

Prepared For
Department of Management Services



I. Introduction

Exalt It has been a leader in the IT Cyber Security field for over 10 years. We use the methodologies outlined in the National Institutes of Standards and Technology (NIST) 800-30, "Risk Management Guide for Information Technology Systems." This ensures methods we use are done with the best practices in place. Exalt has vast experience with assessments and ensures full compliance with FISMA requirements, building an Incident Response Plan, guidance on how to build requirements for best security practices. Our 24x7 call center is located in the United States and is staffed with certified security professionals.

When an incident occurs Exalt can assist you by responding quickly with an established contingency plan in compliance with NIST Special Publication 800-34. Information is more than just having the tools today it is also about training, understanding and awareness in the daily protection of information. Where most contractors will train you on the tools they provide, we believe that training you as individuals to look at all the data and understand what it means and what is happening in your network will help you pick the right tool to prevent and eliminate attacks. This is our Threat Impact Analysis (TIA) training.

Our Threat Impact Analysis (TIA) training you can help you predict and disrupt threats, manage risk and compliance, Exalt IT develops and constructs Security Controls Compliance Matrix (SCCM) to reflect current levels of security controls. Exalt IT uses guidance in SP800-53 in the development of the SCCM. We do this by teaching you what to look for from all the information that is collected. Once you understand what to look for regarding the data, it makes you a more valuable tool in the constant battle to ensure security.

Not all breaches occur from the outside. Exalt IT also has its own forensic lab with experts in litigation support. We have expertise in routers, switches, firewalls, Unified Threat Management (UTM) and Data Loss Prevention (DLP). We also have partnerships to initiate proactive systems in identity monitoring.

Exalt IT, Inc. (Exalt IT) is an 8(a) Stars II Prime Contractor, Minority Business, Disadvantaged Business Enterprise (DBE) and Service-Disabled Veteran-Owned Small Business (SDVOSB) that understands and can deliver the service objectives of the **GSA for Department of Management Services** to provide Cyber-Security Assessments, Remediation, and Identity Protection, Monitoring, Restoration Services, auditing, strategic policy planning and network design. Exalt can provide global 24x7 help desk and services to all locations requested. We have included a list of organizations that we have performed some or all of the services you are requesting.

Examples of Past Performance

USDA Security Services	<p>Exalt Integrated Technologies was contracted by USDA OC to conduct a Phase 1 recertification of the MAC GSS. The effort included the following activities:</p> <ul style="list-style-type: none">• System Definition and Scope• System Categorization (SC)• Security controls identification and construction of a compliance matrix (SCCM)• Privacy Impact Assessment (PIA)• System Security Plan (SSP) review• Initial Risk Assessment (RA) execution or review• Interconnection Security Agreement (ISA)
Department of Homeland Security, FLETC	<p>Exalt IT and DSD known as the Exalt Team provided security engineering services related to Certification and Accreditation (C&A) activities in support of the Office of the Comptroller of the Currency (OCC) of the Department of the Treasury in support of 14 major applications. The effort included the following activities:</p> <ul style="list-style-type: none">• System Security Plan• Risk Assessment

	<ul style="list-style-type: none"> • Security Test Plan • Security Assessment Report • Configuration Management Plan • Contingency Management Plan • Interconnection Security Agreement(s) (ISA) • Memorandum of Understanding and or Agreements (MOU/MOA) • Privacy Impact Assessment (PIA) • Plan of Action and Milestones (POAM) • Certification & Accreditation Decision Letters
ITS End User Computing	<p>Exalt IT was contracted by USDA ITS to conduct a Phase 2 re-certification of the ITS End User Computing (GSS) that consists of 3900 servers and 75,000 workstations as well as other sub-applications. The effort included the following activities:</p> <ul style="list-style-type: none"> • Develop the Security Controls Analysis (SCA) / Security Test and Evaluation (ST&E) plan • Execute the SCA/ST&E plan • Create the SCA/ST&E Report and recommend countermeasures • Create the Security Assessment Report (SAR) • Evaluate the Contingency Plan • Update CSAM with all testing documentation
USDA OCIO Office	<p>Security Certification and Accreditation (C&A) Project. Exalt IT was tasked to provide technical support in order to complete the Security, Test and Evaluation (ST&E), of the C&A process as described in NIST 800-37 Guide for the Security Certification and Accreditation of Federal Information Systems. Exalt followed the guidance provided in the agencies C&A requirements, NIST 800-53 technical controls, FISCAM, and A-123 requirements. The ST&E will also be used to satisfy the Federal Information Security Management Act (FISMA) annual requirement for self-assessments. In addition, Exalt IT developed specific documentation that meets the agencies, Office of the Chief Information Officer, (OCIO) and the C7A process as designated in the agencies C&A Guide. Exalt IT conducted the C&A evaluation on the following several Systems and Major Applications across 7 locations.</p>

II. Background

Company Overview

Exalt IT, a government focused IT solution provider, delivers direct contractual support to the defense contracting community from its headquarters in Norcross, GA. Exalt IT is well postured to provide pre-qualified and competitively priced information technology commodity products and services to customers worldwide. With years of distribution and solutions based experience, we have continued success in delivering on time IT hardware, maintenance, and services that meet the continually changing needs of our customers. Exalt IT is widely regarded for our special focus on the U.S. government – an \$80 billion IT market – we have developed a remarkable reputation for delivering IT products and services to military and civilian agencies and the companies that serve them.

Value Proposition

Exalt IT is a proven independent technology support organization throughout the globe. We deliver world-class managed infrastructure services, equipment support and logistics management across most technologies. With over 11 years supporting the Federal market, we provide a single point of contact, multi-vendor capabilities, scalable resources and a broad IT services portfolio. We offer dispatch/depot service locations and technology professionals across North America, making us an ideal provider to affordably help clients meet their IT service needs. Our global approach incorporates trusted partners that adhere to our standards while being managed by our dedicated program managers. All contracts have a guaranteed service level agreement that is verified prior to contract execution and is extended through the term of agreement. This standard practice creates a no risk solution for our customers and provides us with an exact understanding of what the customer is expecting, this also helps eliminate unnecessary spending by providing what the customer needs.

-TIN #: 34-1985737

-CAGE Code: 3UAY9

-DUNS #: 144835126

-Small Business

-Service-Disabled Veteran Owned Small Business

-GSA Schedule Contract 70: GS-35F-0437V

-Minority Business Enterprise (MBE)

- Certified Disadvantaged Business Enterprise (DBE) - 2EX375

CYBER TEAM EXPERIENCE HIGHLIGHTS

Examples of staff qualifications

Over a hundred years combined experience. ACTIVE TS/SCI CI POLY

TEAM EXPERIENCE

Defense Information Systems Agency (DISA), Diplomatic Information Security Agency, Department of State (DoS), Intelligence Communication agencies, and Network Operations Centers and Defense Communication Systems (DCS) operating hybrid networks across the Defense Global Information Grid (GIG). Monitored network and data global infrastructure utilizing network tools (Tivoli, What's Up Gold, Remedy, FORMULA, ALcatel SMS, Cisco Works, etc.) IAW Defense Information Systems Circulars, Industry Engineering Standards, and DPTSO Engineering parameters.

SKILL SET SPECIALIZATIONS

Utilizes HMI of remote terminals, maintains backend sql database, and Newpoint Compass software, Performed configuration on mid-level Cisco routers, gigabit switches, and IGX transmission media. Operate and maintain CSU/DSUs, fractional T-1, E-1, DS-3, and various Optical Carrier (OC) data rates up to OC-48. Configure DCE/DTE devices to communicate via various electronic standards (EIA 530, 232, 449, 188-114) using Time Division, Frequency Division Multiplexing. Performed configuration on mid-level routers, switches, and transmission media, Highly proficient in the entire Microsoft Office Suite, CiscoWorks, NETMS, Open view, Panavue, Remedy, and Formula. Conducted GSEC, Ethical Hacking, IP traffic analysis, assess computer/network security and penetration simulations to ensure sound network reliability and data integrity. Conducted PKI operations for multiple DoD, Joint, and intelligence customers in support of JWICS network infrastructure. Analyze business and technical procedures to make recommendations to branch chief and division leadership. Computer Forensics & Digital investigation, Forensic collections & analysis, eDiscovery project scoping and management, Litigation readiness –PSS Atlas, Incident Response Investigations, MS Windows Linux/Macintosh forensics, Email forensics, xEncase Enterprise, F-Response Enterprise, Access Data Forensic Toolkit Suite, Paraben Device Seizure, Malware Investigations – Mandiant Response, eDiscovery processing, Law 5.0, Clearwell, Mobile device forensics, Forensic lab management, Security Assessment & Vulnerability Scanning, Project Management – Six Sigma, Security+, STG, F3EAD, DEPL 3000, Distributed Common Ground Station, Voice Interceptor Enhancement Training, Cryptologic Linguist Fundamental Course, CEH (Certified Ethical Hacker)

RELEVANT COURSES COMPLETED

Certified Information Systems Security Professional, May 2011
 IS-00546a, Continuity of Operations Awareness Course, February 2010
 IS-00546b, Continuity of Operations Program, February 2010
 IS-00546.c Continuity of Operations Manager, February 2010
 Defense Information System Agency GIG, November 2009
 CompTIA Network Plus Professional, June 2009
 EC-Council Certified Ethical Hacker (CEH), May 2009
 SANS GIAC Security Essentials Certification, May 2009
 CompTIA Security Plus Professional, June 2009
 Cisco Certified Network Associate Boot Camp, May 2009
 Concord eHealth, DISA Joint Task Force Support Element, Feb 2007
 Juniper Routers Intro, CSC Shared Knowledge Center, Sep 2006
 Satellite/Microwave Network Chief, 25T, Honor Graduate, US Army Signal Center, Sep 2005
 Routers and Switching Configuration, US Army Signal Center, Aug 2005
 Node Site Coordinate, Defense Information Systems Agency, May 2005
 AR Users Client I/II and Administrator Course (REMEDY), Apr 2005
 FASTLANE ATM Encryptor Operator Training, General Dynamics, FT Gordon, GA Dec 2005
 TACLANE Family IP/ATM Encryptor Training, US Army Signal Center, Feb 2005
 Integrated Digital Network Exchange, NET, Dec 2004
 Asynchronous Transmission Mode, Alcatel, Apr 2004
 Nodal Managers Course, General Dynamics, Camp Carroll, Republic of Korea, Jun 2003
 Switch Multiplexing Unit (THSDN), General Dynamics, Feb 2003
 COMSEC Responsible Officer Course, 11th Comm. Sqdrn., Vandenberg AFB, CA Mar 2002
 AN/GSC-52, AN/FSC-78 modification B/upgrade course, Camp Roberts, CA Mar 2000
 Unix/Perl Certification, Cochise College, Douglass, AZ 85613, 1998
 Satellite Communications Operator/Maintainer, 31S, US Army Signal Center, Mar 1995
 Microwave Communications System Opr/Maint., 31P, US Army Signal Center, Oct 1999

CERTIFICATIONS

VMWare VCAD510
 Security +
 Silicon Graphics Inc. UNIX Certifications
 SGI UNIX Irix Systems Administration
 SGI UNIX Irix Network Administration
 A+ Computer Maintenance and repair
 AMP Network Installation Certification

TRAINING

VMware V-sphere: Fast Track [v5.0]
 Microsoft Administering Windows Server 2012
 Security +
 Microsoft PowerShell
 Microsoft Windows 7
 SUN Solaris 10 Advanced Systems Admin
 SUN Solaris 9 Intermediate Systems Admin
 SUN Solaris 9 Essential Systems Admin
 Windows 2003 Server / College class
 Windows XP Professional / College class
 Windows Systems Admin
 Red Hat Linux
 Macintosh Systems Admin

NATIONAL CYBER EVENTS

Cyber Guard (FBI Quantico Academy) 2014
 Cyber Shield (PEC Professional Education Center) 2013, 2014

III. Contact Information

Exalt IT

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Contact Executive Sponsor & FSO

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Contact Technical Security Manager

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Contact Facility Control & Quality Manager

IV. Response

Pre-Incident Services	
(a) Incident Response Agreements	Yes
	Exalt IT has terms and conditions in place to allow for a quick response in the event of a cyber-security incident.
(b) Assessments	Yes
	Exalt IT is able to evaluate the current state of a State Agency's information security and cyber-security incident response capability.
(c) Preparation	Yes
	Exalt IT is able to provide guidance on requirements and best practices.
(d) Developing Cyber-Security Incident Response Plans	Yes
	Exalt IT is able to develop and assist in the development of written State Agency plans for incident response in the event of a cyber-security incident.
(e) Training	Yes
	Exalt IT is able to provide training for State Agency staff.

Post-Incident Services	
(a) Breach Services Toll-free Hotline	Yes
	Exalt IT is able to provide a scalable, resilient call center for incident response information to State Agencies.
(b) Investigation / Clean-up	Yes
	Exalt IT is able to conduct rapid evaluation of incidents, lead investigations and provide remediation services to restore State Agency operations to pre-incident levels.
(c) Incident response	Yes
	Exalt IT is able to provide guidance or technical staff to assist State Agencies in response to an incident.
(d) Mitigation Plans	Yes
	Exalt IT is able to assist State Agency staff in development of mitigation plans based on investigation and incident response. We are able to assist State Agency staff with incident mitigation activities.
(e) Identity Monitoring, Protection and Restoration	Yes
	Exalt IT and our partner are able to provide identity monitoring, protection and restoration services to any individuals potentially affected by a cyber-security incident.