Lexmark Multifunction Printers

This workbook has multiple tabs.

This workbook contains several tabs. Each tab lists a copies per minute (cpm) range. This vendor has combined color machines the same tabs as the black & white machines. The machines and their accessories have been color coded for ease of identification where needed.

The pricing listed on the cpm pages are machine prices only. Maintenance option pricing for service and supplies can be found on vendors separate maintenance options spreadsheet/workbook.

This workbook also contains tabs for related software products and value-added services the vendor has proposed.

Please contact the State of Florida contract administrator for questions regarding how to use this contract. The contract administrator's conta information can be found on this contracts main web page.

Make: Lexmark

Part Number	Model Applies to:	Item Description	SRP	% disc. off SRP	State of FL Purchase Price	24 Month Term Costs	36 Month Term Costs	48 Month Term Costs
Base Configuration								
		Lexmark MX5xx B&W Multifunction Printer Series **Monthly payment includes installation, logistics, asset management, project management and training.**						
35S5704	*MX511dhe*	**Lexmark MX511dhe Laser MFP**	$ 1,863	38.9656%	$ 1,137.07	$ 50.19	$ 34.81	$ 27.36
Network ready; Print, copy, scan, fax; Duplex standard; Print up to 45 ppm; 800 MHz Dual-core Processor; 512MB RAM; 160+GB hard disk; 4.3-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 350-sheet input; 150-sheet output; 100-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 2,000 to 12,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 5,000-page cartridge								
35S5704	*MX511dhe+ tray*	**Lexmark MX511dhe Laser MFP + tray**	$ 2,087	40.5597%	$ 1,240.52	$ 54.76	$ 37.97	$ 29.85
Network ready; Print, copy, scan, fax; Duplex standard; Print up to 45 ppm; 800 MHz Dual-core Processor; 512MB RAM; 160+GB hard disk; 4.3-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 350 + 550 -sheet input; 150-sheet output; 100-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 2,000 to 12,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 5,000-page cartridge								
Base Configuration								
		Lexmark CXx10x Color Multifunction Printer Series **Monthly payment includes installation, logistics, asset management, project management and training.**						
28D0600	*CX410dte*	**Lexmark CX410dte Laser MFP**	$ 1,284	16.1114%	$ 1,077.13	$ 47.54	$ 32.97	$ 25.92
Network ready; Print, copy, scan, fax; Duplex printing standard; Print up to 32 ppm; 800 MHz Dual-core Processor; 512MB RAM; 4.3-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 900-sheet input; 150-sheet output; 50-sheet automatic document feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 800 to 6,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 1,400-page color and black cartridges								
26G0100	*CX510de*	**Lexmark CX510de Laser MFP**	$ 2,249	25.4197%	$ 1,677.31	$ 74.04	$ 51.34	$ 40.36
Network ready; Print, copy, scan, fax; Duplex standard; Print up to 32 ppm; 800 MHz Dual-core Processor; 1GBB RAM; 7-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 250-sheet input; 150-sheet output; 50-sheet automatic document feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 1,500 to 7,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 4,000-page color cartridges and 8,000-page black cartridge								

Make: Lexmark

Part Number	Model Applies to	Item Description	SRP	% disc. off SRP	State of FL Purchase Price	24 Month Term Costs	36 Month Term Costs	48 Month Term Costs
Base Configuration								
		Lexmark MXx10x B&W Multifunction Printer Series Monthly payment includes installation, logistics, asset management, project management and training.						
24T7401	*MX710de*	**Lexmark MX710de Multifunction Printer**	$ 3,141	41.2802%	$ 1,844.39	$ 81.41	$ 56.46	$ 44.38
		Network ready; Print, copy, scan and fax; Duplex standard; Print up to 63 ppm; 800 MHz Dual-core Processor; 512MB RAM; 7.0-inch customizable e-Task touch screen; legal-size flatbed scanner; 1200 x 1200 dpi; 650-sheet input; 550-sheet output; 100-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 5,000 to 25,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 10,00-page starter cartridge						
24T7412	*MX810dtfe*	**Lexmark MX810dtfe Multifunction Printer**	$ 5,341	43.8772%	$ 2,997.52	$ 132.31	$ 91.75	$ 72.12
		Network ready; Print, copy, scan and fax; Duplex standard; Print up to 55 ppm; 800 MHz Dual-core Processor; 1GB RAM; 160+GB hard disk; 10.2-inch customizable e-Task touch screen; Staple finisher; Legal-size flatbed scanner; 1200 x 1200 dpi; 1,750-sheet input; 1,050-sheet output; 150-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 5,000 to 35,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 25,000-page cartridge.						
Base Configuration								
	CX82x	**Lexmark CX82x Color Multifunction Printer Series** Monthly payment includes installation, logistics, asset management, project management and training.						
42K0010	CX820de		$ 5,404	35.6974%	$ 3,474.91	$ 153.20	$ 106.72	$ 83.70
		Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges						
42K0010	CX820de + drawer	**CX820de with extra 550 sheet drawer**	$ 6,159	36.8508%	$ 3,889.36	$ 182.09	$ 126.42	$ 98.85
		Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges						
47K0012	CX820dtfe		$ 6,696	32.6964%	$ 4,506.65	$ 199.04	$ 137.97	$ 107.73
		Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 52 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75- sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges						
42K0042	CX825dtfe		$ 6,976	31.8141%	$ 4,756.65	$ 209.84	$ 145.33	$ 113.39
		Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 55 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75- sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges						
42K0072	CX860dtfe		$ 12,038	38.0574%	$ 7,456.65	$ 326.50	$ 224.85	$ 174.51
		Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 60 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges						
Base Configuration								
	X92x	**Lexmark X92x Color Multifunction Printer Series**						

		Monthly payment includes installation, logistics, asset management, project management and training.										
24Z0653	*X925de*	**Lexmark X925de Color MFP**	$	5,748	33.7185%	$	3,809.86	$	168.17	$	116.62	$	91.67

Print, copy, scan and fax; 10.2-inch LCD color touch panel; Duplex printing standard; Up to 30 ppm black or color; 900MHz Processor; 512MB RAM; 160GB hard drive; Print 11- x 17-inch media; 1200 Image Quality printing; 450- sheet input from one 250-sheet drawer, one 150-sheet drawer and a 50-sheet multipurpose feeder; 11- x 17-inch flatbed scanner with 100-sheet automatic document feeder; Time to first page as fast as 9 seconds for black or 11 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 5,000 to 10,000 pages per month recommend monthly usage, 200,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 7,500-page color cartridges

Base Configuration												
	X95x	**Lexmark X95x Color Multifunction Printer Series**										
		Monthly payment includes installation, logistics, asset management, project management and training.										
22Z0021	*X954dhe*	**Lexmark X954dhe MFP**	$	19,927	61.1634%	$	7,738.96	$	341.60	$	236.89	$	186.20

Network ready; duplex standard; 55 ppm black or 50 ppm color; 1.2GHz Processor; 2GB RAM; 1200 x 1200 dpi printing; 3,140-sheet input (520-sheet drawer, 100-sheet multipurpose feeder and 2,520-sheet (1,133-, 867- and 520-sheet trays)) module; 500-sheet output; 110-sheet automatic document feeder; USB and Gigabit Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool, USB direct interface; standard and booklet finisher options; OCR software; 5,000 to 33,000 pages per month recommend month, 250,000 monthly duty cycle; 1-Year Onsite Service, Next Business Day response time; ships with 19,000-page black and 12,000-page color starter cartridges

Part Number	Product		MSRP	State Purchase	Discount rate	40% off SRP
					Notes	
	Print Release (/device)	$	250.00	150	Annual	
	Testing & Grading Standard (/device)	$	3,400.00	2040	Discounts for more than 15 devices available	
	Card reader (/device)	$	125.00	75	10 device minimum	
	Usage/Quota tracking (/device)	$	125.00	75	10 device minimum	
	Workgroup OCR (/device)	$	500.00	300	10 device minimum	
	Physician Order Queue & View				25 Nursing Station minimum	
	--Server (/server)	$	8,300.00	4980		
	--Pharmacy Workstation (/workstation)	$	1,350.00	810		
	--Nursing Station (/workstation)	$	600.00	360		
	--Capture & Route (/device)	$	600.00	360	25 device minimum, $4844 one-time Professional Services fee	
	Scan to Network Premium (/device)	$	675.00	405		
	Barcode Discovery (/config)	$	675.00	405	Required one time for each MFP that will be used to create bar	
	Downtime reporting (/device)	$	375.00	225		
	TEA (/device)	$	375.00	225	15 device minimum	
	Sharepoint Integration (/device)	$	375.00	225	Requires customer to have Sharepoint 2007 (or above) installe	
	Hosted Applications (SaaS)					
	--Testing and Grading (hosted)	$	600.00	360	10 device minimum $1000/device install	
	Perceptive Image Now					
	--25-99 Seats (/seat)	$	3,600.00	2160		
	--100-299 Seats (/seat)	$	2,925.00	1755		
	--300-599 Seats (/seat)	$	3,975.00	2385		
	--600-999 Seats (/seat)	$	2,250.00	1350		
	--1000+ Seats (/seat)	$	1,800.00	1080		
	-- 1 Seat ImageNow/WebNow combo Concurrent	$	4,500.00	2700		
	-- 1 Seat ImageNow Client Concurrent License	$	4,000.00	2400		
	-- 1 Seat WebNow License	$	4,000.00	2400		
	-- 1 Seat CaptureNow Adrenaline License	$	2,500.00	1495		
	-- 1 Seat Interact for Lexmark License	$	1,000.00	600		
	ImageNow Server	$	-			
	--1-99 Users	$	18,300.00	11000		
	--100-599 Users	$	35,000.00	21000		
	-- 600+ Users	$	52,000.00	31000		
	ImageNow Enterprise Server					
	--1-99 Users	$	25,850.00	15500		
	--100-599 Users	$	40,850.00	24500		
	--600+ Users	$	55,900.00	33500		
	Perceptive Enterprise Search Production Server	$	73,400.00	44000		
	Perceptive Enterprise Search Test Server	$	26,675.00	16000		

• Solutions SMSA = 20% per year

• The solutions priced above are based on standard Lexmark offerings. If custom workflow solutions or modifications are required to adapt to the customer's environment, additional Professional Services expenses will be incurred.

• All solutions priced above are compatible only with solution-capable Lexmark devices.

• Typical lead-time for onsite installation services for the above solutions is 2-4 weeks. More precise scheduling will be provided as part of the project deployment process and will be dependent upon timing with regard to other ongoing Lexmark projects.

• Volume discounts may apply for large device deployments of the above priced solutions. These will be quoted, as needed.

• Custom workflow solutions, beyond those priced above, may be available if required. Pricing and scope can be discussed with your Lexmark account manager.

• Some of the solutions above are server-based solutions and require customerprovided server hardware.

• For the embedded applications, each device will be required to have at least 256 MB memory installed.

• Solutions priced above include one year of Annual Maintenance and Support (AM&S), excluding the SaaS solutions. AM&S can be renewed annually at a rate that will be quoted with your initial purchase.

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Please use this worksheet to list, describe and provide pricing for value-added services proposed

Event Category	Not Included in Quotes	MSRP	% Discount	State of Florida Price
PROFESSIONAL SERVICES Hourly rates including Systems Engineer Training, Consulting/Assessment hours	Travel and Living Expenses to be quoted at time of request	$ 175	29%	$ 125