors or temporary personnel) and adequately trained and knowledgeable about the Online Transparency Program and website. Contractor shall educate Enrollees on the Online Transparency Program and website benefits, services, and other tips to ensure a positive Member experience.
- b. Contractor shall be responsible for all costs associated with participating in benefit fairs, including travel.
- c. Contractor shall not discuss with Enrollees or prospective Enrollees or in any manner allude to coverage, products, or materials other than those explicitly related to the Online Transparency Program without the permission of the Department.

#### 11. Mail

Contractor shall hold returned mail for thirty (30) calendar days, during which time Contractor shall search for an updated address with each subsequent file coming from the state's human resource administrator (People First). After thirty (30) Calendar Days, Contractor shall store copies on its document imaging system and destroy the returned mail.

### 12. <u>Department Inquiries, Account Service, and Dispute Support</u>

Contractor shall, upon request of the Department or its attorneys and at no additional cost, assist the Department in responding to inquiries received by the Department from Enrollees, Members, providers, or other persons related to any aspect of Services delivered under the Contract. Such requests shall be a) given a priority status, b) subject to a method of tracking, c) result in the delivery of all requested information, documentation, etc., and d) handled or overseen by a lead customer service person.

Contractor shall immediately assist the Department in preparing its reply when the Department requires an emergency response, including providing data and documentation within the time frames prescribed by the Department given at that time.

# 13. Public Records Requests and Subpoenas

Contractor shall, upon request and at no additional cost, provide the Department with any necessary data, documents, and so forth, to enable the Department to respond in a timely manner to public records requests and subpoenas related to any aspect of Services delivered under the contract.

# 14. Requests for Legislative Initiatives and Legislative Reports

Contractor shall make available, at no additional cost to the Department, all necessary resources to assist the Department in responding to bill analyses and legislative inquiries and requests, including but not limited to the Account Management Team, analytics and outcomes, research and development, and government relations related to any aspect of Services delivered under the Contract. Contractor shall respond within the timeframe set by the Department, which shall be determined at the time of the inquiry depending upon the scope and complexity of the request.

# 15. <u>Customer Service Unit</u>

- a. Contractor shall maintain a customer service unit dedicated, but not necessarily exclusive, to performing all aspects of Member-related customer service and shall include a call center. Calls to this unit shall be accepted and answered promptly during hours mutually agreed upon by the Parties, currently Monday through Friday 9 a.m. to 6 p.m. (EST), excluding State holidays set forth in section 110.117, Florida Statutes.
- b. Contractor shall maintain a toll-free customer service number, which will permit access anywhere in the United States. Customer service unit is subject to pertinent requirements in the Performance Guarantees section.
- c. Contractor shall record one hundred percent (100%) of all customer service calls. Audio copies of call recordings must be provided to the Department within three (3) Business Days upon request. Call recording must be provided electronically.

#### 16. Customer Service Operations

The customer service operation shall include, at a minimum, the following:

- a. Program-specific training and knowledge to assist Members, prospective Enrollees, physicians, etc., regarding the Online Transparency Program;
- b. Assistance to Members who contact Contractor's customer service unit with limiting identifying information;
- c. If applicable, maintaining of an updated enrollment file that identifies eligible Members and other pertinent information regarding Members;
- d. Processes for triaging emergency requests;
- e. Adequate and appropriate access to the customer service system for Members with disabilities (e.g. TTY and online access);
- f. Sufficient personnel available to provide multi-lingual (Spanish, at a minimum) service and the ability to provide service to the hearing and vision impaired; and

g. Information systems capable of electronically transmitting, receiving, and updating Enrollee profile information from People First. Maintain a service disruption plan or procedure to continue customer service activities when temporarily unavailable due to either scheduled or unforeseen events (e.g., relocating offices, repairing/restoring utility or power supply, upgrading phone systems, and other events). The Department shall be notified as soon as possible for scheduled disruptions and other events.

#### 17. Member Satisfaction Surveys

Contractor shall conduct an annual Member satisfaction survey to measure overall satisfaction, subject to Section 4: Performance Guarantees of this Attachment 2. Survey instrument, methodology, timing, and distribution are subject to Department approval. In addition to the Contractor's annual Member survey, the Department may conduct its own Member satisfaction survey. The Department may select the survey instrument and may either conduct or have it conducted by an independent third party. Survey results may be used, in part, to determine satisfactory performance of the Contract. If the survey shows unsatisfactory performance, Contractor shall implement a corrective action plan approved by the Department.

#### 18. Protected Health Information

Contractor agrees to adhere to leading industry practices in the development, implementation, and application of administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of the protected health information that Contractor creates, receives, maintains, or transmits in Contractor's administration of the Contract, as required by the Health Insurance Portability and Accountability Act (HIPAA) security standards and all applicable HIPAA administrative simplification rules.

#### 19. Use of Plan Data

- a. Contractor shall not sell or share the State of Florida Data, any health plan's data, or any metadata without the prior written authorization of the Department.
- b. Contractor agrees that the only compensation to be received by or on behalf of its organization in connection with this Contract shall be that which is paid directly by the State.

#### 20. Data Transfers as Required

File transfers between Contractor and Department and/or authorized third parties shall be exchanged using a method, format, and frequency required by the Department. Contractor agrees that the Department's enrollment file shall be the official system of record. Contractor shall not overwrite, update, or in any way change the enrollment information without the express written direction from the Department or People First.

# 21. Records Retention

Contractor shall retain records as required by the Contract or longer, if required by state and/or federal laws or regulations.

#### 22. Eligibility Verification

Contractor shall verify Member eligibility before authorizing a Member to select an Eligible Service. Contractor may rely on the most recent eligibility file for verification of eligibility.

### 23. Inaccurate Reward Payments

- a. Upon discovery, notification, or recoveries as part of audits (e.g., Contractor self-audit, Department audit, etc.), the Contractor shall fully rectify the inaccurate Reward Payments, including but not limited to reimbursing the Department whenever payment is made that is not in accordance with the terms of the Contract or Department-approved methodology. Contractor shall reimburse the Department one hundred percent (100%) of all identified overpayments that are a result of errors on the part of the Contractor. Such overpayments shall not be reduced by contingency fees or other fees charged by an auditor or other recovery service. Contractor must hold harmless the Enrollee for any overpayment.
- b. Contractor shall send payment of these recoveries to the State via an electronic fund transfer. The Contractor must provide to the Department a reconciliation report in a format and frequency approved by the Department.

#### 24. Recovery Procedures for other Payments

- a. Contractor shall have procedures in place for recovery of fees and financial errors identified in all audits (e.g., Contractor self-audit, Department audit, eligibility audit, etc.). Contractor shall recover and send payment of these recoveries to the State.
- b. The Contractor shall reimburse the Department for any and all overpayments regardless of how the error was discovered. Reimbursement shall be made to the Department via an electronic fund transfer within sixty (60) days of identifying the overpayment.

# 25. Appeal Services

- a. Contractor shall administer appeals in accordance with the appeals process described herein and as otherwise required by the Department and state and federal law.
- b. Contractor shall establish a Level I appeal process. The appeal process shall allow the Member to supply any information or documentation to support the appeal. Contractor will review the Level I appeal and all documentation and approve or deny the appeal. Upon determining that the Level I appeal is without merit, Contractor will deny the Level I appeal in writing and provide a notification to the Member that the Member has an opportunity to file a Level II appeal with the Department. The Department will then handle all Level II appeals. Contractor will assist the Department with Level II appeals and administrative hearings, as needed.
- c. The Department must approve and may customize any and all correspondence, letters, and other communications related to any part of the appeals process. Contractor shall adhere to the standards in Section 4: Performance Guarantees of this Attachment 2. Contractor shall maintain a record of all grievances/appeals from Members and shall provide a summary of grievances/appeals to the Department quarterly or more frequently, as requested. Upon request, Contractor shall provide a narrative summary of the reasons for the grievances/appeals, the disposition thereof, and any corrective action plans implemented as the result of the grievance/appeal.
- d. Upon the request of the Department or its attorneys, and within specified timeframes by

the Department, Contractor shall provide all documentation related to a Member's appeal/administrative hearings(s). This documentation shall include but not be limited to all documentation related to the Member's use of the Online Transparency Program. Contractor shall make available the documentation and testimony of Contractor's employees, consultants, associates, and other personnel necessary for the Department's presentation of the review or appeal/administrative hearings via telephone or in-person if required by the Department, at no cost to the Department.

# 26. Fraud and Abuse Investigations

Contractor shall develop and/or maintain protocols, procedures, and/or system edits, subject to the Department's approval and customization upon request, to aggressively monitor for fraud, abuse, and waste.

Contractor shall investigate any fraudulent, suspected fraud, or suspicious activity relating to the Online Transparency Program that it believes to be fraudulent or abusive whenever detected or brought to Contractor's attention by the Department or other persons. Contractor shall immediately notify the Department of any fraudulent or abusive activities relating to the Online Transparency Program that it uncovers and shall fully cooperate with and assist the Department, law enforcement, and State agencies in their investigations or inquiries regarding any such matters and in any related recovery efforts.

#### 27. Report Format and Timeliness

Contractor shall electronically deliver all reports and receive all files listed in MSR No. 37 Reporting and Deliverables in the format, frequency, and timeframe and to the intended recipient noted in the list of reports or as otherwise required by the Department.

Contractor shall acknowledge report requests within one (1) Business Day and shall provide an expected timeline for completion and delivery date.

#### 28. Redacted Copies

Reports containing proprietary, trade secret, and/or confidential information shall be delivered in a redacted format at the same time as any non-redacted report, with redacted report delivered electronically. Complete and detailed supporting documentation must be provided with the submission of each report. Supporting documentation must identify the source of the material.

#### 29. Direct Deposit EFT

Contractor shall accept payments from the Department processed through the Department's standard transmittal process (i.e., electronic funds transfer (EFT) to the Contractor) and by Department-determined due dates. The Contractor must complete a direct deposit authorization form (currently form number DFS-A1-26E rev. 6/2014).

### 30. <u>Service Payments</u>

a. Contractor shall provide the Department a detailed (itemized) invoice for administrative fees and charges no later than the tenth (10<sup>th</sup>) Calendar Day of each month following the month Services were rendered. Required detail and documentation for such invoices shall be as specified by the Department and shall provide sufficient detail for pre- and postaudit. Invoices and supporting documentation shall be provided in paper and

electronically.

- b. Upon determination by the Department that the invoices are complete and accurate and that payment is due, the Department shall process each invoice in accordance with the provisions of section 215.422, Florida Statutes. The Department shall forward payment through EFT to the Contractor for the invoiced amount.
- c. If the Department contests the invoice charges as submitted, Contractor may be required to provide additional documentation.
- d. Contractor agrees that the only compensation to be received by or on behalf of its organization for this Contract shall be as expressly set forth in the Contract.

#### 31. Audits

- a. Contractor shall provide the Department and the Department's third-party auditor at least the following audit access, in addition to any other audit rights specified in the ITN, the Contract, and the financial reply:
  - To audit any data necessary to ensure the Contractor is complying with all Contract terms. Such audit rights include but are not limited to one hundred percent (100%) of Reward Payments, appeals, and information related to the reporting and measurement of Performance Guarantees.
  - ii. To audit post termination; and
  - iii. To perform additional audits during the year of similar scope if requested as a follow up to ensure significant or material errors found in an audit have been corrected and are not recurring, or if additional information becomes available to warrant further investigation.
- b. Contractor shall cooperate with requests for information, which includes, but is not limited to, the timing of the audit, deliverables, data/information requests and the time to respond to questions during and after the audit process. The Contractor shall provide a response to all audit findings within fifteen (15) business days of delivery to the Contractor, or at a later date if mutually determined to be more reasonable based on the number and type of findings.

# 32. Audit Findings

- a. Upon the discovery of any overpayment(s), the Contractor shall reimburse the Department one hundred percent (100%) of the total overpayment amount upon finalization of the audit.
- b. If an audit finding determines that there are systematic issues affecting the Online Transparency Program, Contractor shall coordinate with the Department to develop and immediately implement a corrective action plan subject to the customization and approval of the Department.

#### 33. Data Remains Property of the Department

All claim records and eligibility data used by Contractor relating to this Contract shall remain

the property of the Department.

#### 34. Disaster Recovery Plan

Contractor shall develop, implement, and maintain a disaster recovery plan and shall submit a copy of such for review by the Department on or before the effective date of this Contract. Any changes to the plan throughout the term of the Contract must be sent to the Department.

#### 35. Services after Contract Termination

Contractor shall continue to provide the following services to ensure that the contractually required services resulting from this Contract are maintained at the required level of proficiency for up to twelve (12) months following the effective date of termination of the Contract:

- a. Determination of Reward Payments for members;
- b. Determination of savings to the State of Florida; and
- c. Reports.

The Department shall continue to have the same online access to Contractor's reporting, Reward Payment processing information, and other management services, systems, and programs.

# 36. Online Reporting and Management Tools

- a. Contractor shall provide to the Department online access to its reporting, Reward Payment processing information, and other management services, systems, and programs. Reports may be provided in an excel format and be downloadable from the client portal.
- b. Contractor shall provide to the Department user manuals and any other printed or digital material used in connection with the systems.
- c. Contractor shall, upon request of the Department, provide Department staff with training for the online reporting and management tools.

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# 37. Report and File Exchange Requirements

The Contractor shall exchange reports and files to/from the Division or third parties, as specified below. The frequency and due dates shall be determined during implementation. Contractor shall provide ad hoc reports as requested by the Division, and in a format requested by the Division.

REPORT AND FILE EXCHANGE REQUIREMENTS					
FREQUENCY	REPORT NUMBER	REPORT / FILE NAME	DUE DATE	FILE LAYOUT	RECIPIENT
		Claims data file from health plans		Contractor's file format.	Contractor
		Provider file from health plans		Department-prescribed format will be provided during implementation.	Contractor
		Enrollment file		Department-prescribed format will be provided during implementation.	Contractor
		Reward Payment data file		Department-prescribed format will be provided during implementation.	Department
		Reward Payments Report		Department-prescribed format will be provided during implementation.	Department
		Reward Overpayment Reimbursement Report		Department-prescribed format will be provided during implementation.	Department
		Utilization / Member Engagement / Trends Report		Department-prescribed format will be provided during implementation.	Department

State of Florida and Member Cost Savings Report	Department-prescribed format will be provided during implementation.	Department
Administrative Fee Invoice	Department-prescribed format will be provided during implementation.	Department
Performance Guarantee Report	Department-prescribed format will be provided during implementation.	Department
Appeals Report	Department-prescribed format will be provided during implementation.	Department
Performance Bond and Insurance Report	Department-prescribed format will be provided during implementation.	Department
Program Enhancement Report	Department-prescribed format will be provided during implementation.	Department

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# **SECTION 4. PERFORMANCE GUARANTEES**

- Total payments for aggregate missed performance guarantees shall not exceed \$170,000 per year (Aggregate Fees at Risk).
- Any performance guarantee missed due to performance by the Department shall not be assessed against Contractor.

PG	Aggregate Fees at Risk	Objective	Performance Standard and Definition	Measurement Period
PG-1	\$1,000 per calendar day after date of measurement	On-time Program Delivery	One-hundred percent (100%) of the website services will be available on the Service Commencement Date.  • The site and program will be fully functional on the Service Commencement Date.  • The Department must meet its obligations in the agreed-upon timeframes (ex. approval of communications)  • Specific implementation dates will be mutually agreed based upon specifics required by the Department.	Applicable for first year, measured at the Service Commencement Date.
PG-2	\$250 per full percentage point below measurement	Timely member service	One-hundred percent (100%) of member email inquiries responded to within one (1) Business Day.	Measured quarterly, reported quarterly.
PG-3	\$1,000 per full percentage point below measurement	Timely member service	<ul> <li>Ninety-eight percent (98%) of calls answered within an average of thirty (30) seconds or less.</li> <li>Inbound customer calls received will be answered by a live agent within thirty (30) seconds.</li> <li>Target time threshold is measured from time the call is presented in the call queue for an agent.</li> <li>A minimum of fifty (50) calls required in the period.</li> <li>This Performance Guarantee will not apply if Contractor receives unrelated program calls as a result of actions by the Department or the Department's third-party vendors.</li> </ul>	Measured quarterly, reported quarterly.

PG-4	\$5,000 per half of percentage point below the measurement	Utilization	<ul> <li>The utilization rate for fiscal year 2019/2020 and thereafter will be established based on the annual utilization during fiscal year 2018/2019.</li> <li>Search volume calculated as number of searches in a one-month period divided by the number of Enrollees.</li> <li>Engagement rate will be reported monthly.</li> </ul>	Measured annually beginning in year 2 of the Contract.
PG-5	\$100 per hour that the measurement criterion is not met	Website Availability	<ul> <li>Web Portal available &gt; 99% of the time.</li> <li>Web Portal availability is determined as either one of two external monitoring sites being able to reach healthcarebluebook.com.</li> <li>The Average Monthly Availability must not be less than ninety-nine percent (99%) each month.</li> <li>Availability does not include scheduled downtime during established maintenance windows</li> </ul>	Measured monthly, reported quarterly.
PG-6	\$100 per Business Day beyond the measurement criteria	Timely Reporting	<ul> <li>All reports will be provided to Client with the following frequency/due date:</li> <li>Monthly reports are delivered by the due date</li> <li>Quarterly utilization reports are delivered by the due date.</li> <li>Annual reports are delivered by the due date.</li> </ul>	Measured monthly, quarterly, and annually, as applicable to the particular report.
PG-7	\$250 per full percentage point below measurement	Timely Account Service	One-hundred percent (100%) of Department inquiries initially responded to within one (1) Business Day.	Measured quarterly, reported quarterly.

PG-8	\$1,000 per percentage point below the measurement criteria	Member Satisfaction	<ul> <li>The level of overall satisfaction will be greater than or equal to ninety percent (90%).</li> <li>Modality (online, telephone, mail) of survey will be mutually agreed upon by Healthcare Bluebook and the Department.</li> <li>Satisfaction survey uses a 5-point scale (Very Satisfied to Very Unsatisfied).</li> <li>Satisfaction is defined as the sum of the top two categorical scores (Very Satisfied or Satisfied) divided by total respondents.</li> <li>Metric will apply to Members who utilize Services.</li> </ul>	Measured annually.
PG-9	\$250 per Business Day beyond the measurement criteria	Reward Payment Notification	One-hundred percent (100%) of all Reward Payments must be reported to the Department within the Department-approved timeframe.	Measured monthly, reported monthly.
PG-10	\$5,000 per Calendar Day beyond the measurement criteria.	Security Breach	Contractor shall notify the Department within two (2) Business Days of the contractor's knowledge of any security incident or breach involving State of Florida Data.	Measured annually.

PG-11	\$2,500 per Calendar Day beyond the measurement criteria.	Corrective Action	<ul> <li>Contractor shall submit an approvable CAP within ten (10) Calendar Days and implement as agreed to in the CAP.</li> <li>If the submitted CAP is not approved, Contractor shall revise the CAP, incorporating any feedback by the Department, and resubmit within five (5) business days from receipt of notice that CAP was not approved.</li> <li>Measurement methodology shall be measured from date of delivery of the plan performance review in Calendar Days.</li> </ul>	Measured annually.
PG-12	\$1,000 per meeting at which the Account Management Team is not in attendance unless pre- approved by the Department.	Quarterly meetings	The Account Management Team will attend and participate in 100% of all required quarterly performance meetings.	Quarterly
PG-13	\$2,500 per benefit fair not staffed as required	Open Enrollment Benefit Fairs	At a minimum, Contractor shall have Contractor employees at the top five (5) most attended annual open enrollment meetings / benefit fairs or the five (5) meetings/fairs as designated by the Department.	Annually

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#### **SECTION 5. TRANSITION PLAN**

The Department may require the Contractor to provide uninterrupted transition services as the Department deems reasonable and necessary and/or as necessary for the Department to comply with all legal requirements for establishing a new contract to continue the provision of transition services during a transition period.

Transition services shall be governed as follows:

- Transition Period. The transition period shall be determined by the Department, and Contractor will be notified of the period in writing. The Department shall consult with the Contractor prior to making such determination. The Department reserves the right to subsequently amend the transition period upon thirty (30) days advance written notice to the Contractor.
- 2. Transition Plan. The Contractor must, one hundred twenty (120) days prior to the end of this Contract, or if this Contract is terminated prior to the end of its term, within the time period prescribed by the Department, provide the Department with a detailed written plan for transition which outlines, at a minimum, the tasks, milestones and deliverables associated with project transition.
- 3. Within fifteen (15) Business Days from receipt of the Contractor's proposed Transition Plan, the Department shall either approve the Transition Plan or notify the Contractor, in writing, of the changes required to the Transition Plan so as to make it acceptable to the Department.
- 4. Within fifteen (15) Business Days from the Contractor's receipt of the required changes, the Contractor shall incorporate said changes into the Transition Plan and submit such revised Transition Plan to the Department.
- 5. The Contractor shall be responsible for transitioning the project services in accordance with the approved Transition Plan.
- 6. The Contractor is required to provide Contractor-related obligations and deliverables to the Department through the final financial settlement of this Contract, including but not limited to:
  - i. Provide all transition services received on or before the scheduled termination date of the Contract;
  - Complete all reports, assessments, and analyses required by the Contract; and
  - iii. Agree to fully cooperate with the Department on all requirements of the Contract.

# **ATTACHMENT 3:**

# PRIVACY, SECURITY, AND CONFIDENTIALITY BUSINESS ASSOCIATE AGREEMENT

This Privacy, Security, and Confidentiality Business Associate Agreement ("Agreement") is between the State of Florida Department of Management Services ("Agency"), and CareOperative dba Healthcare Bluebook ("Business Associate"), (each individually, a "Party," and collectively, the "Parties"), with an effective date of on the last date signed by all the parties.

WHEREAS, Business Associate has agreed to perform services for or on behalf of Covered Entity;

WHEREAS, such services may involve the use or disclosure of Protected Health Information that are protected under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), 45 C.F.R. §§ 160 and 164, the Health Information Technology for Economic and Clinical Health Act of 2009 (the "HITECH Act"), and the regulations promulgated thereunder; and section 110.123(9), Florida Statutes; and

WHEREAS, this Agreement is intended to satisfy the requirements for Business Associate contracts under 45 C.F.R. § 164, subparts C and E, and the HITECH Act, and to address the confidentiality requirements of section 110.123(9), Florida Statutes.

NOW THEREFORE, in consideration of the mutual covenants provided herein and other good and valuable consideration, Covered Entity hereby agrees to provide certain information to Business Associate, and Business Associate hereby agrees to comply with this Agreement; the applicable provisions of 45 C.F.R. §§ 160 and 164; the HITECH Act; and sections 110.123(9) and 501.171, Florida Statutes; and to assist Covered Entity with its compliance therewith, as follows:

#### 1. Definitions

Terms used but not otherwise defined in this Agreement shall have the same meaning as defined in 45 C.F.R. §§ 160 and 164 and/or the HITECH Act.

- (a) "Agency" means the Florida Department of Management Services ("DMS"), an executive agency of the State of Florida, and the Division of State Group Insurance ("DSGI") with its principle place of business at 4050 Esplanade Way, Suite 215, Tallahassee, FL 32399-0950.
- (b) "Agreement" means this Privacy, Security, and Confidentiality Business Associate Agreement.
- (c) "Breach" when referring to a breach of Protected Health Information or PHI means the acquisition, access, use, or disclosure of PHI that is not permitted by 45 C.F.R. § 164, subpart E, which compromises the security

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- or privacy of PHI. See definition of "Protected Health Information" or "PHI," herein.
- (d) "Business Associate" refers to CareOperative dba Healthcare Bluebook, who hereby agrees to provide services to the Division of State Group Insurance as a business associate, as that term is defined in 45 CFR §160.103.
- (e) "Covered Entity" means the State of Florida's Division of State Group Insurance ("DSGI").
- (f) "Contract" means the contract awarded to the Business Associate pursuant to DMS-17/18-024.
- (g) "Individual" has the same meaning as the term "individual" in 45 C.F.R. § 160.103 and shall include a person who qualifies as a personal representative in accordance with 45 C.F.R. § 164.502(g).
- (h) "Parties" mean collectively the Agency and Business Associate. A "Party" means either the Agency or Business Associate.
- (i) "Protected Health Information" or "PHI" means individually identifiable health information as defined in 45 C.F.R. § 160.103, whether secured or unsecured, and in any type of format.
- (j) "Plans" means the insurance coverages offered through Covered Entity, as authorized in section 110.123, Florida Statutes.
- (k) "Privacy Rule" means the Standards for Privacy of Individually Identifiable Health Information set forth in 45 C.F.R. § 160 and 45 C.F.R. § 164, subparts A and E, as amended.
- (I) "Secretary" means the Secretary of the U.S. Department of Health and Human Services or designee.
- (m) "Security Rule" means the security provisions set forth in 45 C.F.R. § 160 and § 164, subparts A and C, as amended.

# 2. Obligations and activities of Business Associate

#### **Business Associate Agrees to:**

- (a) Comply with all applicable provisions of 45 C.F.R. §§ 160 and 164, subparts A, C, and E; the HITECH Act; sections 110.123(9) and section 501.171, Florida Statutes; and the terms of this Agreement.
- (b) Not use or further disclose PHI other than as permitted or required by Sections 3 and 7 of this Agreement or as required under federal or Florida law.

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- (c) Ensure the confidentiality, integrity, and availability of all Electronic PHI Business Associate creates, receives, maintains, or transmits.
- (d) Ensure that every agent and subcontractor that creates, receives, maintains, or transmits PHI complies with the restrictions and conditions contained in this Agreement, HIPAA, and the HITECH Act.
- (e) Make any amendment(s) to PHI in a designated record set that Covered Entity or an Individual directs or agrees to pursuant to 45 C.F.R. § 164.526, in a prompt and reasonable manner or take other measures as necessary to satisfy Covered Entity obligation(s) under 45 C.F.R. § 164.526.
- (f) Create and retain all records necessary to determine compliance with HIPAA, the Privacy Rule, Security Rule, and HITECH Act.
- (g) Make its internal practices, books, and records available to the Secretary in a time and manner designated by Covered Entity or the Secretary, for purposes of determining compliance with HIPAA, the Privacy Rule, Security Rule, and HITECH Act.
- (h) Cooperate with any investigations by the Secretary to determine compliance with HIPAA, the Privacy Rule, Security Rule, and HITECH Act.
- (i) Document disclosures of PHI and provide to an Individual, at the request of Covered Entity or an Individual, an accounting of such disclosures in accordance with 45 C.F.R. § 164.528. Business Associate shall assist Covered Entity in complying with HIPAA regulations relating to the required Disclosure, Amendment, or Accounting.
- (j) Certify that it is in compliance with all applicable provisions of HIPAA standards for electronic transactions and code sets, also known as the Electronic Data Interchange ("EDI") Standards, in accordance with 45 C.F.R. § 162; and the Annual Guidance as issued by the Secretary pursuant to the HITECH Act, section 13401. Business Associate further agrees to ensure that every agent and subcontractor that conducts standard transactions on its behalf, agrees to comply with the EDI Standards and the Annual Guidance.
- (k) Use the Minimum Necessary type and amount of PHI required to perform services in accordance with 45 C.F.R. § 164, subpart E.
- (I) Comply with all requirements of 45 C.F.R. § 164, subpart E, that apply to Covered Entity to the extent Business Associate carries out any obligations(s) of the Covered Entity under subpart E.

# 3. Permitted and required uses and disclosures of PHI by Business Associate

(a) Except as expressly permitted in this Agreement or in writing by Covered Entity, Business Associate shall not divulge, disclose, or communicate PHI

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- to any third party in violation of this Agreement without prior written approval from Covered Entity.
- (b) Except as otherwise limited in this Agreement, Business Associate may use PHI to provide data aggregation services to Covered Entity as permitted by 45 C.F.R. § 164.504(e)(2)(i)(B).
- (c) Business Associate is authorized to de-identify Protected Health Information in accordance with 45 C.F.R §164.502(d). Business Associate shall not share, distribute, or sell any Protected Health Information.
- (d) Business Associate must comply with 45 C.F.R. § 164, subpart E, and may not use or disclose PHI in violation of 45 C.F.R. § 164, subpart E.
- (e) Business Associate may use and disclose PHI to report violations of law to appropriate federal and state authorities, consistent with 45 C.F.R. § 164.502(j)(1).
- (f) Business Associate may use and/or disclose PHI for Business Associate's proper management and administration, provided that: (1) Business Associate obtains reasonable assurances from the person to whom PHI is disclosed that it will remain confidential and used or further disclosed only as required by law or for the purpose for which it was disclosed to the person; and (2) the person notifies Business Associate of any instances of the Breach of PHI for which it is aware. Business Associate also may make disclosures that are required by law. Business Associate's use of PHI as described in this paragraph is subject to and limited as described in 45 C.F.R. § 164.504(e)(2) and (4).
- (g) Business Associate may create a Limited Data Set only as necessary and required for the purpose of performing its obligations and services for Covered Entity, provided that Business Associate complies with the provisions of this Agreement.
- (h) Business Associate shall disclose PHI when required by the Secretary to investigate or determine Covered Entity or Business Associate's compliance with 45 C.F.R. § 164, subpart E.
- (i) Business Associate shall provide access to PHI in a designated record set as required under 45 C.F.R. § 164.524.
- (j) Business Associate shall, upon request by Covered Entity or Individual, disclose PHI to Covered Entity, Individual, or Individual's designee, as necessary to satisfy Covered Entity's obligations under 45 C.F.R. §§ 164.502(a)(4)(ii), 164.524(c)(2)(ii), and 164.524(c)(3)(ii) with respect to an Individual's request.

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#### 4. Obligations of Covered Entity

#### **Covered Entity Agrees to:**

- (a) Notify Business Associate, upon request, of any limitation(s) in Covered Entity's Notice of Privacy Practices in accordance with 45 C.F.R. § 164.520, to the extent that such limitation(s) may affect Business Associate's use or disclosure of PHI.
- (b) Notify Business Associate of any changes in, or revocation of, Authorization by an Individual or his or her personal representative regarding the use or disclosure PHI, if such changes affect Business Associate's use or disclosure thereof.
- (c) Notify Business Associate of any restriction to the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 C.F.R. § 164.522, if such changes affect Business Associate's use or disclosure thereof.
- (d) Not provide Business Associate with more PHI than that which is minimally necessary for Business Associate to provide the services and, where possible, Covered Entity shall provide any PHI needed by Business Associate to perform the services in the form of a Limited Data Set, in accordance with 45 C.F.R. § 164.504(e)(3)(iv).
- (e) Not request Business Associate to use or disclose PHI in any manner that would violate HIPAA, the HITECH Act, or Florida law.

# 5. PHI Security Requirements

- (a) Protection of Protected Health Information. Business Associate shall protect against any reasonably anticipated threats or hazards to the confidentiality, security, or integrity of PHI and protect against any reasonably anticipated uses or disclosures of such information that are not permitted or required under 45 C.F.R. § 164, subpart E. Business Associate shall implement policies and procedures to prevent, detect, contain, and correct security violations.
- (b) <u>Security of Electronic Protected Health Information</u>. Business Associate will develop, implement, maintain, and use administrative, technical, and physical safeguards to prevent security violations and the unpermitted acquisition, access, use, or disclosure of PHI in accordance with 45 C.F.R. § 164, subpart C.
- (c) <u>Business Associate's due diligence</u>. Business Associate shall make a goodfaith effort to identify any unpermitted access, acquisition, use, or disclosure of any type of PHI or unauthorized access, use, disclosure, modification, or destruction of information or interference with system operations in an information system.

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- (d) <u>Compliance</u>. Business Associate shall ensure that its agents and subcontractors comply with 45 C.F.R. § 164, subparts A, C, and E, and all applicable standards relating to all Electronic PHI.
- (e) <u>Compliance Date</u>. Business Associate certifies compliance with this section of the Agreement on or before the date on which its representative signs this Agreement as set forth in the signature blocks at the end of this document.

## 6. Notification and reporting requirements

(a) Reporting of Security Incidents. Within two (2) business days of discovery, Business Associate will report to the Covered Entity any Security Incident that involves the (1) unpermitted acquisition, access, use, or disclosure of PHI; and/or (2)(a) modification or destruction of Electronic PHI or (b) interference with system operations in an information system containing Electronic PHI. For any other type of Security Incident, Business Associate shall report such incident to Covered Entity upon request. Such reports shall include a description of the incident, identification of any Individuals affected (if any), and the types of PHI involved (if any). The day the Security Incident is discovered or would have been discovered with the exercise of reasonable diligence will be considered the first business day of the reporting period.

A Security Incident does not include pings that do not result in a ping flood, broadcast attacks on Vendor's firewall, port scans, and any combination of the above, so long as no such Incident results in unauthorized access, use, or disclosure of protected health information, and does not result in a denial of services to customers.

- (b) Notification to Covered Entity regarding a Breach of PHI. Within two (2) business days of discovery, Business Associate will notify Covered Entity of any Breach of unsecured PHI in accordance with 45 C.F.R. § 164.410. Within two (2) business days of discovery, Business Associate will notify Covered Entity of any other unpermitted acquisition, access, use, or disclosure of PHI not provided for in this Agreement. The notice pursuant to this subparagraph shall comply with the notification requirements of 45 C.F.R. § 164.410(c), including the identification of each affected Individual, the types of PHI involved in the breach, and a description of the incident. The day the breach is discovered or would have been discovered with the exercise of reasonable diligence will be considered the first business day of the reporting period.
- (c) Notification to Individuals. In the case of a Breach regarding unsecured PHI, Business Associate shall first notify Covered Entity of the details of the breach. Upon approval by Covered Entity, Business Associate shall notify each Individual whose unsecured PHI was breached in accordance with 45 C.F.R. § 164.404. Notification shall be in writing and delivered by first-class

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mail to the Individual, the Individual's personal representative, or the Individual's next of kin (if the individual is deceased) at the last known address of the Individual, next of kin, or personal representative, as applicable. The notification may be delivered by e-mail if requested by the recipient. When there is insufficient or out-of-date contact information (including a phone number, email address, or any other form of appropriate communication) that precludes written or electronic notification, a substitute form of notice shall be provided. When there are ten (10) or more Individuals for whom there is insufficient or outdated contact information, Business Associate shall place a conspicuous posting on its web site or run the notice in major print or broadcast media, including major media in the geographic areas where the Individuals likely reside. In any case deemed by Business Associate to require urgency due to possible imminent misuse of unsecured PHI, Business Associate may also provide information to Individuals by telephone or other means, as appropriate.

- (d) Notification to Media. When Business Associate reasonably believes there has been a Breach of unsecured PHI involving more than 500 persons, after prior approval by Covered Entity, Business Associate shall provide notice to prominent media outlets serving the state or the relevant portion of the state involved, in accordance with 45 C.F.R. § 164.406.
- (e) Notification to the Secretary. Business Associate shall cooperate with Covered Entity to provide notice to the Secretary of the Breach of unsecured PHI in accordance with 45 C.F.R. § 164.408. When Business Associate reasonably believes that there has been a Breach of Unsecured PHI involving 500 or more individuals, such notice must be provided immediately. If the breach was with respect to fewer than 500 individuals, Business Associate may maintain a log of the breach and annually submit such log to Covered Entity so that it may satisfy its obligation to notify the Secretary of breaches.
- (f) <u>Content of Notices</u>. All notices must comply with the minimum notice provisions set forth in 45 C.F.R. §§ 164.404, 164.406, 164.408, 164.410, and section 13402(f) of the HITECH Act, as applicable, except that any references therein to a "covered entity" shall be read as references to Business Associate.
- (g) <u>Financial Responsibility</u>. Business Associate shall be responsible for reasonable costs related to the notices required under this Agreement.
- (h) <u>Mitigation</u>. Business Associate shall mitigate, to the extent practicable, any harmful effect that is known to Business Associate regarding the unauthorized access, acquisition, use, or disclosure of any type of PHI in violation of this Agreement.

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#### 7. Security and confidentiality under Florida law

- (a) Business Associate agrees to observe the confidentiality requirements of section 110.123(9), Florida Statutes. In general, the referenced statute provides that patient medical records and medical claim records of state employees, former state employees, and their covered dependents are confidential and exempt from the provisions of section 119.07(1), Florida Statutes. Any person who willfully, knowingly, and without authorization discloses or takes data, programs, or supporting documentation, including those residing or existing internal and external to Covered Entity's computer system, commits an offense in violation of section 815.04, Florida Statutes.
- (b) These confidentiality requirements protect the disclosure of all Covered Entity's records and information, in whatever form, including the copying or verbally relaying of confidential information. If Business Associate is served with subpoena requiring the production of Covered Entity's records or information, Business Associate shall immediately contact the Department of Management Services, Office of the General Counsel, at (850) 487-1082.

A subpoena is an official summons issued by a court or an administrative tribunal, which requires the recipient to do one or more of the following:

- i. Appear at a deposition to give sworn testimony and/or require that certain records be brought to be examined as evidence.
- ii. Appear at a hearing or trial to give evidence as a witness and/or require that certain records be brought to be examined as evidence.
- iii. Produce certain records for examination.
- (c) Business Associate acknowledges that the confidentiality requirements herein apply to all its agents and subcontractors. Business Associate assumes responsibility and liability for any damages or claims, including state and federal administrative proceedings and sanctions, against Covered Entity, including costs and attorneys' fees, resulting from Business Associate's breach of this Agreement.
- (d) Business Associate shall take reasonable measures to protect and secure electronic data that contains personal information in accordance with section 501.171, Florida Statutes (the "Florida data breach notification law"). The Parties expressly acknowledge and agree that the terms and provisions of this Agreement are intended to also control with respect to "Personal Information" as defined in, and addressed by section 501.171, that Business Associate creates, maintains, or receives. As such, any references to Protected Health Information and HIPAA in this Agreement shall include, respectively, Personal Information and the confidentiality,

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security and reporting obligations, under the Florida data breach notification law.

Within two (2) days of discovery, Business Associate shall report any breach of security to Covered Entity and shall provide Covered Entity with all information required under section 501.171(6)(a), Florida Statutes.

(e) Unless otherwise agreed to in writing, Business Associate will not allow any data, PHI, Electronic PHI, or other information to be accessed or stored outside of the United States.

#### 8. Term and Termination of Agreement

- (a) Term. This Agreement shall commence as of the effective date of this Agreement and will naturally terminate on the later of (i) the last of the Parties' related agreements for Business Associate's Services terminate, or (ii) when all of the PHI in Business Associate's possession, custody, or control is destroyed or returned to Covered Entity, or if it is not feasible to return or destroy PHI, protections are extended to such information, in accordance with the termination provision in this section.
- (b) Termination for cause. Without limiting any other termination rights the Parties may have, Covered Entity may terminate this Agreement upon discovery of a material breach. Covered Entity shall provide Business Associate an opportunity to cure the breach or end the violation. If the Business Associate does not cure the breach or end the violation within a reasonable time as specified by Covered Entity, Covered Entity shall have the right to immediately terminate the Agreement. If neither termination nor cure is feasible, Covered Entity shall report the violation to the Secretary.
- (c) Return or destruction of PHI upon termination. Upon notice of termination of this Agreement, Business Associate shall destroy or return to Covered Entity any and all PHI created or received by Business Associate.

Within fifteen (15) calendar days of any notice of termination of this Agreement, Business Associate shall notify Covered Entity in writing as to whether Business Associate elects to return or destroy such PHI.

Except as provided in subsection (d), within thirty (30) calendar days of the notice of termination of this Agreement, Business Associate shall return to Covered Entity or destroy any and all PHI maintained by Business Associate in any form and shall retain no copies thereof. Business Associate also shall recover and return or destroy, within such time period, any and all PHI in the possession of its subcontractors or agents.

If Business Associate elects to destroy PHI, Business Associate shall obtain written confirmation from Covered Entity that such actions will not violate the State of Florida's record retention policies. Upon destruction, Business Associate shall provide written certification to Covered Entity that such PHI

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has been destroyed. If any subcontractor or agent of Business Associate elects to destroy PHI, Business Associate will require such subcontractor or agent to provide written certification to Business Associate and to Covered Entity when such PHI has been destroyed.

(d) If it is not feasible for Business Associate to return or destroy any PHI, Business Associate shall notify Covered Entity in writing that Business Associate has determined that it is not feasible to return or destroy the PHI and the specific reasons for such determination.

If it is not feasible for Business Associate to obtain any PHI in the possession of the subcontractor or agent, Business Associate shall provide a written explanation to Covered Entity and require the subcontractor or agent to agree to extend any and all protections, limitations, and restrictions set forth in this Agreement to the subcontractor or agent's use or disclosure of any PHI retained after the termination of this Agreement, and to limit any further use or disclosure to the purposes that make the return or destruction of the PHI not feasible.

#### 9. Miscellaneous

- (a) Material breach. A violation of any provision of this Agreement shall be deemed a material breach of this Agreement and the Contract.
- (b) Warranties and representations. Covered Entity makes no warranty or representation that compliance by Business Associate with this Agreement, HIPAA, or HITECH Act will be adequate or satisfactory for Business Associate's own purposes.
- (c) Assignment. Business Associate shall not assign either its obligations or benefits under this Agreement without the express written consent of Covered Entity, which shall be at the sole discretion of Covered Entity. Given the nature of this Agreement, neither subcontracting nor assignment by Business Associate is anticipated and the use of those terms herein does not indicate permission to assign or subcontract has been granted.
- (d) Regulatory References. A reference in this Agreement to a section of HIPAA, the Privacy Rule, the Security Rule, or HITECH Act means the section as in effect or as amended and for which compliance is required.
- (e) Amendment. Upon the enactment of any law or regulation affecting the use or disclosure of PHI, Standard Transactions, the security of PHI, HIPAA, or the HITECH Act; the publication of any decision of a court of the United States or any state relating to any such law; or the publication of any interpretive policy or opinion of any governmental agency charged with the enforcement of any such law or regulation, either Party may, by written notice to the other Party, amend this Agreement in such manner as such Party determines necessary to comply with such law or regulation. If the

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other Party disagrees with such Amendment, it shall notify the first Party in writing within thirty (30) calendar days' notice. If the Parties are unable to agree on an Amendment within thirty (30) calendar days thereafter, then either of the Parties may terminate the Agreement on thirty (30) calendar days written notice to the other Party.

- (f) Survival. The rights and obligations of Business Associate under Section 8 of this Agreement shall survive the termination of this Agreement.
- (g) Interpretation. Any ambiguity in this Agreement shall be resolved in favor of a meaning that permits Covered Entity to comply with HIPAA, the HITECH Act, and Florida Statutes.
- (h) No third-party beneficiary. Nothing expressed or implied in this Agreement is intended to confer, nor shall anything herein confer, upon any person other than the Parties and the respective successors or assignees of the Parties, any rights, remedies, obligations, or liabilities whatsoever.
- (i) Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Florida to the extent not preempted by applicable federal law.
- (j) Venue. The venue of any proceedings shall be the appropriate federal or state court in Leon County, Florida.
- (k) Indemnification and performance guarantees. Business Associate shall indemnify, defend, and hold harmless the Agency, State of Florida, and individuals covered by the Plans for any financial loss as a result of the claims brought by third parties and which are caused by the failure of Business Associate, its officers, directors, or agents to comply with the terms of this Agreement.
- (I) Independent entities. Business Associate and Covered Entity are independent entities, and this Agreement will not establish any relationship of partnership, joint venture, employment, franchise, or agency between Business Associate and Covered Entity. Neither Business Associate nor Covered Entity will have the power to bind the other or incur obligations on the other Party's behalf without the other Party's prior written consent, except as otherwise expressly provided in this Agreement.
- (m) Conflicts. In the event that any terms of this Agreement are inconsistent with the terms of any other contract between the Parties, the terms of this Agreement shall control.

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# Exhibit A State of Florida Monthly Exhibits Implementation Date: 8/1/2018 - 1/1/2019

	Task	Resources	Payment				
nthly Exhil	pits .						
	August 2018						
	Create and Deliver Implementation Plan	Bluebook					
	Attend Onsite Kickoff Meeting	Bluebook/SOF					
	Provide Draft of Average Price by County tile	Bluebook					
	Set up Calls with Vendors	Bluebook					
	Preparation to receive Eligibility and Claims data feeds	Bluebook					
	-Build out Claims loading schemas	Bluebook					
	Begin site configuration	Bluebook					
	Conduct monthly Implementation status call with State of Florida	Bluebook/SOF					
	conduct monthly implementation status can with state of Horida	Висьону эст	\$120,000.00				
	September 2018						
	Propose Health Fair Coverage	Bluebook					
	Continue site configuration	Bluebook					
	Conduct monthly Implementation status call with State of Florida	Bluebook/SOF					
	Set up customized State of Florida phone queue	Bluebook					
	Develop Open Enrollment Engagement Proposal	Bluebook	+				
		Bluebook					
	- To include Benefits Guide information and Health Fair materials i.e. flyers/handouts	ышероок	\$120,000.00				
	October 2018		\$120,000.00				
	Attend agreed upon Health Fairs	Bluebook					
		Bluebook					
	Conduct claims analysis for rewards program development	Bluebook					
	Continue site configuration						
	Conduct monthly Implementation status call with State of Florida	Bluebook/SOF					
	Begin training for Bluebook Member Services team on State of Florida	Bluebook	Ć420.000.00				
	November 2040		\$120,000.00				
	November 2018	Total I					
	Develop State of Florida specific Member Satisfaction Survey	Bluebook					
	Develop 2019 Engagement Proposal (calendar of ongoing communication plan for 2019)	Bluebook					
	Conduct monthly Implementation status call with State of Florida	Bluebook/SOF					
	Complete Bluebook Internal Testing, and develop testing plan for State of Florida.	Bluebook					
	- To include the URL, test credentials, and step by step instructions for site walk through	Bluebook					
			\$120,000.00				
	December 2018	1					
	Develop and Finalize Training Documents	Bluebook					
	Conduct monthly Implementation status call with State of Florida	Bluebook/SOF					
	Final site walk through and sign off	Bluebook					
	Deliver Draft of Member Satisfaction Survey	Bluebook					
	Configure Bluebook Central	Bluebook					
	Final site testing	Bluebook					
			\$120,000.00				
	January 1, 2019						
	Go-Live	Bluebook					
			\$100,000.00				
ng for 201	9 and 2020 (monthly)						
	Website maintence and support	Bluebook					
	Customer Service member support	Bluebook					
	Execution and maintenance of Rewards Program	Bluebook					
	Execution and maintenance of applicable communications and engagement campaigns	Bluebook					
	Eligiblity and Claims data transfers	Bluebook					
	Monthly check-in meetings with State of Florida	Bluebook/SOF					

FY	Dates	Total Contract Payment
FY18-19	7/13/18 - 6/31/19	\$ 1,200,000
FY19-20	7/1/19 - 6/31/20	\$ 1,200,000
FY20-21	7/1/20 - 6/31/21	\$ 1,200,000
	Three Year Total	\$ 3,600,000



Healthcare Bluebook.

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Exhibit A

\$100,000.00